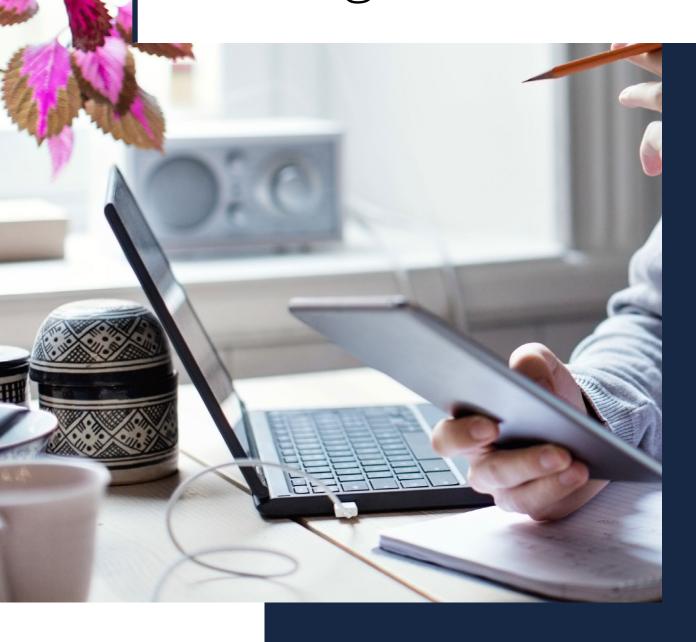


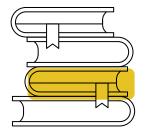
# Middle East Higher Education Catalog **2021**



# Using this catalog



## University instructors



### Booksellers

You can explore titles relevant to your teaching by browsing through a subject section like Accounting or going to the sub-category that you cover within that subject.

For example, if you teach in the accounting department and your specialism is Management Accounting then go straight to page 16 to discover titles which may be of interest to you.

The Catalog indicates when there is a MyLab™, Mastering™ or Revel™ course available to accompany a textbook. You can learn more about these digital learning resources on page 4.

Many of our titles are also available as eBooks and some have Pearson Horizon which supports you with the transition to e-learning.

NOTE: All titles in this catalog are subject to change without notice.

This catalog contains our best-selling titles for the key courses which are taught across the Arab region's higher education institutions. We hope it is a useful tool to assist in your ordering decisions. Please contact us at asktheHEteam.middleeast@pearson.com for pricing and any bulk order pricing which may be available.

Be aware that MyLab & Mastering and eBooks can only be used by students on courses where the instructor has made the decision to use these resources in their teaching. Please do not place orders for digital packages or eBook versions unless you have been asked to do so by an instructor or by your local Pearson Account Manager.



#### Contact Us

Email asktheHEteam.middleeast@pearson.com

Visit middleeast.pearson.com/contact-us.html

View complete online catalog and access instructor resources https://www.pearson.com/uk/educators/higher-educationeducators/subject-catalog.html

Access Global Edition instructor resources www.pearsonglobaleditions.com

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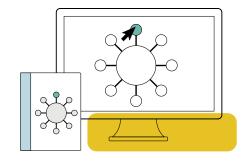
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## MyLab and Mastering

The world's leading collection of online homework, tutorial and assessment products is designed with a single purpose in mind: to improve the results of all higher education students, one student at a time.



## Usage and Benefits

Here are some of the most popular ways that you could use MyLab & Mastering and the advantages that could bring.

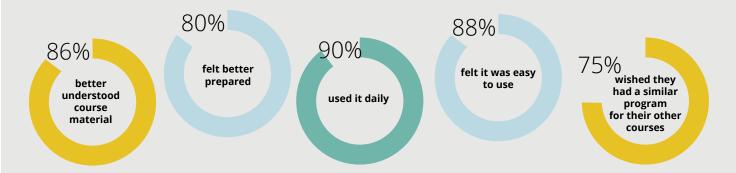
#### **Educators employ these platforms to:**

- · manage large courses, especially in preparatory year
- provide regular assessment and feedback
- run blended or fully online courses
- take a flipped classroom approach
- use data and insight to tailor their teaching

#### **Benefits include:**

- · measurable gains in student learning outcomes
- increased student engagement
- higher retention rates
- better subsequent course success
- improved student satisfaction

#### What 10,000 students had to say about MyLab & Mastering



## **Getting Started**

If you would like to know more about MyLab & Mastering or plan to use it in your course, contact your Account Manager by emailing asktheHEteam.middleeast@pearson.com



This digital course solution, designed for optimal student engagement, is available with several of our best-selling texts.

#### Reasons to teach with Pearson Horizon

- Helps you make a strong but quick transition to delivering online learning as part of your course.
- Supports inclusive access with mobile-friendly functionality and offline capability via dedicated apps. Its local-language content and interface are custom-made for the Middle East region.
- Easy to customize using a simple authoring tool. You can upload your own multimedia resources and develop original quizzes and activities tailored to your course.
- Comes with the Pearson eBooks, giving your students maximum flexibility to complete coursework on campus or online.

- Promotes independent study by empowering students to access all content and activities without depending on you to create and manage assignments.
- Has a clean, contemporary look and feel and a simple user experience so you can get started easily.
- Integrates with other university learning and teaching tools, such as your learning management system.
- A powerful gradebook provides you with detailed reports and learning analytics to review and act on student progress.
- Look for titles with Pearson Horizon throughout the catalog.

#### Learn more

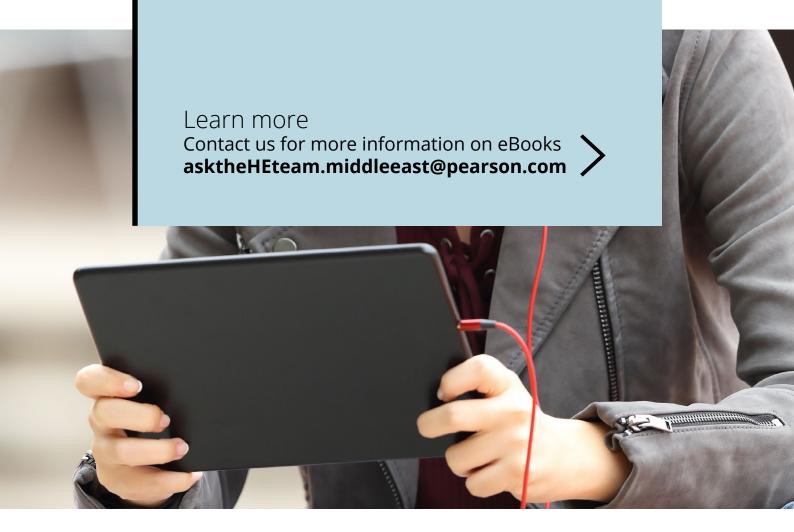
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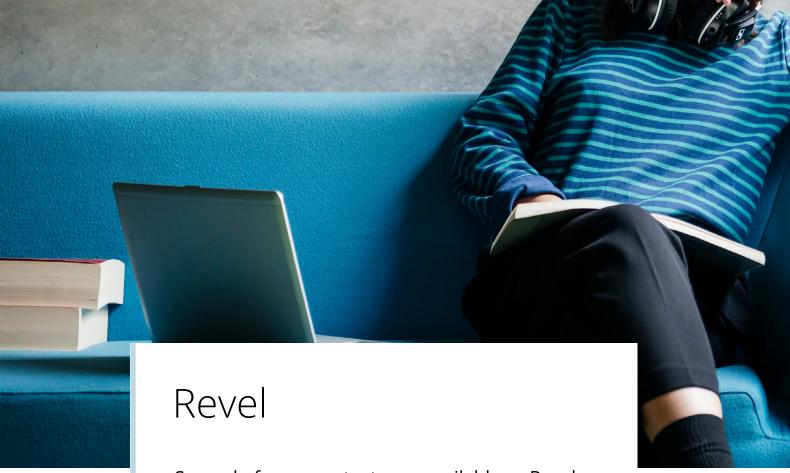
## eBooks

Many of our Higher Education titles are also available as eBooks. Students can get textbooks on their devices through MyLab & Mastering and VitalSource™.

Teaching with eBooks is a unique way to engage students in their learning because you can annotate the text to guide them.

Your students can study more efficiently by easily searching across the text, adding bookmarks, highlighting key passages and adding their own notes. And because they can access it on any device, you know that quality learning content is at their fingertips wherever they are.





Several of our core texts are available as Revel courses, designed to inspire engagement through active learning.

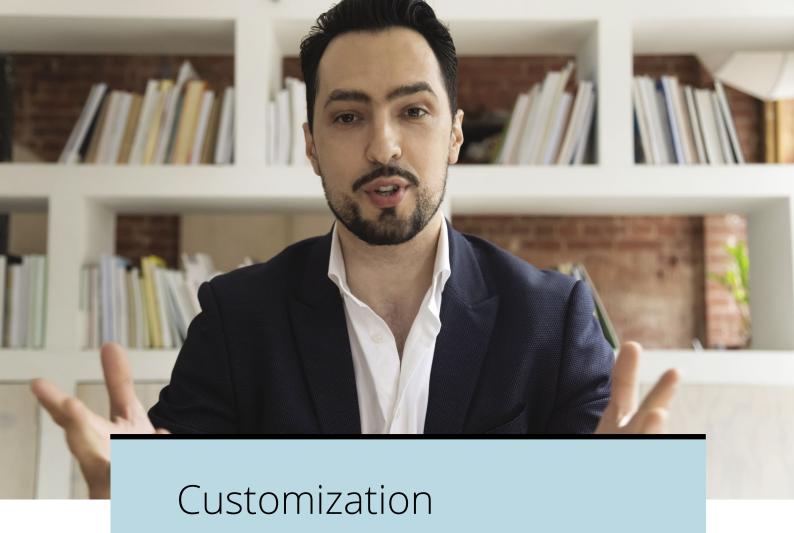
Revel improves results by empowering students to actively participate in learning. More than a digital textbook, the platform delivers an engaging blend of author content, media and assessment.

With Revel, students read and practice in one continuous experience. Interactive content and assessments integrated throughout the narrative provide opportunities for students to explore and apply concepts. It is mobile and user-friendly, so students can learn on the go – anytime, anywhere, on any device.

#### Learn more

Contact us for more information on Revel asktheHEteam.middleeast@pearson.com /





We give you the freedom to design your chosen course materials based on exactly what and how you want to teach.

Here are some examples of customized resources:

- A print textbook or eBook with content specific to your course needs
- A study skills textbook or eBook to support your students' academic skills

Our local team will walk you through the creation of your customized learning resource step-by-step, managing every aspect of its design right through to final delivery.

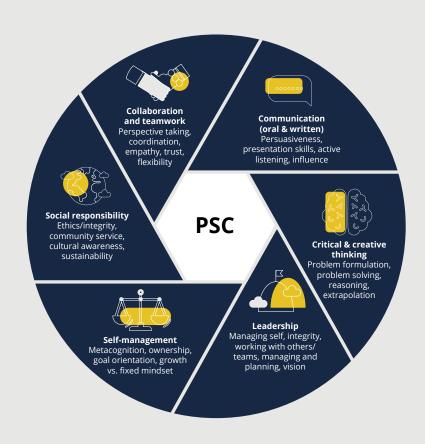
Learn more Contact us for more information on Customization asktheHEteam.middleeast@pearson.com



## Personal and Social Capabilities Framework

Personal and social capabilities also known as "soft" skills are critical to career success. Employers want and expect, these skills. To meet this demand, we developed the Personal and Social Capabilities (PSC) Framework.

Created through an extensive review of existing 21st century skills frameworks, social skills, research related to employability skills and labor market data, the PSC framework identifies six common categories of "soft" skills people need to succeed in any employment setting.



## Student Success Program

Our Student Success Program advances students' knowledge and builds critical skills for ongoing personal and professional development.

#### How it works

Rich analytics enable educators to baseline students' strengths and weaknesses and measure their readiness for college and career success.

The Conley Readiness Index (CRI), developed by Dr. David Conley, is embedded. This personalized, research-based, self-diagnostic tool measures college and career readiness and provides actionable data to help improve skills.

Student Success then helps students identify and document opportunities throughout their academic and work career where they've been able to learn and apply these skills, so they can stand out from the crowd.

Through Student Success, instructors will be able to:

- Assess students from both a behavioral and knowledge-based perspective
- Measure students' skills and analyze the data
- Help students build academic and contextual skills through their learning path
- Increase students' self-knowledge and help them showcase skills
- And more!

Student Success is available in English or Arabic, uniquely crafted to suit the Middle East culture.

Title	ISBN	
Student Success ME English	9781292251790	
Student Success ME Arabic	9781292251783	





#### by Carol J Carter and Sarah Kravits

This textbook sets the standard for connecting academic success to success beyond school, showing students how to apply strategies within college, career and life. It helps students take ownership, develop academic and transferable skills and show the results of commitment and action so they are well equipped with the concentration, commitment, focus and persistence necessary to succeed.

Available as an eBook for Middle East universities

Title	ISBN
Keys to College Success ME English eBook	9781787647985

## Career Success Program

Our digital program provides career development tools to help students get ready for today's workplace. When it comes to preparing for their future, students often don't know where to start. Get them on the right path with Pearson Career Success.

#### How it works

Career Success provides access to a roadmap that helps students explore and understand where they want to go, how they're going to get there and what they need to do to stand out from the crowd. All of that while they document and share their progress and increase their visibility to prospective employers.





Through Career Success students will:

- Assess and grow a GRIT mindset through the GRIT Gauge pre- and post- assessment
- Create and network their professional brand through LinkedIn activities and resources
- Apply what they learn to their career planning with the help of video coaching activities and resources
- And more!

Career Success is available in English or Arabic, uniquely crafted to suit the Middle East culture:

Title	ISBN	
Career Success ME English	9781292251776	
Career Success ME Arabic	9781292251769	

#### Learn more

For more details or to place an order, please email us at asktheHEteam.middleeast@pearson.com



# Accounting

#### Principles of Accounting



Accounting and Finance for Non-Specialists, 11e

Peter Atrill & Eddie McLaney 9781292244013 · ©2019 616pp • Paperback eBook version available

Available with MyLab Accounting

Course: Principles of Accounting I and II

The eleventh edition of this market-leading text offers an accessible, effective introduction to key accounting and finance topics. With a step-by-step approach and a focus on decision making, Accounting and Finance for Non-Specialists teaches you how to apply your learning to real-world business scenarios. Includes key changes to IFRS Standards and the Conceptual Framework for Financial Reporting and contains revised coverage of small business finance.



#### Financial Accounting for Decision Makers, 9e

Peter Atrill & Eddie McLaney 9781292251257 · ©2021 616pp • Paperback eBook version available

Available with MyLab Accounting

Course: Principles of Accounting I and II

With a comprehensive and accessible introduction to the subject, Financial Accounting for Decision Makers focuses on the ways in which financial statements and information can be used to improve the quality of decision making. The practical emphasis throughout the book ensures the material is always relevant, whilst the authors' style of introducing topics gradually and explaining technical terminology in a clear, friendly style caters for all students.



Financial and Management Accounting: An Introduction, 8e

Pauline Weetman 9781292244419 · ©2019 872 • Paperback

eBook version available

**Available with MyLab Accounting** 

**Course:** Financial and Management Accounting (2 semesters)

Written by an expert teacher in Accounting, the eighth edition of this well-respected text retains all the features that have contributed to the book's popularity: focus on the accounting equation, an even greater range of student activities throughout each chapter, a clear and accessible writing style and extensive use of real-world case studies. With a strong emphasis on the 2018 Conceptual Framework of the International Accounting Standards Board, Financial & Management Accounting: An Introduction guides students in understanding the 'why' and not just the 'what' of financial and management accounting.

Cover coming soon

#### Horngren's Financial & Managerial Accounting: The Financial Chapters, 7e

Tracie L. Miller-Nobles, Brenda L. Mattison & Ella Mae Matsumura

TBA • ©2021 (July) Paperback

eBook version available

**Available with MyLab Accounting** 

**Course:** Financial and Management Accounting (2 semesters)

#### **Key features:**

- Data Analytics in Accounting highlight real companies that are now using data analytics to track inventory, monitor cash flow, forecast sales and maximize profits.
- Student-centric features like chapter openers, Data Analytics in Accounting, Common Questions Answered, Instructor Tips & Tricks, Effects on Accounting Equation illustrations, Additional Visuals and Key Terms help, facilitate learning.
- Latest, most relevant content helps students see the connection between accounting concepts and real businesses through discussions of important concepts and calculations using real-world companies as examples.



Horngren's Financial & Managerial Accounting: The Managerial Chapters, 6e

Tracie L. Miller-Nobles, Brenda L. Mattison & Ella Mae Matsumura

9781292246260 · ©2019 864pp • Paperback

eBook version available

**Available with MyLab Accounting** 

**Course:** Financial and Management Accounting (2 semesters)

This textbook presents the core content of principles of accounting courses in a fresh format designed to help today's learners succeed. As teachers first, the author team knows the importance of delivering a student experience free of obstacles. Their pedagogy and content uses leading methods in teaching students critical foundational topics and concentrates on improving student results - all tested in class by the authors themselves. With this in mind, the Sixth Edition continues to focus on readability and student comprehension and takes this a step further in the managerial chapters by employing a new theme to help students see how managerial accounting is used as a tool to help all business people make decisions.

#### Financial Accounting



Book-keeping and Accounts, 9e

Frank Wood & Sheila Robinson 9781292129143 · ©2017 632pp • Paperback eBook version available

**Course:** Introduction to Financial Accounting

Now going into its Ninth Edition, the successful textbook Book-keeping and Accounts is a vital guide for students undertaking studies of book-keeping and accounting for the first time. Through its gradual introduction of topics, explanation of technical terminology in a clear, easy to understand way, this text provides an accessible and reliable guide for any student in their undergraduate career.



#### Financial Accounting: International Financial Reporting Standards, 11e

Walter T Harrison, Charles Horngren, Bill Thomas & Themin Suwardy

9781292211145 · ©2018 816pp • Paperback

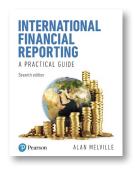
eBook version available

**Available with MyLab Accounting** 

New edition coming soon

**Course:** Introduction to Financial Accounting

This text continues to give readers a solid foundation in the fundamentals of accounting and the basics of financial statements under IFRS and then builds upon that foundation to offer more advanced and challenging concepts and problems. This approach helps students to better understand the meaning and relevance of financial information and develop the skills needed to analyze financial information in both their courses and careers. With its longstanding reputation in the marketplace for being easy to read and understand, this text drives home fundamental concepts in a reader-friendly way without adding unnecessary complexity.



#### International Financial Reporting: A Practical Guide, 7e

Alan Melville

9781292293127 • ©2019 512pp • 9781292293127

eBook version available

**Course:** Introduction to Financial Accounting

International Financial Reporting delivers a focused, user-friendly introduction to international financial reporting and how to implement the IASB standards for undergraduate students.



#### Financial Accounting

Tony Davies & Ian Crawford 9780273723073 • ©2012 464pp • Paperback

eBook version available

#### Course: MBA Financial Accounting

With a clear and comprehensive style, this text leads readers through their studies of Financial Accounting step-by-step, perfectly balancing theory and real-life practice. It includes topical coverage of corporate governance, international accounting standards, statement of principles (SOP), e-business and information technology as they apply to financial accounting. Perfect for introductory financial accounting modules delivered as part of a business degree or MBA programmes, it is full of examples, exercises and cases studies to aid students' understanding of the subject.



#### Understanding Financial Statements, 11e

Lyn M. Fraser & Aileen Ormiston 9781292101552 • ©2015 304pp • Paperback

eBook version available

**Course:** Intermediate Accounting (2 or 3 semesters)

A supplementary text for a variety of courses, including Financial Statement Analysis, Investments, Personal Finance and Financial Planning and Analysis. *Understanding Financial Statements* improves the student's ability to translate a financial statement into a meaningful map for business decisions. The material covered in each chapter helps students approach financial statements with enhanced confidence and understanding of a firm's historical, current and prospective financial condition and performance.

#### ACCOUNTING



#### Advanced Accounting, 13e

Floyd A. Beams, Joseph H. Anthony, Bruce Bettinghaus & Kenneth Smith

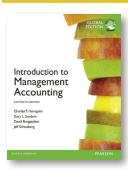
9781292214597 • ©2018 824pp • Paperback

eBook version available

#### **Course:** Advanced Accounting

Advanced Accounting is an in-depth guide to accounting that reflects the most up-to-date business developments and changes in accounting standards. The Thirteenth Edition offers a better teaching and learning experience by providing real-world context. Students learn how to apply key accounting concepts through studying real--world examples, such as reports from popular companies. Accounting students and accounting practitioners alike will find this text useful in preparing or analyzing consolidated financial statements, accounting for derivative securities and governmental and not-for-profit accounting and reporting.

#### Management Accounting



#### Introduction to Management Accounting, 16e

Charles T. Horngren, Gary L. Sundem, William O. Stratton, Dave Burgstahler & Jeff O. Schatzberg

9780273790013 · ©2013 864pp • Paperback

eBook version available

**Available with MyLab Accounting** 

Course: Introduction to Management Accounting

For MBA-level managerial accounting courses, this is an essential tool for understanding how to make effective economic decisions. In today's troubled economy, it's important to show students how managerial decisions can affect business costs. This text helps to enhance students' ability to make effective economic decisions by encouraging them to understand the inner-workings of the concepts, rather than solely focusing on technique memorization. It describes both theory and common practices in a way that will help students produce information that's useful in day-to-day decision-making.



#### Management Accounting for Decision Makers 10e

Peter Atrill

9781292349459 • ©2020 632pp • Paperback

eBook version available

#### **Course:** Management Accounting

Horngren's Cost Accounting spells out the cost accounting market and continues to innovate by consistently integrating the most current practice and theory into the text. This acclaimed, marketleading text emphasizes the basic theme of "different costs for different purposes," and reaches beyond cost accounting procedures to consider concepts, analysis and management. The 17th Edition incorporates the latest research and most up-to-date thinking into all relevant chapters, so that students are prepared for the rewards and challenges they will face in the professional cost accounting world of today and tomorrow.



Management Accounting: Information for Decision-Making and Strategy Execution, 6e

Robert S. Kaplan, Ella Mae Matsumura, S. Mark Young & Anthony A. Atkinson

9780273769989 • ©2011 552pp • Paperback

eBook version available

**Available with MyLab Accounting** 

**Course:** MBA Management Accounting

For upper level undergraduate and MBA Management Accounting courses. The text approaches management accounting from the perspective of a business manager. Atkinson presents state-of-the-art thinking on all of the major topics in management accounting including activitybased management, the Balanced Scorecard, target costing and management control system design.



#### Horngren's Cost Accounting: A Managerial Emphasis, 17e

Srikant M. Datar & Madhav V. Rajan 9781292363073 · ©2020 1024pp • Paperback

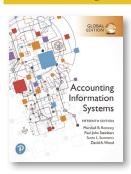
eBook version available

Available with MyLab Accounting

#### Course: Cost Accounting

Horngren's Cost Accounting spells out the cost accounting market and continues to innovate by consistently integrating the most current practice and theory into the text. This acclaimed, marketleading text emphasizes the basic theme of "different costs for different purposes," and reaches beyond cost accounting procedures to consider concepts, analyzes and management. The 17th Edition incorporates the latest research and most up-to-date thinking into all relevant chapters, so that students are prepared for the rewards and challenges they will face in the professional cost accounting world of today and tomorrow.

#### **Accounting Information Systems**



#### Accounting Information Systems, 15e

Marshall B. Romney & Paul J. Steinbart

9781292353364 · ©2020 848pp • Paperback

eBook version available

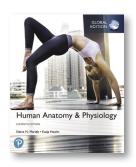
Available with MyLab Accounting or Revel

#### Course: Accounting Information Systems

Accounting Information Systems delivers the most unprecedented coverage of each major approach to teaching AIS, giving instructors the opportunity to reorder chapters and focus the material to suit their individual course needs. The 15th Edition covers all of the most recent updates in AIS, including how developments in IT affect business processes and controls, the effect of recent regulatory developments on the design and operation of accounting systems and how accountants can use AIS to add value to an organization. Not only will students see how AIS has changed the role of an accountant, but they'll also be prepared for a successful accounting career in public practice, industry, or government.

# Anatomy & Physiology

#### Anatomy & Phyiology



Human Anatomy & Physiology, 11e

Elaine N. Marieb & Katja N. Hoehn

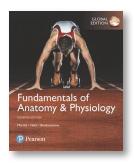
9781292260853 · ©2019 1272pp • Paperback

eBook version available

Available with Mastering A&P

**Course:** Essentials of Anatomy and Physiology

Human Anatomy & Physiology, by best-selling authors Elaine Marieb and Katja Hoehn, motivates and supports learners at every level, from novice to expert, equipping them with 21st century skills to succeed in A&P and beyond. Its modular organization makes key concepts more readily apparent and understandable to students and videos help students see why the content matters in their course as well as their future careers.



Fundamentals of Anatomy & Physiology, 11e

Frederic H. Martini, Judi L. Nath & Edwin F. Bartholomew

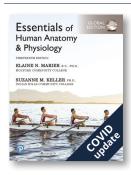
9781292229867 • ©2018 1304pp • Paperback

eBook version available

Available with Mastering A&P

Course: Essentials of Anatomy and Physiology

Fundamentals of Anatomy & Physiology helps students succeed in the challenging A&P course with an easy-to-understand narrative, precise visuals and steadfast accuracy. With the Eleventh Edition, the author team draws from recent research exploring how students use and digest visual information to help learners use art more effectively to learn A&P. New book features encourage students to view and consider figures in the textbook and new narrated videos guide students through complex physiology figures to help them deconstruct and better understand complicated processes.



Essentials of Human Anatomy & Physiology, 13e

Elaine N. Marieb & Suzanne M. Keller

9781292401942 • ©2020 **Paperback** 

eBook version available

Available with Mastering A&P

**Course:** Essentials of Anatomy and Physiology

#### **Key features:**

- Updated content throughout the text.
- A Closer Look feature on COVID-19.
- Homeostatic Imbalance discussions and Focus on Careers essays inform students about up-to-date clinical applications.

#### **ANATOMY & PHYSIOLOGY**



Human Anatomy, 7e Frederic H. Martini, Michael J.

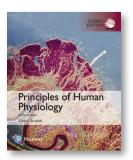
Timmons & Robert B. Tallitsch

9781292026442 • ©2013 928pp • Paperback

eBook version available

Course: Essentials of Anatomy and Physiology Lab

Celebrated for its atlas-style format, appropriately detailed anatomical illustrations and exceptionally clear photographs of tissues and cadavers, *Human* Anatomy presents practical applications of anatomy and physiology in a highly visual format. Select Clinical Notes feature dynamic layouts that integrate text with visuals for easy reading. Clinical Cases relate clinical stories that integrate text with patient photos and diagnostic images for applied learning. Time-saving study tools, including end-of-chapter practice and review, help students arrive at a complete understanding of human anatomy.



#### Principles of Human Physiology, 6e

Cindy L. Stanfield

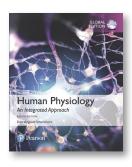
9781292156484 • ©2017 816pp • Paperback

eBook version available

Available with Mastering A&P

#### Course: Human Physiology

Principles of Human Physiology, Sixth Edition uses a precise and clear-cut writing style to offer lasting comprehension for Human Physiology students, extending to real-life application in the field. The exceptional art program is consistent, scientifically accurate and visually appealing. Stanfield's renowned flexible pedagogy allows instructors to choose what is essential to students when mapping out their course.



#### Human Physiology: An Integrated Approach, 8e

Dee Unglaub Silverthorn

9781292259543 • ©2018 984pp • Paperback

eBook version available

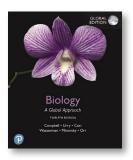
Available with Mastering A&P

#### Course: Human Physiology

Human Physiology: An Integrated Approach is the #1 best-selling 1-semester human physiology text world-wide. The 8th Edition engages students in developing a deeper understanding of human physiology by guiding them to think critically and equipping them to solve real-world problems. Updates, such as new Try It activities and detailed teaching suggestions in the new Ready-to-Go Teaching Modules help students learn and apply mapping, graphing and data interpretation skills.

# Biology

#### General Biology



#### Biology: A Global Approach, 12e

Neil A. Campbell, Lisa A. Urry, Michael L. Cain, Steven A. Wasserman, Peter V. Minorsky & Jane B. Reece

9781292341637 • ©2020 1504pp • Paperback

eBook version available

**Available with Mastering Biology** 

Course: General Biology (majors)

Biology: A Global Approach delivers a trusted, accurate, current and pedagogically innovative experience that guides students to a true understanding of biology. The author team advances Neil Campbell's vision of meeting and equipping students at their individual skill levels by developing tools, visuals, resources and activities that encourage participation and engage students in their learning.



#### Biological Science, 6e

Scott Freeman, Kim Quillin, Lizabeth Allison, Michael Black, Emily Taylor, Greg Podgorski & Jeff Carmichael

9781292341637 · ©2018 1360pp • Paperback

eBook version available

**Available with Mastering Biology** 

**Course:** General Biology (majors)

Scott Freeman's Biological Science is beloved for its Socratic narrative style, its emphasis on experimental evidence and its dedication to active learning. Science education research indicates that true mastery of content requires a move away from memorization towards active engagement with the material in a focused, personal way. Biological Science is designed to equip students with strategies to assess their level of understanding and identify the types of cognitive skills that need improvement.



## Campbell Biology in Focus,

Lisa A. Urry, Michael L. Cain, Steven A. Wasserman, Peter V. Minorsky & Jane B. Reece

9781292324975 · ©2016 1120pp • Paperback

eBook version available

**Available with Mastering Biology** 

**Course:** General Biology (majors)

Maintaining the Campbell hallmark standards of accuracy, clarity and pedagogical innovation, the 3rd Edition builds on this foundation to help students make connections across chapters, interpret real data and synthesize their knowledge. The new edition integrates new, key scientific findings throughout and offers more than 450 videos and animations in Mastering Biology to help students actively learn, retain tough course concepts and successfully engage with their studies and assessments.



#### Investigating Biology Lab Manual, 8e

Jane B. Reece, Lisa Urry, Michael L. Cain, Steven A. Wasserman & Peter V. Minorsky 9781292061306 · ©2014

848pp • Paperback

**Course:** General Biology Laboratory

With its distinctive investigative approach to learning, this best-selling laboratory manual is now more engaging than ever, with full-color art and photos throughout. As always, the lab manual encourages students to participate in the process of science and develop creative and critical-reasoning skills. The Eighth Edition includes major revisions that reflect new molecular evidence and the current understanding of phylogenetic relationships for plants, invertebrates, protists and fungi.

#### Introductory Biology (Non-majors)



#### Biology: Life on Earth with Physiology, 11e

Gerald Audesirk, Teresa Audesirk & Bruce E. Byers

9781292158167 • ©2016 1024pp • Paperback

eBook version available

**Available with Mastering Biology** 

**Course:** Introductory Biology (non-majors/mixed

With a proven and effective tradition of engaging readers with real-world applications, high-interest case studies and inquiry-based pedagogy, Biology: Life on Earth fosters a lifetime of discovery and scientific understanding. Maintaining the conversational, question-and-answer presentation style that has made the text a best-seller, the Eleventh Edition continues to incorporate true and relevant Case Studies throughout each chapter, along with new, more extensive guidance for developing critical thinking skills and scientific literacy.



#### Campbell Biology: Concepts & Connections, 10e

Jane B. Reece, Martha R. Taylor, Eric J. Simon & Jean L. Dickey

9781292401348 • ©2021 (May) **Paperback** 

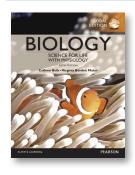
eBook version available

**Available with Mastering Biology** 

**Course:** Introductory Biology (non-majors/mixed majors)

#### Key features:

- This text focuses on the major themes of biology - structure and function, information, energy and matter, interactions and evolution connection.
- Provides a flexible modular format organized around central concepts, which delivers student learning in manageable chunks.
- Scientific Thinking, Evolution Connection and Connection essays are provided in every chapter.
- In Mastering, newly added Figure Walkthroughs provide narrated explanations, markups and questions that reinforce important points.



#### Biology: Science for Life with Physiology, 5e

Colleen Belk & Virginia Borden Maier

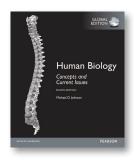
9781292100432 • ©2015 696pp • Paperback

eBook version available

**Available with Mastering Biology** 

**Course:** Introductory Biology (non-majors/mixed majors)

Colleen Belk and Virginia Borden Maier have helped students understand biology for more than twenty years in the classroom and over ten years with their popular text, Biology: Science for Life. The thoroughly revised Fifth Edition engages students with new storylines that explore high-interest topics such as binge drinking, pseudoscience and study drugs. The book helps students develop scientific skills using new Working With Data figure legend questions and addresses common misconceptions with Sounds Right, But Is It? discussions in each chapter.



#### Human Biology: Concepts and Current Issues, 8e

Michael D. Johnson 9781292166278 · ©2016 640pp • Paperback eBook version available

Available with Mastering Biology

Course: Human Biology

Through his teaching, his textbook and his online blog, award-winning teacher Michael D. Johnson sparks interest in human biology by connecting basic biology to real-world issues that are relevant to students' lives. Using a storytelling approach and extensive online support, Human Biology: Concepts and Current Issues not only demystifies how the human body works but also drives students to become a better, more discerning consumer of health and science information.

#### Microbiology



#### Microbiology with Diseases by Taxonomy, 5e

Robert W. Bauman 9781292160764 • ©2016 912pp • Paperback eBook version available

**Available with Mastering Microbiology** 

Course: Introduction to Microbiology (mixed majors)

Known for its unique and effective art program, conversational writing style and author-created Video Tutors, the Fifth Edition of Robert Bauman's Microbiology with Diseases by Taxonomy consistently emphasizes why microbiology matters, especially in health care. The text provides a mobile-friendly, multimedia learning experience, from new in-text Disease in Depth visual explorations to interactive tutorials. In text OR codes allow instant access to an expanded collection of videos, including 15 new Video Tutors and six new Micro Matters animated video cases.



#### Brock Biology of Microorganisms, 15e

Michael T. Madigan, John M. Martinko, Kelly S. Bender, Daniel H. Buckley & David A. Stahl

9781292235103 • ©2018 1064pp • Paperback

eBook version available

**Available with Mastering Microbiology** 

Course: Introduction to Microbiology (mixed majors)

Brock Biology of Microorganisms is the leading majors microbiology text on the market. It sets the standard for impeccable scholarship, accuracy and strong coverage of ecology, evolution and metabolism. The new edition seamlessly integrates the most current science, paying particular attention to molecular biology and the genomic revolution. It introduces a flexible, more streamlined organization with a consistent level of detail and comprehensive art programme.



#### Microbiology: An Introduction, 13e

Gerard J. Tortora, Berdell R. Funke & Christine L. Case

9781292276267 • ©2020 960pp • Paperback

eBook version available

**Available with Mastering Microbiology** 

**Course:** Introduction to Microbiology (mixed majors)

Tortora, Funke and Case's Microbiology: An Introduction brings a 21st-century lens to the #1 bestselling text on the market. With the 13th Edition, new Exploring the Microbiome boxes present updated research on the microbiome and how microbes influence human health. Four new Big Picture spreads cover vaccine-preventable diseases, the "hygiene hypothesis," vertical transmission and bioterrorism.



#### Microbiology with Diseases by Body System, 4e

Robert W. Bauman 9781292057682 · ©2014 944pp • Paperback eBook version available

**Available with Mastering Microbiology** 

**Course:** General Microbiology (majors only)

Robert Bauman's Microbiology with Diseases by Body System retains the hallmark art program and clear writing style that have made his books so successful. The Fourth Edition encourages students to visualize the invisible with new QR codes linking to 18 Video Tutors and six Disease in Depth features that motivate students to interact with microbiology content and explore microbiology further. The continued focus on real-world clinical situations prepares students for future opportunities in applied practice and healthcare careers.



#### Microbiology: A Laboratory Manual, 11e

James G. Cappuccino & Chad T. Welsh

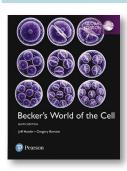
9781292175782 · ©2017 560pp • Paperback

eBook version available

Course: Microbiology Lab

Easy to adapt for almost any microbiology lab course, this versatile, comprehensive and clearly written manual is competitively priced and can be paired with any undergraduate microbiology text. Known for its thorough coverage, straightforward procedures and minimal equipment requirements, the Eleventh Edition incorporates current safety protocols from governing bodies such as the EPA, ASM and AOAC.

#### Cell/Molecular Biology



## Becker's World of the Cell.

Jeff Hardin, Gregory Paul Bertoni & Lewis J. Kleinsmith

9781292177694 • ©2017 920pp • Paperback

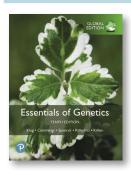
eBook version available

**Available with Mastering Biology** 

#### Course: Cell Biology

Widely praised for its strong biochemistry coverage and clear, easy-to-follow explanations and figures, Becker's World of the Cell provides a beautifully-illustrated, up-to-date introduction to cell biology concepts, processes and applications. The dramatically-revised Ninth Edition introduces molecular genetics concepts earlier in the text and includes more extensive coverage of key techniques in each chapter. Becker's World of the Cell provides accessible and authoritative descriptions of all major principles, as well as unique scientific insights into visualization and applications of cell and molecular biology.

#### Genetics



#### Essentials of Genetics, 10e

William S. Klug, Michael R. Cummings, Charlotte A. Spencer & Michael A. Palladino

9781292350424 • ©2020 608pp • Paperback

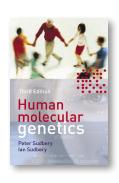
eBook version available

**Available with Mastering Genetics** 

#### Course: Genetics

Known for its focus on conceptual understanding, problem solving and practical applications, the bestselling Essentials of Genetics strengthens problem-solving skills and explores the essential genetics topics that today's students need to understand. The 10th Edition has been extensively updated to provide comprehensive coverage of important, emerging topics such as CRISPR-Cas, epigenetics and genetic testing.

#### **BIOLOGY**



#### Human Molecular Genetics, 3e

Peter Sudbery & Ian Sudbery 9780132051576 • ©2009 466pp • Paperback

#### Course: Human Genetics

The third edition of *Human Molecular Genetics* continues to provide a clear introduction to this complex and fast moving field. Now updated and revised throughout, the material covered has been carefully selected and structured to provide a concise overview for students studying the subject as part of a general biology, genetics or medical degree.

## Business

#### Introduction to Business



#### Business Essentials, 12e

Ronald J. Ebert & Ricky W. Griffin

9781292268996 • ©2019 704pp • Paperback

eBook version available

Available with MyLab Intro to Business

#### Course: Introduction to Business

The recent events in domestic and global economies are presenting unprecedented challenges, excitement and disappointments for businesses and a need for change in introduction to business courses and texts. Business Essentials captures the widespread significance of these developments and presents their implications for companies today. The 12th Edition includes new real-world examples and research findings, helping students to see how entrepreneurs are putting into practice the concepts that they are learning about and making this text the most current and relevant one available on the market.



#### Business in Action, 9e

Courtland L. Bovee & John V. Thill

9781292330969 · ©2019 568pp • Paperback

eBook version available

Available with MyLab Intro to Business

#### Course: Introduction to Business

Business in Action remains the premier, comprehensive textbook for important introductory business principles and concepts. Featuring a highly organized, objective-driven structure, the text incorporates relevant, contemporary examples and trends from the business world. The 9th Edition has been streamlined to better match the needs of the course. New material, visuals and assessment questions cover the full spectrum of contemporary business topics without filler or fluff. So, students can focus on what's important — developing the skills today's business leaders are looking for.



#### Better Business, 5e

Michael R. Solomon, Mary Anne Poatsy & Kendall Martin

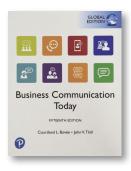
9781292218199 · ©2018 624pp • Paperback

eBook version available

Available with MyLab Intro to Business

#### Course: Introduction to Business

Better Business offers the business content students need, but in a better way. By presenting the material in a stimulating Q&A format, Better Business encourages students to come to class prepared to have better conversations and a truly engaging classroom experience. One of the most significant shifts in the business environment since the first edition of Better Business is the explosive growth of social media in all parts of business. The Fourth Edition continues to feature social media strategies and technologies in over 85% of its chapters, as well as significant updates to the technology chapter.



#### **Business Communication** Today, 15e

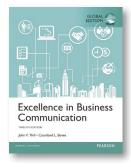
Courtland L. Bovee & John V. Thill 9781292353142 · ©2020 704pp • Paperback

eBook version available

**Available with MyLab Business** Communication

#### Course: Business Communication

Business Communication Today continues to demonstrate the vital connection between recent technological developments and modern business practices. Each new edition addresses the most essential changes in technology and how they impact the business world, while still covering timeless communication skills such as listening, presenting and writing. With coverage of mobile communication, social media and the emerging impact of artificial intelligence, the 15th Edition blends leading-edge topics with timeless fundamental skills.



#### Excellence in Business Communication, 12e

John V. Thill & Courtland L. Bovee

9781292156651 • ©2016 672pp • Paperback

eBook version available

**Available with MyLab Business** Communication

#### **Course:** Business Communication

Following in the wake of the digital revolution and the advent of social media, business communication has been hit by yet another revolutionary change: the rise of mobile communication. In this Twelfth Edition of Bovee and Thill's Excellence in Business Communication, the most significant and recent technology-related changes affecting the business world are thoroughly discussed. Not to be forgotten, the text continues to emphasize fundamental skills and principles, including the importance of writing, listening, presenting and other components of business communication.



#### **Business Communication** Essentials, 8e

Courtland L. Bovee & John V. Thill

9781292330099 • ©2020 544pp • Paperback

eBook version available

**Available with MyLab Business Communication or Pearson Horizon** 

#### Course: Business Communication

For the past two decades, business communication has been in a constant flux, with email, web content, social media and mobile devices changing the rules of the game. Business Communication Essentials: Fundamental Skills for the Mobile-Digital-Social Workplace equips students with the fundamental skills for a career in the modern, mobile workplace. With a balance of basic business English, communication approaches and the latest technology, the text covers writing, listening and presentation strategies in a contemporary manner.

#### **Business Ethics**



#### Business Ethics: Concepts and Cases, 7e

Manuel G. Velasquez 9781292022819 • ©2013 440pp • Paperback

eBook version available

#### **Course:** Business Ethics

Business Ethics: Concepts and Cases introduces the reader to the ethical concepts that are relevant to resolving moral issues in business; imparts the reasoning and analytical skills needed to apply ethical concepts to business decisions; identifies moral issues specific to a business; provides an understanding of the social, technological and natural environments within which moral issues in business arise; and supplies case studies of actual moral conflicts faced by businesses.



#### Ethics and the Conduct of Business, 7e

John R. Boatright 9781292022864 · ©2013 352pp • Paperback eBook version available

#### Course: Business Ethics

Ethics and the Conduct of Business is a comprehensive and up-to-date discussion of the most prominent issues in the field of business ethics and the major positions and arguments on these issues. Numerous real-life examples and case studies are used throughout the book to increase understanding of issues, stimulate class discussion and show the relevance of the discussion to real-life business practice.

#### International Business



#### International Business, 17e

John D. Daniels, Lee H. Radebaugh, Daniel Sullivan & Reid Click

9781292403274 • ©2021 (June) 688pp • Paperback

eBook version available

Available with MyLab Management

#### **Course:** International Business

#### **Key features:**

- The new author, Reid Click, brings his expertise in international business.
- New content on the COVID-19 pandemic, focusing on institutions, supply chains and trade.
- Discussion of new legislation impacting corporate policies and strategies.
- 36 cases provide fully up-to-date analyzes of issues, institutions, countries and companies.



#### International Business, 8e

Ricky W. Griffin & Michael Pustay

9781292313733 · ©2019 624pp • Paperback

eBook version available

**Available with MyLab Management** 

#### Course: International Business

Packed with current examples that reflect the vibrancy of the international business field, this student-friendly text offers a managerial approach that keeps an emphasis on skills development, emerging markets and geographical literacy. It also greatly emphasizes cultural literacy and gives students the tools to effectively communicate with foreign business representatives. The 9th Edition features new cases, boxes and analysis reflecting the latest challenges and opportunities confronting international businesses, so students are prepared to successfully conduct business with organizations worldwide.

#### Small Business / Entrepreneurship



Essentials of Entrepreneurship and Small Business Management, 9e

Norman M. Scarborough & Jeffrey R. Cornwall

9781292266022 · ©2019 832pp • Paperback

eBook version available

#### Course: Small Business Management

Taking a practical, hands-on approach to entrepreneurship, this text equips students with the tools and critical-thinking skills they need for business success. Now in its Ninth Edition, Essentials of Entrepreneurship and Small Business Management teaches students how to successfully launch and manage a business.



#### Entrepreneurship: Starting and Operating A Small Business, 4e

Steve Mariotti & Caroline Glackin 9781292097411 • ©2015 576pp • Paperback eBook version available

Course: Small Business Management

A comprehensive, practical approach to starting a business. For fledgling entrepreneurs and business students, Entrepreneurship: Starting and Operating A Small Business untangles the complex economic, financial and professional considerations surrounding business ownership and operations.



#### Entrepreneurship: Successfully Launching New Ventures, 6e

Bruce R. Barringer & Duane Ireland 9781292402826 • ©2021 (May) 624pp • Paperback

Available with MyLab Entrepreneurship or Pearson Horizon

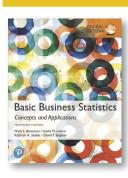
**Course:** Entrepreneurship

#### **Key features:**

- This text provides a good balance between academic literature and real-world experience of entrepreneurs.
- Revised Chapter 1 features more global examples.
- New in-text features and cases support student understanding.

#### Business Statistics / Quantitative Methods

eBook version available



#### Basic Business Statistics, 14e

Mark L. Berenson, David Levine & Kathryn A. Szabat

9781292265032 • ©2019 840pp • Paperback

eBook version available

**Available with MyLab Statistics** 

**Course:** Introduction to Business Statistics (Two Semester)

Statistics is essential for all business majors and this text helps students see the role statistics will play in their own careers by providing examples drawn from all functional areas of business. Guided by principles set by major statistical and business science associations (ASA and DSI), plus the authors' diverse teaching experiences, the Thirteenth Edition of this textbook continues to innovate and improve the way this course is taught to all students.



#### Business Statistics, 3e

Norean R. Sharpe, Richard D. De Veaux & Paul Velleman

9781292058696 · ©2014 976pp • Paperback

eBook version available

**Available with MyLab Statistics** 

Course: Introduction to Business Statistics (Two Semester)

Business Statistics narrows the gap between theory and practice - relevant statistical methods empower business students to make effective, data-informed decisions. Focusing on statistics in the context of real business issues, with an emphasis on analysis and understanding over computation, the text helps students be analytical, prepares them to make better business decisions and shows them how to effectively communicate results.

Cover coming soon

#### Introductory Mathematical Analysis for Business, Economics and the Life and Social Sciences, 15e

Ernest F. Haeussler, Richard S. Paul & Richard J. Wood

9781292413020 • ©2021 (June) Paperback

eBook version available

**Course:** Mathematical Methods in Business

Haeussler, Paul and Wood establish a strong algebraic foundation that sets this text apart from other applied mathematics texts, paving the way for students to solve real-world problems that use calculus. Emphasis on developing algebraic skills is extended to the exercises – including both drill problems and applications. The authors work through examples and explanations with a blend of rigor and accessibility. The table of contents covers a wide range of topics efficiently, enabling instructors to tailor their courses to meet student needs.



#### Applied Multivariate Statistical Analysis, 6e

Richard A. Johnson & Dean W. Wichern

9781292024943 • ©2013 776pp • Paperback

eBook version available

#### **Course:** Intermediate Business Statistics

Appropriate for experimental scientists in a variety of disciplines, this market-leading text offers a readable introduction to the statistical analysis of multivariate observations. Its primary goal is to impart the knowledge necessary to make proper interpretations and select appropriate techniques for analyzing multivariate data. Ideal for a junior/senior or graduate level course that explores the statistical methods for describing and analyzing multivariate data.



#### Business Forecasting, 9e

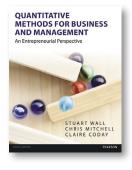
John E. Hanke & Dean W. Wichern

9781292023007 • ©2013 512pp • Paperback

eBook version available

#### Course: Business Forecasting

Written in a simple, straightforward style, Business Forecasting presents basic statistical techniques using practical business examples to teach students how to predict long-term forecasts.



**Ouantitative Methods** for Business and Management: An Entrepreneurial Perspective

Stuart Wall, Chris Mitchell & Claire Coday

9780273770558 · ©2014 384pp • Paperback

eBook version available

Available with MyLab Math

Course: Quantitative Methods for Business

This engaging introduction shows how quantitative techniques can be used to analyze the internal and external environments in which businesses and organizations operate, with a contemporary focus on business start-up, enterprise and entrepreneurial skills.

# Chemistry

#### Introductory Chemistry

Cover coming soon

#### Chemistry: The Central Science in SI Units, 15e

Theodore E. Brown, H. Eugene LeMay, Bruce E. Bursten, Catherine Murphy, Patrick Woodward & Matthew E. Stoltzfus

9781292407616 • ©2021 (June) 1248pp • Paperback

eBook version available

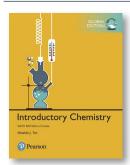
**Available with Mastering Chemistry** 

Course: Basic/Introductory/Preparatory Chemistry

Chemistry: The Central Science uses relevant content to engage students throughout the learning process, building skills that allow them to go beyond recall to effectively solve problems and visualize the atomic nature of the chemistry.

#### **Key features:**

- Treatment of energy and thermochemistry significantly revised, allowing instructors greater freedom in the order of coverage.
- · Mastering now has more exercises enhanced with feedback and Ready-to-Go teaching modules.



#### Introductory Chemistry, 6e

Nivaldo I. Tro

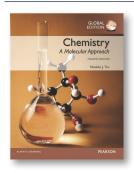
9781292229683 · ©2019 840pp • Paperback

eBook version available

**Available with Mastering Chemistry** 

**Course:** Basic/Introductory/Preparatory Chemistry

Now in its Sixth Edition, the best-selling Introductory Chemistry continues to encourage student interest by showing how chemistry manifests in students' daily lives. Author Nivaldo Tro draws upon his classroom experience as an award-winning instructor to extend chemistry from the laboratory to the student's world, capturing student attention with relevant applications and an engaging writing style.



#### Chemistry: A Molecular Approach, 4e

Nivaldo J. Tro

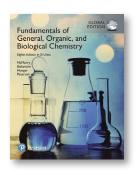
9781292152387 • ©2016 1320pp • Paperback

eBook version available

**Available with Mastering Chemistry** 

**Course:** Basic/Introductory/Preparatory Chemistry

The Fourth Edition of Niva Tro's Chemistry: A Molecular Approach reinforces students' development of 21st century skills including data interpretation and analysis, problem solving and quantitative reasoning, applying conceptual understanding to new situations and peer-to-peer collaboration.



#### Fundamentals of General, Organic and Biological Chemistry in SI Units, 8e

John E. McMurry, David S. Ballantine, Carl A. Hoeger & Virginia E. Peterson

9781292123462 · ©2017 976pp • Paperback

eBook version available

**Available with Mastering Chemistry** 

**Course:** Organic and Biological Chemistry

Active learning, an increased focus on clinical examples, updates based on current teaching and research findings and digital innovations designed to engage and personalize students' experience make Fundamentals of General, Organic and Biological Chemistry simply the best choice for students with a future in allied health. With the Eighth Edition, the authors make learning chemistry a more active experience through features designed to get students doing chemistry. Every chapter features Hands on Chemistry sections that deepen students' understanding of chemistry by having them perform elementary experiments with household items.

#### Organic Chemistry



#### **Essential Organic** Chemistry, 3e

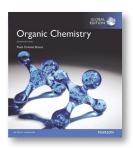
Paula Yurkanis Bruice 9781292089034 · ©2015 704pp • Paperback

eBook version available

**Available with Mastering Chemistry** 

**Course:** Basic Organic Chemistry (1 - Semester)

Modern and thorough revisions to the streamlined, Essential Organic Chemistry focus on developing students' problem solving and analytical reasoning skills throughout organic chemistry. Organized around reaction similarities and rich with contemporary biochemical connections, Bruice's Third Edition discourages memorization and encourages students to be mindful of the fundamental reasoning behind organic reactivity: electrophiles react with nucleophiles.



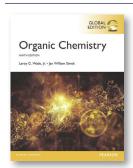
#### Organic Chemistry, 8e

Paula Yurkanis Bruice 9781292160344 · ©2016 1344pp • Paperback eBook version available

**Available with Mastering Chemistry** 

**Course:** Organic Chemistry (2 - Semester)

Paula Bruice's presentation in *Organic Chemistry* provides mixed-science majors with the conceptual foundations, chemical logic and problem-solving skills they need to reason their way to solutions for diverse problems in synthetic organic chemistry, biochemistry and medicine. The Eighth Edition builds a strong framework for thinking about organic chemistry by unifying principles of reactivity that students will apply throughout the course, discouraging memorization.



#### Organic Chemistry, 9e

Leroy G. Wade & Jan W. Simek 9781292151106 · ©2016 1400pp • Paperback

eBook version available

**Available with Mastering Chemistry** 

**Course:** Organic Chemistry (2 - Semester)

Wade & Simek's Ninth Edition of Organic Chemistry presents key principles of organic chemistry in the context of fundamental reasoning and problem solving. Authored to complement how students use a textbook today, new Problem Solving Strategies, Partially Solved Problems, Visual Reaction Guides and Reaction Starbursts encourage students to use the text before class as a primary introduction to organic chemistry as well as a comprehensive study tool for working problems and/or preparing for exams.

#### Biochemistry



#### Principles of Biochemistry, 5e

Laurence A. Moran, Robert A. Horton, Gray Scrimgeour, Marc Perry & David Rawn

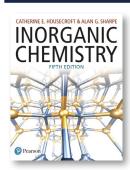
9781292021744 • ©2013 800pp • Paperback

eBook version available

**Course**: Principles of Biochemistry (2 - Semester)

Principles of Biochemistry provides a concise introduction to fundamental concepts of biochemistry, striking the right balance of rigor and detail. Widely praised for accuracy, currency and clarity of exposition, the Fifth Edition offers a new student-friendly design, an enhanced visual program, new Application Boxes, contemporary research integrated throughout and updated end-of-chapter problems.

#### **Inorganic Chemistry**



#### Inorganic Chemistry, 5e

Catherine Housecroft & Alan G. Sharpe

9781292134147 • ©2019 1296pp • Paperback

eBook version available

Course: Inorganic Chemistry

This widely respected and internationally renowned textbook introduces the descriptive chemistry of the elements and the role played by inorganic chemistry in our everyday lives. The stunning full-colour design has been further enhanced for this edition with an abundance of three-dimensional molecular and protein structures and photographs, bringing to life the world of inorganic chemistry. Sections in relevant chapters have been updated to include the new 'super-heavy' elements, recently added to the last row of the periodic table.

#### Physical Chemistry



#### Physical Chemistry, 4e

Thomas Engel & Philip Reid

9781292347707 · ©2020 680pp • Paperback

eBook version available

**Available with Mastering Chemistry** 

Course: Physical Chemistry (2 - Semester)

Engel and Reid's Physical Chemistry: Thermodynamics, Statistical Thermodynamics and Kinetics provides a contemporary, conceptual and visual introduction to physical chemistry. The authors emphasize the vibrancy of physical chemistry today and illustrate its relevance to the world around us using modern applications drawn from biology, environmental science and material science. The 4th Edition provides visual summaries of important concepts and connections in each chapter, offers students just in time math help and expands content to cover science relevant to physical chemistry.

# Computer Science

#### Introduction to Computer Science



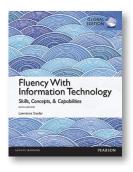
Computer Science: An Overview, 13e

Glenn Brookshear & Dennis Brylow 9781292263427 · ©2019 736pp • Paperback eBook version available

Pearson Horizon available

**Course:** Introduction to Computer Science

Computer Science: An Overview uses broad coverage and clear exposition to present a complete picture of the dynamic computer science field. Accessible to students from all backgrounds, Glenn Brookshear uses a language-independent context to encourage the development of a practical, realistic understanding of the field.



Fluency With Information Technology: Skills, Concepts and Capabilities, 6e

Lawrence Snyder 9781292061245 · ©2014 784pp • Paperback eBook version available

**Course:** Introduction to Computer Science

This textbook equips readers who are already familiar with computers, the Internet and the World Wide Web with a deeper understanding of the broad capabilities of technology. Through a projectoriented learning approach that uses examples and realistic problem-solving scenarios, Larry Snyder teaches readers to navigate information technology independently and become effective users of today's resources, forming a foundation of skills they can adapt to their personal and career goals as future technologies emerge.

New edition coming in 2021



Ethics for the Information Age, 6e

Michael J. Quinn 9781292061238 • ©2015 552pp • Paperback

eBook version available

Course: Computer Ethics

In an era where information technology changes constantly, a thoughtful response to these rapid changes requires a basic understanding of IT history, an awareness of current issues and a familiarity with ethics. Ethics for the Information Age is unique in its balanced coverage of ethical theories used to analyze problems encountered by computer professionals in today's environment.

New edition coming in 2021

#### **COMPUTER SCIENCE**

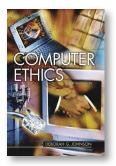


A Gift of Fire: Social, Legal and Ethical Issues for Computing and the Internet, 4e

Sara Baase 9780273768593 • ©2012 496pp • Paperback eBook version available



The textbook is ideal for courses in Computer Ethics and Computers and Society. Sara Baase explores the social, legal, philosophical, ethical, political, constitutional and economic implications of computing and the controversies they raise. With a computer scientist's perspective and with historical context for many issues, she covers the issues students will face both as members of a technological society and as professionals in computer-related fields.



Computer Ethics, 4e Deborah G. Johnson 9780131112414 • ©2009 216pp • Paperback

**Course:** Computer Ethics

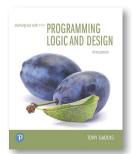
Written in clear, accessible prose, the Fourth Edition of Computer Ethics brings together philosophy, law and technology. The text provides an in-depth exploration and analysis of a broad range of topics regarding the ethical implications of widespread use of computer technology.



Problem Solving and Programming Concepts, 9e Maureen Sprankle & Jim Hubbard 9780273752219 • ©2011 528pp • Paperback

**Course:** Problem Solving

Revised to reflect the most current issues in the programming industry, this widely adopted text emphasizes that problem solving is the same in all computer languages, regardless of syntax. Sprankle and Hubbard use a generic, non-language-specific approach to present the tools and concepts required when using any programming language to develop computer applications.



Starting Out with Programming Logic and Design, 5e

Tony Gaddis 9780134801155 • ©2018 832pp • Paperback eBook version available

eBook version available

Course: Problem Solving

Starting Out with Programming Logic and Design is a language-independent introductory programming book, teaching students programming concepts and logic without assuming any previous programming experience. The text is clear and approachable, making the complex concepts accessible to every student. In this new edition, Gaddis focuses on current languages providing code snippet examples and complete programs for each.

Title available on demand

#### Programming – General



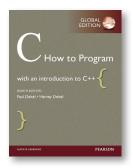
Concepts of Programming Languages, 11e

Robert W. Sebesta 9781292100555 • ©2016 800pp • Paperback eBook version available

**Course:** Programming Languages/Comparative

Concepts of Programming Languages introduces students to the fundamental concepts of computer programming languages and provides them with the tools necessary to evaluate contemporary and future languages. An in-depth discussion of programming language structures, such as syntax and lexical and syntactic analysis, also prepares students to study compiler design.

## Programming – Introduction



#### C How to Program, 8e

Paul Deitel & Harvey Deitel 9781292110974 · ©2015 1008pp • Paperback

eBook version available

**Available with MyLab Programming** 

#### Course: C - Intro to Programming/CS1

C How to Program is a comprehensive introduction to programming in C. Like other texts of the Deitels' How to Program series, the book serves as a detailed beginner source of information for college students looking to embark on a career in coding. The Eighth Edition continues the tradition of the signature Deitel Live Code approach – presenting concepts in the context of full-working programs rather than incomplete snips of code. Students can run each program as they study it and see how their learning applies to real world programming scenarios.



## Problem Solving and Program Design in C, 8e

Jeri R. Hanly & Elliot B. Koffman 9781292098814 · ©2015 840pp • Paperback eBook version available

**Available with MyLab Programming** 

#### Course: C - Intro to Programming/CS1

*Problem Solving and Program Design in C* teaches introductory students to program with ANSI-C, a standardized, industrial-strength programming language known for its power and probability. The text uses widely accepted software engineering methods to teach students to design cohesive, adaptable and reusable program solution modules with ANSI-C. Through case studies and real world examples, students are able to envision a professional career in programming.



#### Java How to Program, Early Objects, 11e

Harvey Deitel & Paul J. Deitel

9781292223858 · ©2018 1296pp • Paperback

eBook version available

**Available with MyLab Programming** 

#### **Course:** Java – Intro to Programming/CS1

The Deitels' groundbreaking *How to Program* series offers unparalleled breadth and depth of programming fundamentals, object-oriented programming concepts and intermediate-level topics for further study. Java How to Program, Early Objects presents leading-edge computing technologies using the Deitel signature live-code approach, which demonstrates concepts in hundreds of complete working programs. This new edition presents updated coverage of Java SE 8 and new Java SE 9 capabilities, including JShell, the Java Module System and other key Java 9 topics.



Introduction to Java Programming and Data Structures, Comprehensive Version, 11e

Y. Daniel Liang

9781292221878 · ©2018 Paperback

eBook version available

**Available with MyLab Programming** 

#### Course: Java – Intro to Programming/CS1

Designed to support an introductory programming course, Introduction to Java Programming and Data Structures teaches concepts of problem-solving and object-orientated programming using a fundamentals-first approach. Beginner programmers learn critical problem-solving techniques then move on to grasp the key concepts of objectoriented, GUI programming, data structures and Web programming. This course approaches Java GUI programming using JavaFX, which has replaced Swing as the new GUI tool for developing crossplatform-rich Internet applications and is simpler to learn and use.

#### **COMPUTER SCIENCE**



## Java: An Introduction to Problem Solving and Programming, 8e

Walter Savitch

9781292247472 · ©2019 1056pp • Paperback

eBook version available

Available with MyLab Programming

Course: Java - Intro to Programming/CS1

Ideal for a wide range of introductory computer science courses, Java: An Introduction to Problem Solving and Programming, 8th Edition introduces students to object-oriented programming and important concepts such as design, testing and debugging, programming style, interfaces and inheritance and exception handling. A concise, accessible introduction to Java, the text covers key Java language features in a manner that resonates with introductory programmers. Objects are covered early and thoroughly in the text.



# Visual C# How to Program,

Harvey Deitel & Paul J. Deitel 9781292153469 • ©2017 1056pp • Paperback eBook version available

**Course:** C# Programming – Introductory

Created by world-renowned programming instructors Paul and Harvey Deitel, Visual C# How to Program, Sixth Edition introduces students to the world of desktop, mobile and web app development with Microsoft's® Visual C#® programming language. Students will use the .NET platform and the Visual Studio® Integrated Development Environment to write, test and debug applications and run them on a wide variety of Windows® devices.



## Starting out with Visual C#,

Tony Gaddis 9781292163215 · ©2017 792pp • Paperback eBook version available

Course: C# Programming - Introductory

Clear, friendly and approachable, Starting Out With *Visual C#* is an ideal beginning text for students with no programming experience. Detailed walkthroughs and a readable, comprehensible style make the text inviting to new programmers, while numerous practical example programs highlight the most important programming topics. Gaddis's detailed, step-by-step instructions teach a GUIbased approach that motivates students with familiar graphical elements. Topics are examined progressively in each chapter, with objects taught before classes.



#### C++ How to Program (Early Objects Version), 10e

Paul J. Deitel & Harvey Deitel 9781292153346 · ©2016 1080pp • Paperback eBook version available

Available with MyLab Programming

#### Course: C++ - Intro to Programming/CS1

The best-selling C++ How to Program is accessible to readers with little or no programming experience, yet comprehensive enough for the professional programmer. The Deitels' signature live-code approach presents the concepts in the context of full working programs followed by sample executions. The early objects approach gets readers thinking about objects immediately - allowing them to more thoroughly master the concepts. Emphasis is placed on achieving program clarity and building wellengineered software.



## Starting Out with C++: From Control Structures through Objects, 9e

Tony Gaddis 9781292222332 • ©2019 1344pp • Paperback

eBook version available

**Available with MyLab Programming** 

Course: C++ - Intro to Programming/CS1

Starting Out with C++: From Control Structures through Objects covers control structures, functions, arrays and pointers before objects and classes in Tony Gaddis's hallmark accessible, step-by-step presentation. His books help beginning students understand the important details necessary to become skilled programmers at an introductory level. Gaddis motivates the study of both programming skills and the C++ programming language by presenting all the details needed to understand the "how" and the "why" – but never losing sight of the fact that most beginners struggle with this material.



## Starting Out with C++: Early Objects, 9e

Tony Gaddis, Judy Walters & Godfrey Muganda 9781292157276 • ©2016 1272pp • Paperback

**Available with MyLab Programming** 

Course: C++ - Intro to Programming/CS1

Intended for use in a two-term, three-term, or accelerated one-term C++ programming sequence, Starting Out with C++: Early Objects introduces the fundamentals of C++ to novices and experienced students alike. In clear, easy-to-understand terms, the text introduces all of the necessary topics for beginning C++ programmers. Real-world examples allow students to apply their knowledge in understanding how, why and when to implement the features of C++.

## Programming - Intermediate



#### Absolute C++, 6e

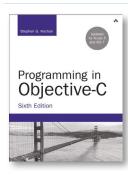
Walter Savitch & Kenrick Mock 9781292098593 • ©2016 1008pp • Paperback

eBook version available

**Available with MyLab Programming** 

Course: C++ - Intermediate Programming

*Absolute C++* is a comprehensive introduction to the C++ programming language. The text is organized around the specific use of C++, providing students with an opportunity to master the language completely. Adaptable to a wide range of users, the text is appropriate for beginner to advanced programmers familiar with the C++ language.



## Programming in Objective-C, 6e

Stephen G. Kochan 9780321967602 • 2013 576pp • Paperback eBook version available

#### Course: C - Intermediate Programming

*Programming in Objective-C* is a concise, carefully written tutorial on the basics of Objective-C and object-oriented programming for Apple's iOS and OS X platforms. This unique approach to learning, combined with many small program examples and exercises at the end of each chapter, makes Programming in Objective-C ideally suited for classroom use.

Title available on demand

#### COMPUTER SCIENCE



#### Absolute Java, 6e

Walter Savitch & Kenrick Mock 9781292109220 • ©2015

1296pp • Paperback eBook version available

**Available with MyLab Programming** 

Course: Java - Intermediate Programming

This book is designed to serve as a textbook and reference for programming in the Java language. Although it does include programming techniques, it is organized around the features of the Java language rather than any particular curriculum of programming techniques. The main audience is undergraduate students who have not had extensive programming experience with the Java language.



## Starting Out with Python,

Tony Gaddis

9781292225753 • ©2019 744pp • Paperback

eBook version available

**Available with MyLab Programming** 

New edition coming soon

#### Course: Python

In Starting Out with Python®, 4th Edition, Tony Gaddis' accessible coverage introduces students to the basics of programming in a high-level language. Python, an easy-to-learn and increasingly popular object-oriented language, allows readers to become comfortable with the fundamentals of programming without the troublesome syntax that can be challenging for novices. With the knowledge acquired using Python, students gain confidence in their skills and learn to recognize the logic behind developing high-quality programs.



## Intro to Python for Computer Science and Data Science: Learning to Program with Al, Big Data and The Cloud

Paul J. Deitel & Harvey Deitel 9781292364902 • ©2021 (July) Paperback

eBook version available

#### Course: Algorithms

This new text is suitable for introductory-level Python programming and/or data-science courses. Realworld datasets and AI technologies allow students to work on projects making a difference in business, industry, government and academia. There are chapters on Data mining Twitter, Natural Language Processing (usage bar charts and word clouds), IBM Watson and IoT, along with hundreds of examples, exercises, projects (EEPs) and implementation case studies.



## An Introduction to Programming with Visual Basic 2012, 9e

David Schneider

9780273793342 • ©2013 684pp • Paperback

eBook version available

**Available with MyLab Programming** 

#### Course: Visual BASIC - Programming

Schneider's tried and true text - consistently praised by both students and instructors - is designed for students with no prior computer programming experience. Now updated for Visual Basic 2012, Schneider focuses on teaching problem-solving skills and sustainable programming skills. A broad range of real-world examples, section-ending exercises, case studies and programming projects gives students more hands-on experience than any other Visual Basic book on the market.

New Edition coming in 2021



## Data Structures and Algorithms in Java

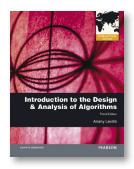
Peter Drake

9781292040097 • ©2013 512pp • Paperback

eBook version available

#### Course: Java - Data Structures/CS2

An abundance of unique, interesting examples, use of the Unified Modeling Language throughout and the newest Java 1.5 features characterize this text. Drake provides a concise and engaging introduction to Java and object-oriented programming, assuming familiarity with the basic control structures of Java or C and only a pre-calculus level of mathematics.



#### Introduction to the Design and Analysis of Algorithms, 3e

Anany Levitin 9780273764113 · ©2011 592pp • Paperback eBook version available

#### Course: Algorithms

Based on a new classification of algorithm design techniques and a clear delineation of analysis methods, Introduction to the Design and Analysis of Algorithms presents the subject in a coherent and innovative manner. Written in a student-friendly style, the book emphasizes the understanding of ideas over excessively formal treatment while thoroughly covering the material required in an introductory algorithms course. Popular puzzles are used to motivate students' interest and strengthen their skills in algorithmic problem solving.



### Fundamentals of Database Systems, 7e

Ramez Elmasri & Shamkant B. Navathe 9781292097619 • ©2016

Pearson Horizon available

1272pp • Paperback

#### **Course:** Database Systems

This book introduces the fundamental concepts necessary for designing, using and implementing database systems and database applications. Our presentation stresses the fundamentals of database modeling and design, the languages and models provided by the database management systems and database system implementation techniques.



## PHP, MySQL & JavaScript All in One, Sams Teach Yourself, 6e

Julie C. Meloni 9780672337703 · ©2017 704pp • Paperback

eBook version available

#### Course: SQL - Programming

In just a short time, students can learn how to use PHP, MySQL and Apache together to create dynamic, interactive websites and applications using the three leading open-source web development technologies. Using a straightforward, step-by-step approach, each lesson in this book builds on the previous ones, enabling readers to learn the essentials of PHP scripting, MySQL databases and the Apache web server from the ground up.

Title available on demand

## Computer Networking



## Computer Networking: A Top-Down Approach, 7e

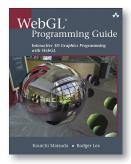
lames Kurose & Keith Ross 9781292153599 • ©2017 856pp • Paperback

Pearson Horizon available

#### Course: Computer Networking

Unique among computer networking texts, this popular book builds on the author's long tradition of teaching this complex subject through a layered approach in a "top-down manner." By working its way from the application layer down toward the physical layer, it motivates students by exposing them to important concepts early in their study of networking. This text provides an excellent foundation for students in computer science and electrical engineering, without requiring extensive knowledge of programming or mathematics.

#### Computer Graphics

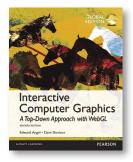


WebGL Programming Guide: Interactive 3D **Graphics Programming** with WebGL

Kouichi Matsuda & Rodger Lea 9780321902924 • ©2013 600pp • Paperback eBook version available

**Course:** Advanced Topics in Computer Graphics

With this book, students will learn step-by-step, through realistic examples, building their skills as they move from simple to complex solutions for building visually appealing web pages and 3D applications with WebGL. Media, 3D graphics and WebGL pioneers Dr. Kouichi Matsuda and Dr. Rodger Lea offer easy-to-understand tutorials on key aspects of WebGL, plus 100 downloadable sample programs, each demonstrating a specific WebGL topic.

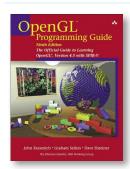


Interactive Computer Graphics: A Top-Down Approach with WebGL, 7e

Edward Angel & Dave Shreiner 9781292019345 · ©2014 752pp • Paperback eBook version available

Course: Computer Graphics - Intro

This is the only introduction to computer graphics text for undergraduates that fully integrates WebGL and emphasizes application-based programming. The top-down, programming-oriented approach allows for coverage of engaging 3D material early in the course so students immediately begin to create their own 3D graphics.



OpenGL Programming Guide: The Official Guide to Learning OpenGL, Version 4.5 with SPIR-V, 9e

John Kessenich, Graham Sellers & Dave Shreiner

9780134495491 • ©2016 976pp • Paperback

eBook version available

Course: Computer Graphics - Intermediate

OpenGL® Programming Guide provides clear explanations of OpenGL functionality and techniques, including processing geometric objects with vertex, tessellation and geometry shaders using geometric transformations and viewing matrices; working with pixels and texture maps through fragment shaders; and advanced data techniques using framebuffer objects and compute shaders.

## Systems Analysis & Design



**Object Oriented Systems** Analysis and Design

Noushin Ashrafi & Hessam Ashrafi 9781292039602 • ©2013 636pp • Paperback eBook version available

Course: Object-oriented Systems Analysis and Design

This text teaches students object-oriented systems analysis and design in a highly practical and accessible way.



Requirements Analysis and Systems Design, 3e

Leszek Maciaszek 9780321440365 · ©2007 656pp • Paperback

Course: Systems Analysis and Design

An examination of the methods and techniques used in the analysis and design phases of Information System development. Emphasis is placed upon the application of object technology in enterprise information systems (EIS) with UML being used throughout. Through its excellent balance of practical explanation and theoretical insight, the book manages to avoid unnecessary, complicating details without sacrificing rigor.

## Software Engineering



## Software Engineering, 10e

Ian Sommerville

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eBook version available

**Course:** Software Engineering (SE)

Software Engineering introduces students to the overwhelmingly important subject of software programming and development. In the past few years, computer systems have come to dominate not just our technological growth, but the foundations of our world's major industries. This text seeks to lay out the fundamental concepts of this huge and continually growing subject area in a clear and comprehensive manner.



#### Object-Oriented Software Engineering Using UML, Patterns and Java, 3e

Bernd Bruegge & Allen H. Dutoit 9781292024011 • ©2013 728pp • Paperback eBook version available

**Course:** Software Engineering (SE)

Shows students how to use both the principles of software engineering and the practices of various object-oriented tools, processes and products. Using a step-by-step case study to illustrate the concepts and topics in each chapter, Bruegge and Dutoit emphasize learning object-oriented software engineering through practical experience: students can apply the techniques learned in class by implementing a real-world software project.



## Designing Software Architectures: A Practical Approach

**Humberto Cervantes** & Rick Kazman 9780134390789 · ©2016

320pp • Paperback

Course: Software Engineering - Advanced

Designing Software Architectures is the first step-bystep guide to making the crucial design decisions that can make or break your software architecture. SEI expert Rick Kazman and Dr. Humberto Cervantes provide comprehensive guidance for ensuring that your architectural design decisions are consistently rational and evidence-based.

Title available on demand

## Artificial Intelligence



## Artificial Intelligence: A Modern Approach, 4e

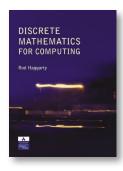
Stuart Russell & Peter Norvig 9781292401133 • ©2021 (May) Paperback

eBook version available

Course: Artificial Intelligence (AI)

A comprehensive approach to AI, suited for twosemester undergraduate courses, adaptable to single-semester programs and also useful for graduates. This eagerly awaited revision presents the most recent developments in the field with expansion of topics in robotics, NLP and more.

## Mathematics & Logic



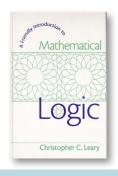
## Discrete Mathematics for Computing

Rod Haggarty 9780201730470 • ©2001 248pp • Paperback

**Course:** Discrete Mathematics

This book is a concise introduction to the key mathematical ideas that underpin computer science, continually stressing the application of discrete mathematics to computing. It is suitable for students with little or no knowledge of mathematics and covers the key concepts in a simple and straightforward way. The theoretical ideas are reinforced by worked examples and each chapter concludes with a mini case study.

#### COMPUTER SCIENCE



## A Friendly Introduction to Mathematical Logic

Christopher C. Leary 9780130107053 • ©2000 218pp • Hardback

#### Course: Logic

With the idea that mathematical logic is absolutely central to mathematics, this tightly focused, elementary text discusses concepts that are used by mathematicians in every branch of the subject - a subject with increasing applications and intrinsic interest. Students are introduced to the main results of mathematical logic – results that are central to the understanding of mathematics as a whole.

#### Internet / Multimedia / eBusiness



B2B Application Integration: e-Business-Enable Your Enterprise

David S. Linthicum 9780201709360 • ©2001 432pp • Paperback

#### Course: Electronic Commerce

B2B Application Integration is a comprehensive guide to the concepts, techniques and technologies that enable application integration, the technical foundation of e-Business. Noted application integration expert David Linthicum details real-time application integration solutions and explains how middleware layers work to create a seamless whole out of numerous independent systems, both within and between enterprises.

Title available on demand



HTML, CSS & JavaScript Web Publishing in One Hour a Day, Sams Teach Yourself, 7e

Laura Lemay, Rafe Colburn & Jennifer Kyrnin

9780672336232 · ©2016 768pp • Paperback

eBook version available

#### Course: Javascript

Completely revamped to teach HTML5 and CSS3 from the very beginning, this is the newest edition of the worldwide best-seller that has helped 500,000+ people learn the foundational skills of modern web development. Laura Lemay and Rafe Colburn have thoroughly revamped their in-depth tutorial to cover the latest web skills and technologies and walk the reader through creating interactive, dynamic web sites using today's JavaScript libraries, services and social web technologies. Covers HTML5, CSS3 and jQuery.



Basics of Web Design: HTML5 & CSS3, 2e

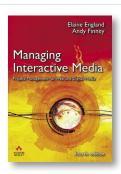
Terry Felke-Morris 9781292025469 • ©2013

eBook version available

384pp • Paperback

#### Course: Internet/World Wide Web

The Basics of Web Design: HTML5 & CSS3 takes a unique approach to preparing students to design web pages that work today in addition to being ready to take advantage of HTML5 coding techniques of the future.



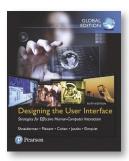
Managing Interactive Media: Project Management for Web and Digital Media, 4e

Elaine England & Andy Finney 9780321436931 • ©2007 304pp • Paperback

#### Course: Multimedia Systems

This updated and expanded Fourth Edition includes new material relevant for the changing work environment. The book describes the latest industry trends and incorporates them into a project management framework. By developing practical skills it aids the project manager's own development and provides a coherent overview of the issues that affect all in the converging industries of communications, media and computing.

## **Human Computer Interaction**



Designing the User Interface: Strategies for Effective Human-Computer Interaction, 6e

Ben Shneiderman, Catherine Plaisant, Maxine Cohen, Steven Jacobs, Niklas Elmqvist & Nicholas Diakopoulos

9781292153919 · ©2017 624pp • Paperback

**Course:** Human-Computer Interaction (HCI)

The Sixth Edition of *Designing the User Interface* provides a comprehensive, authoritative and up-todate introduction to the dynamic field of humancomputer interaction (HCI) and user experience (UX) design. This classic book has defined and charted the astonishing evolution of user interfaces for three decades. Students and professionals learn practical principles and guidelines needed to develop high quality interface designs that users can understand, predict and control. The book covers theoretical foundations and design processes such as expert reviews and usability testing.



Designing User Experience: A guide to HCI, UX and interaction design, 4e

David Benyon 9781292155517 · ©2019 672pp • Paperback

**Course:** Human-Computer Interaction (HCI)

Designing User Experience presents a comprehensive introduction to the practical issue of creating interactive systems, services and products from a human-centred perspective. It develops the principles and methods of human-computer interaction (HCI) and Interaction Design (ID) to deal with the design of twenty-first-century computing and the demands for improved user experience (UX). It brings together the key theoretical foundations of human experiences when people interact with and through technologies. It explores UX in a wide variety of environments and contexts.

## Computer Organization / Architecture



Computer Systems: A Programmer's Perspective, 3e

Randal E. Bryant & David R. O'Hallaron

9781292101767 • ©2015 1120pp • Paperback

**Available with Mastering Engineering** 

Course: Computer Organization and Architecture

Computer systems: A Programmer's Perspective explains the underlying elements common among all computer systems and how they affect general application performance. Written from the programmer's perspective, this book strives to teach students how understanding basic elements of computer systems and executing real practice can lead them to create better programs.



Computer Security: Principles and Practice, 4e

William Stallings & Lawrie Brown 9781292220611 · ©2018 800pp • Paperback

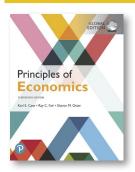
eBook version available

**Course:** Computer Security

The need for education in computer security and related topics continues to grow at a dramatic rate and is essential for anyone studying Computer Science or Computer Engineering. Written for both an academic and professional audience, the book continues to set the standard for computer security with a balanced presentation of principles and practice. The new edition captures the most up-to-date innovations and improvements while maintaining broad and comprehensive coverage of the entire field.

# Economics

## Principles of Economics



#### Principles of Economics, 13e

Karl E. Case, Ray C. Fair & Sharon E. Oster

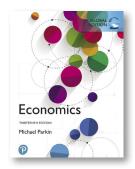
9781292294698 • ©2019 816pp • Paperback

eBook version available

**Available with MyLab Economics** 

**Course:** Two-Semester Principles of Economics

An introduction to the functioning of the economy and the power and breadth of economics. Readers of Principles of Economics, 13th Edition come away with a basic understanding of how market economies function, an appreciation for the things they do well and a sense of things they do poorly. With the latest research and added exercises, students begin to learn the art and science of economic thinking and start to look at some policy and even personal decisions, in a different way.



#### Economics, 13e

Michael Parkin

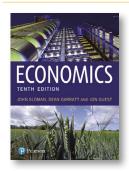
9781292255460 • ©2019 864pp • Paperback

eBook version available

**Available with MyLab Economics** 

**Course:** Two-Semester Principles of Economics

Gets students to think like an economist using the latest policy and data while incorporating global issues. The Thirteenth Edition builds on the foundation of the previous edition and retains a thorough and careful presentation of the principles of economics. Economics emphasizes real-world applications, the development of critical thinking skills, diagrams renowned for pedagogy and clarity and path-breaking technology.



#### Economics, 10e

John Sloman, Dean Garratt & Alison Wride

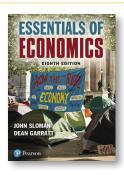
9781292187853 · ©2018 968pp • Paperback

eBook version available

**Available with MyLab Economics** 

**Course:** Two-Semester Principles of Economics

This textbook is known and loved for its active learning, student-friendly approach and unrivalled lecturer and student support. It has been thoroughly revised and rewritten in many places to reflect recent developments in economic policy and practice around the world. There are many new boxes on topical and controversial issues, including the secondary ticket market, the dominance of Google, the Financial Accelerator and primary surpluses/ sustainable debt.



#### Essentials of Economics, 8e

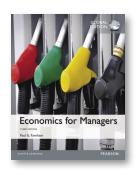
John Sloman & Dean Garratt 9781292239590 • ©2016 552pp • Paperback

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**Course:** One-Semester Principles of Economics

In a world full of volatility, uncertainty and conflicting approaches, this market leading, concise text in introductory economics looks at the key economic issues of today and helps students make sense of them. Now covers economic issues such as growth, unemployment, the environment, Brexit and behavioral economics. Its classic features and clear, engaging writing style are complemented by strong theoretical basis and a wealth of pedagogical features to support learning.



#### Economics for Managers, 3e

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#### Course: Economics for MBAs

Economics for Managers presents the fundamental ideas of microeconomics and macroeconomics and integrates them from a managerial decision-making perspective in a framework that can be used in a single-semester course.



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#### Course: Managerial Economics

For upper-level undergraduate and first-year MBA courses in managerial and applied economics. This text will excite readers by providing a more linear progression, while proving the consistency and relevance of microeconomic theory.

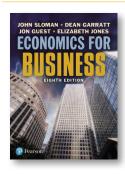


### Economic Approaches to Organization, 6e

Sytse Douma & Hein Schreuder 9781292128900 • ©2017 400pp • Paperback

#### Course: Managerial Economics

This text explains in a non-technical way different economic approaches (including game theory, agency theory, transaction costs economics, economics of strategy and evolutionary approaches) using practical, real-world examples to aid understanding of how the concepts relate to economic and organizational problems in the world today. This book is unique in its attempt to make the link between management and economics.



#### Economics for Business, 86

John Sloman, Dean Garratt & Ion Guest

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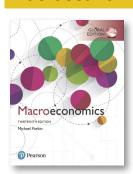
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#### **Course:** Business Economics

Economic decisions lie at the heart of business. Economics is all about the choices between alternatives and how to weigh up their costs and benefits. Studying this book will help students understand such choices and how to make them successfully when they take up a job or perhaps run their own business.

#### Macroeconomics



#### Macroeconomics, 13e

Michael Parkin

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#### Course: Principles of Macroeconomics

In the increasingly globalized and dynamic world of economics, it is more important than ever to use a relevant, concise and relatable method to introduce students to the principles of economics. This Thirteenth Edition upholds its legacy of taking a thoroughly interactive approach to learning and teaching economics. Using real-world scenarios, research and economic debates, this textbook encourages students to think like economists, with applications from around the world including food prices in Kenya and unemployment rates in Dubai and Singapore.



#### Principles of Macroeconomics, 13e

Karl E. Case, Ray C. Fair & Sharon E. Oster

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**Course:** Principles of Macroeconomics

Reviewers tell us that Case/Fair/Oster is one of the all-time bestselling principles of economics texts because they trust it to be clear, thorough and complete. Readers of Principles of Macroeconomics, 13th Edition, come away with a basic understanding of how market economies function, an appreciation for the things they do well and a sense of things they do poorly. With the latest research and added exercises, students begin to learn the art and science of economic thinking and start to look at some policy and even personal decisions, in a different way.



#### Macroeconomics, 5e

R. Glenn Hubbard & Anthony Patrick O'Brien

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**Course:** Principles of Macroeconomics

Reveal the relevance of economics through realworld business examples. One of the challenges of teaching Principles of Macroeconomics is fostering interest in concepts that may not seem applicable to students' lives. Macroeconomics makes economics relevant by demonstrating how real businesses use economics to make decisions every day.



#### Macroeconomics, 8e

Olivier Blanchard

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**Course:** Intermediate Macroeconomics

In Macroeconomics, Blanchard presents an integrated, global view of macroeconomics, enabling students to see the connections between goods markets, financial markets and labor markets worldwide. Organized into two parts, the text contains a core section that focuses on short-, medium- and long-run markets and two major extensions that offer more in-depth coverage of the issues at hand. From the major economic crisis that engulfed the world in 2008, to monetary policy in the US, to the problems of the Euro area and growth in China, the text helps students make sense not only of current macroeconomic events but also of those that may unfold in the future.



#### Macroeconomics: Policy and Practice, 2e

Frederic S. Mishkin 9781292019598 • ©2014 712pp • Paperback

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**Course:** Intermediate Macroeconomics

*Macroeconomics: Policy and Practice* draws on the rich tapestry of recent economic events to help students understand the policy issues debated by the media and the public at large during these trying times. Building on his expertise in macroeconomic policy making at the Federal Reserve, author Frederic S. Mishkin provides detailed, step-by-step explanations of all models and highlights the techniques used by policy makers in practice.

#### Microeconomics



#### Principles of Microeconomics, 13e

Karl E. Case, Ray C. Fair & Sharon E. Oster

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**Course:** Principles of Microeconomics

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#### Microeconomics, 13e

Michael Parkin

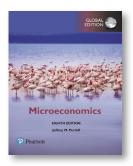
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#### **Course:** Principles of Microeconomics

Get students to think like an Economist using the latest policy and data while incorporating global issues. Microeconomics builds on the foundation of the previous edition and retains a thorough and careful presentation of the principles of economics. Microeconomics emphasizes real-world applications, the development of critical thinking skills, diagrams renowned for pedagogy and clarity and pathbreaking technology.



#### Microeconomics, 8e

Jeffrey Perloff

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**Course:** Principles of Microeconomics

Microeconomics has become a market leader because Perloff presents theory in the context of real, datadriven examples and then develops intuition through his hallmark Solved Problems. Students gain a practical perspective, seeing how models connect to real-world decisions being made in today's firms and policy debates.



#### Microeconomics, 9e

Robert Pindyck & Daniel Rubinfeld

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**Course:** Intermediate Microeconomics

Microeconomics exposes students to topics that play a central role in microeconomics. From game theory and competitive strategy, to the roles of uncertainty and information and the analysis of pricing by firms with market power, the text helps students understand what's going on in the world of business. It also shows students how microeconomics can be used as a practical tool for decision-making and for designing and understanding public policy.



Microeconomics: Theory and Applications with Calculus, 5e

Jeffrey M. Perloff 9781292359120 • ©2021 (lune) Paperback

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**Available with MyLab Economics** 

Course: Advanced Microeconomic Theory

This book shows how individuals, policy-makers and firms use microeconomic tools to analyze and solve problems. It depicts microeconomics theory through calculus, algebra and graphs.

#### **Key features:**

- New Common Confusions feature describes a widely held belief that economic theory or evidence rejects.
- New Unintended Consequences feature shows how some policies and actions have side-effects beyond the intended ones.

## Money & Banking



The Economics of Money, Banking and Financial Markets, 12e

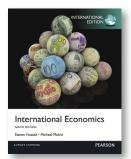
Frederic S. Mishkin 9781292268859 • ©2019 744pp • Paperback eBook version available

**Available with MyLab Economics** 

Course: Money and Banking

This text brings a fresh perspective to today's major questions surrounding financial policy. Influenced by his term as Governor of the Federal Reserve, Frederic Mishkin offers students a unique viewpoint and informed insight into the monetary policy process, the regulation and supervision of the financial system and the internationalization of financial markets. Now references Brexit and negative interest rates in Japan, USA and Europe.

#### International Economics

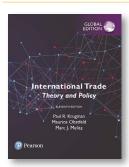


International Economics, 9e

Steven Husted & Michael Melvin 9780273768289 • ©2012 424pp • Paperback eBook version available

Course: International Economics

International Economics is an accessible. comprehensive and relevant guide for studying international economics. Using real data and issues that motivate theoretical discussions, this text captures students' attention and equips them with a practical understanding of major policy questions.



International Trade: Theory and Policy, 11e

Paul R. Krugman, Maurice Obstfeld & Marc Melitz

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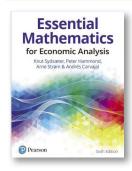
eBook version available

**Available with MyLab Economics** 

Course: International Trade

International Trade: Theory and Policy provides engaging, balanced coverage of the key concepts and practical applications of the discipline. An intuitive introduction to international trade theory is followed by detailed coverage of policy applications. With this new edition, the author team of Nobel Prize-winning economist Paul Krugman, renowned researcher Maurice Obstfeld and Marc Melitz of Harvard University continues to set the standard for International Trade courses.

#### Maths for Economics



#### Essential Mathematics for Economic Analysis, 6e

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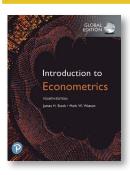
#### **Course:** Maths for Economics

An extensive introduction to all the mathematical tools an economist needs is provided in this worldwide bestseller.

#### **Key features:**

- · Large number of questions interspersed in chapter help students practice and build confidence.
- This new edition is a significant revision and has been restructured based on customer feedback.

#### **Ouantitative Economics**



#### Introduction to Econometrics, 4e

James H. Stock & Mark W. Watson 9781292264455 • ©2019 800pp • Paperback eBook version available

#### **Available with MyLab Economics**

#### **Course:** Introductory Econometrics

Ensure students grasp the relevance of econometrics with Introduction to Econometrics – the text that connects modern theory and practice with motivating, engaging applications. The Fourth Edition maintains a focus on currency, while building on the philosophy that applications should drive the theory, not the other way around. The text incorporates real-world questions and data and methods that are immediately relevant to the applications. With very large data sets increasingly being used in economics and related fields, a new chapter dedicated to Big Data helps students learn about this growing and exciting area.

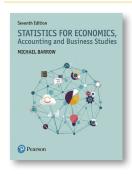


## Using Econometrics: A Practical Guide, 7e

A. H. Studenmund 9781292154091 · ©2017 576pp • Paperback eBook version available

#### **Course:** Introductory Econometrics

Using Econometrics: A Practical Guide offers students an innovative introduction to elementary econometrics. Through real-world examples and exercises, the book covers the topic of singleequation linear regression analysis in an easily understandable format.



#### Statistics for Economics, Accounting and Business Studies, 7e

Michael Barrow 9781292118703 · ©2017 520pp • Paperback eBook version available

Course: Introduction to Statistics for Business/ **Economics** 

This text is for students taking a first year Statistics for Economics module. It supports students by providing clear explanations of statistical tools and techniques and demonstrating how to apply them in wider business practice.

## Benefit-Cost Analysis



#### Cost-Benefit Analysis, 4e

Anthony Boardman, David Greenberg, Aidan Vining & David Weimer

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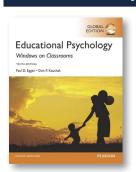
eBook version available

Course: Benefit-Cost Analysis

A practical introduction to cost-benefit analysis through problem solving. This authoritative, market-leading text is known for its consistent application of a nine-step framework for conducting or interpreting a cost-benefit analysis. This edition includes a number of chapters that have been revised and reorganized to make the material clearer and more accessible.

# Education

## **Educational Psychology**

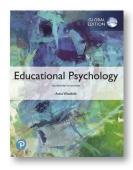


Educational Psychology: Windows on Classrooms,

Paul Eggen & Don Kauchak 9781292107561 • ©2015 752pp • Paperback eBook version available

**Course:** Introduction to Educational Psychology

This significantly revised Tenth Edition focuses on applying theories and research in educational psychology to an educator's work in the classroom. Using an integrated-case approach, authors Eggen and Kauchak begin each chapter with a case study taken from actual classroom practice and then weave the case throughout the chapter, extracting specific illustrations and, in some instances, using dialogue directly from the case to emphasize the application of chapter content to the classroom setting.

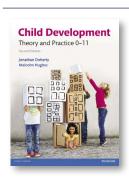


Educational Psychology, 14e

Anita Woolfolk 9781292331522 • ©2015 768pp • Paperback eBook version available

Course: Introduction to Educational Psychology

In clear and jargon-free prose, Educational Psychology: Active Learning Edition, explains and illustrates educational psychology's practical relevance for teachers and learners. Theory and practice are considered together, showing how research on child development, learning, cognition, motivation, instruction and assessment can be applied to solve the everyday problems of teaching. The 14th Edition offers a state-of-the-art presentation of the field of educational psychology, with new and expanded coverage of important topics like the brain, neuroscience and teaching; the impact of technology and virtual learning environments on the lives of students and teachers; and diversity in today's classrooms.



Child Development: Theory and Practice 0-11, 2e

Jonathan Doherty & Malcolm Hughes 9781292001012 • ©2013 496pp • Paperback eBook version available

**Course:** Child Development (Topical Approach)

The Second Edition of Child Development: Theory and Practice 0-11 has been fully revised and updated while retaining the authoritative, accessible and well structured writing style that proved popular in the first edition. The text is infused with the authors' passion and enthusiasm for the subject and their anecdotes provide engaging real-life examples of child development in practice.



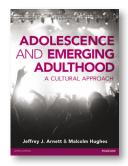
## Adolescence and Emerging Adulthood, 5e

Jeffrey Jensen Arnett 9781292042664 • ©2013 404pp • Paperback eBook version available

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**Course:** Adolescent Development

Grounded in a global cultural perspective (within and outside of the US), this text enriches the discussion with historical context and an interdisciplinary approach, including studies from fields such as anthropology and sociology, in addition to the compelling psychological research on adolescent development. This book also takes into account the period of emerging adulthood (ages 18-25), a term coined by the author and an area of study for which Arnett is a leading expert.



## Adolescence and Emerging Adulthood: A Cultural Approach

Jeff Arnett & Malcolm Hughes 9781408253908 • ©2012 648pp • Paperback

#### Course: Adolescent Development

This text is an innovative and exciting European adaptation of Jeffrey Arnett's hugely successful and groundbreaking US text of the same title. The book combines the most significant approaches and ideas in developmental, social and behavioral psychology to produce a comprehensive picture of what it means to experience adolescence today.



## Human Learning, 7e

Jeanne Ellis Ormrod 9781292104386 · ©2015 624pp • Paperback

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Course: Cognition and Instruction

The market-leading text on learning theories applied to education, this book draws readers in with a lucid and engaging writing style. It covers a broad range of theoretical perspectives, while including numerous classroom examples of how these theories apply to learning, instruction and assessment.



#### Reading Statistics and Research, 6e

Schuyler W. Huck 9781292041407 • ©2013 512pp • Paperback eBook version available

Course: Statistics in Education

For courses in Research Methods, Reading and Understanding Research and Quantitative Methods/Statistics. This uniquely accessible text shows precisely how to decipher and critique statistically-based research reports. Praised for its non-intimidating writing style, the text emphasizes concepts over formulas. The Sixth Edition contains 492 new excerpts drawn from recent journal articles, as well as three new chapters.



A Taxonomy for Learning, Teaching and Assessing: A Revision of Bloom's Taxonomy of Educational Objectives, Abridged Edition

Lorin W. Anderson, David R. Krathwohl, Peter W. Airasian, Kathleen A. Cruikshank, Richard E. Mayer, Paul R. Pintrich, James Raths & Merlin C. Wittrock

9781292042848 • ©2013 336pp • Paperback

Course: Advanced Education Psychology

This revision of Bloom's taxonomy framework is designed to help teachers understand and implement standards-based curriculums as well as facilitate constructing and analyzing their own. A revision only in the sense that it builds on the original framework, it is a completely new manuscript in both text and organization. Its twodimensional framework interrelates knowledge with the cognitive processes students use to gain and work with knowledge. Together, these define the goals, curriculum standards and objectives students are expected to learn. The framework facilitates the exploration of curriculums from four perspectives what is intended to be taught, how it is to be taught, how learning is to be assessed and how well the intended aims, instruction and assessments are aligned for effective education.



The Life Span: Human Development for Helping Professionals, 3e

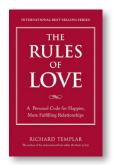
Patricia C. Broderick & Pamela Blewitt

9781292024790 • ©2013 628pp • Paperback

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Course: Lifespan Development (Topical Approach)

The first developmental textbook written specifically for helping professionals and graduate-level students, The Life Span: Human Development for Helping Professionals provides an in-depth look at the science of human development and how it applies to the fields of counseling, social work and psychology. Using counseling applications, case studies, special topics boxes and journal questions, the text introduces developmental theories and research within the context of clinical practice.



The Rules of Love: A Personal Code for Happier, More Fulfilling Relationships

Richard Templar 9780137149964 · ©2008 240pp • Paperback

Course: Self-Development/Interpersonal Relationships

Love matters. Whether it's the romantic kind or the emotional bond between you and family or friends. Indeed latest research suggests that those who love and are loved are significantly more likely to be alive in 10 years time than those without love in their lives. Love makes us happy and the happier we are, the longer it seems we tend to live. So, why is it that some people find relationships so easy? We all know the kind of person, married forever, connected with their family and strong friendships that have stood the test of time from all stages of life. The people who make friends easily, who have someone utterly devoted to them and for whom many would do anything. What do they know and do that the rest of us could learn from? That's what you'll find in this book.

## Curriculum and Instruction



A Resource Guide for Teaching K-12, 6e

Richard D. Kellough

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Course: General K-12 Methods

With its hallmark practicality, A Resource Guide for Teaching K-12 uses case studies, sample units with lessons, opportunities for practice and feedback and activities to equip future teachers with numerous examples of best practices, current research findings and proven teaching strategies. This is truly one of the most comprehensive texts on the market today, made even better with its organization designed around the decision-making phases of instruction.



## **Building Classroom** Discipline, 11e

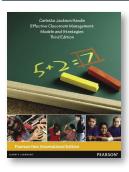
C. M. Charles

9781292041926 · ©2013 280pp • Paperback

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Course: Classroom Management

Charles is the leading classroom management models text. It covers and applies the most important management and discipline approaches, from Redl, Wattenberg, Skinner and Glasser through Jones, Kagan, Cook and others.



Effective Classroom Management: Models and Strategies for Today's Classrooms, 3e

Carlette Jackson Hardin

9781292041551 • ©2013 238pp • Paperback

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#### **Course:** Classroom Management

Appropriate for grades K-12, this reader-friendly, practical book offers you a solid foundation for developing an individualized classroom management plan that suits your unique instructional philosophy. This book examines a variety of models of classroom management arranged according to their primary focus: classroom management as discipline, classroom management as a system and classroom management as instruction.



#### Joining Together: Group Theory and Group Skills, 11e

David H. Johnson & Frank P. Johnson

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#### Course: Cooperative Learning

Introduces readers to the theory and research needed to understand how to make groups effective and, through exercises and thorough explanations, equips them with the skills required to apply that knowledge to practical situations. Chapters discuss the history of groups and group dynamics, the nature of experiential learning, group goals, communication within groups, leadership, power, decision making, controversy and creativity and conflict management. More applied chapters focus on valuing diversity, cooperative learning, leading counseling groups and team development and training.



#### Academic Reading, 8e

Kathleen T. McWhorter & Brette M. Sember

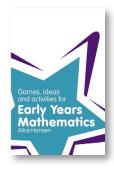
9781292023618 · ©2013 444pp • Paperback

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**Available with MyLab Reading** 

#### Course: College Reading & Study Skills

Kathleen McWhorter offers a unique, contextualized approach that focuses on academic reading skills and also motivates students towards a particular area of interest or field of study. Readers learn important comprehension, vocabulary and critical thinking skills, as well as how to adapt these skills to their study of specific academic disciplines. While doing so, they also learn what each discipline involves and explore the available career paths. As an end result, *Academic* Reading teaches essential reading skills while opening up new academic and career possibilities.



Games, Ideas and Activities for Early Years **Mathematics** 

Alice Hansen

9781408284841 • ©2011 336pp • Paperback

**Course:** Math and Science Methods – Primary Level

This book provides a wealth of activities to supplement and support the teaching of math in a fun and appealing way. Designed to enable practitioners to effectively support children's mathematical development across the Early Years and Foundation Stage, this is the resource that will bring math to life in any early years setting.



## Games, Ideas and Activities for Primary Science

John Dabell

9781408223239 • ©2010 384pp • Paperback

**Course:** Math and Science Methods – Primary Level

This book aims to provide ready-made science lesson ideas that will considerably reduce the workload for many overburdened teachers. They can be easily adapted to suit varying levels of ability and bring science to life. This resource will provide a strong base of accessible ideas to enhance science education in the primary classroom.

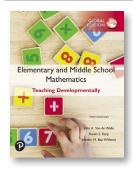


Creative Activities and Ideas for Pupils with English as an Additional Language

Maggie Webster 9781408267776 · ©2011 276pp • Paperback

Course: Language Development - Primary Level

This book contains a unique collection of 150 enjoyable and inspiring games and activities to help support learners of English as an Additional Language (EAL) in the inclusive classroom. This bank of ideas will support you in helping newly arrived pupils settle into their class and school and are easy to integrate into your planning to support your learners across the curriculum.



Elementary and Middle School Mathematics: Teaching Developmentally, 10e

John A. Van de Walle, Karen S. Karp & Jennifer M. Bay-Williams

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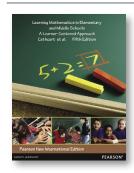
eBook version available

Pearson Horizon available

Course: Mathematics Methods in the **Elementary School** 

Elementary and Middle School Mathematics: Teaching Developmentally illustrates how children learn mathematics and then shows pre-service teachers the most effective methods of teaching PreK-8 math through hands-on, problem-based activities.

As teacher candidates engage with the activities, they boost their own knowledge of the math and learn concrete, developmentally appropriate ways to incorporate problem-based tasks in their classrooms. Examples of real student work and new common challenges and misconception tables allow readers to visualize good mathematics instruction and assessment that supports and challenges all learners.



Learning Mathematics in Elementary and Middle Schools: A Learner-Centered Approach, 5e

George S. Cathcart, Yvonne M. Pothier, James H. Vance & Nadine S. Bezuk

9781292042053 • ©2013 448pp • Paperback

eBook version available

**Available with MyLab Education** 

Course: Mathematics Methods in the Elementary School

Learning Mathematics in Elementary and Middle Schools uses NCTM standards and authentic videos to illustrate and encourage a learner-centered approach to instruction. It helps you learn to evaluate how children think mathematically and how to link that knowledge to developmentally appropriate teaching practices.



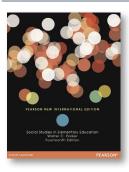
Science in Elementary Education: Methods, Concepts and Inquiries, 11e

Joseph M. Peters & David L. Stout 9781292041346 • ©2013 558pp • Paperback eBook version available

**Available with MyLab Education** 

**Course:** Science Methods in Elementary School

Substantially rewritten to focus on inquiry teaching and learning as espoused in the National Science Education Standards, this new edition will prepare pre-service teachers to plan, facilitate, adapt and assess inquiry experiences consistent with today's science classroom. It accomplishes this by implementing the 6E model of inquiry teaching, addressing the planning and needs of inquiry teaching classrooms and describing the materials teachers need to get up and running.



## Social Studies in Elementary Education, 14e

Walter C. Parker 9781292041339 • ©2013 456pp • Paperback eBook version available

**Available with MyLab Education** 

**Course:** Social Studies Methods in the **Elementary School** 

This new edition of the most popular elementary social studies methods text on the market, houses a wealth of content, strategies, tools and resources for teaching K-8 social studies. Writing with the same clarity, friendly tone and solid content of previous editions, Parker details the mission of social studies education and explores the many ways this mission can be made to serve the full complement of learners in a diverse multicultural society. He lays out the elements of a strong social studies curriculum, explains effective teaching methods and presents a wealth of field-tested examples, exercises, activities and lesson plans that will enliven every social studies classroom.



## Teaching in the Middle and Secondary Schools, 10e

Jioanna Carjuzaa & Richard D. Kellough 9781292041537 • ©2013 376pp • Paperback eBook version available

Course: General Middle School/Junior High School Methods

Now in its Tenth Edition, this remains an influential text for pre-service teachers studying middle and secondary school teaching methods. Written by an expert on multicultural education, diversity and cultural differences among students are thematically integrated throughout this text and applied to all areas of study. Containing activities that focus on student-centered learning, real life scenarios that apply critical teaching skills, in-chapter exercises and end-of-chapter activities, this text is both practical and applicable as a valuable instructional text and future resource for professionals. This edition is tech savvy and updated, including a greater focus on middle school teaching methods and curriculum, twenty-first century skills and analysis of student assessment and achievement.



## Teaching Science for All Children: An Inquiry Approach, 5e

Ralph Martin, Colleen Sexton, Teresa Franklin, Jack Gerlovich & Dennis McElroy

9781292041803 · ©2013 580pp • Paperback

eBook version available

**Available with MyLab Education** 

Course: Science Methods (Middle School)

This text employs an inquiry model throughout, especially apparent in the design of its learning cycle lesson plans. Engaging Questions, Exploration, Explanation, Expansion and Evaluation make up the Es of this modern learning cycle based on the model first invented by Robert Karplus as part of the Science Curriculum Improvement Study in the 1960s. The text provides methods for future teachers to foster awareness and understanding among their students of the nature of science; to construct understandings of and connections between various science content; to encourage application of science inquiry processes in the classroom; and to develop their students' understanding of the interactions between science, technology and society.



## Teaching Secondary and Middle School Mathematics, 4e

Daniel J. Brahier 9781292042060 • ©2013 432pp • Paperback eBook version available

Course: Mathematics Methods for the Secondary School

Designed for pre-service or in-service teachers, this text presents concise, current and meaningful descriptions of what it takes to be an effective teacher of mathematics. This extensively revised resource offers a balance of theory and practice, including a wealth of examples and descriptions of student work, classroom situations and technology usage to assist any teacher in visualizing highquality mathematics instruction in the middle and secondary classroom.



## **Teaching Secondary** School Science: Strategies for Developing Scientific Literacy, 9e

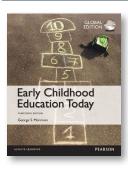
Rodger W. Bybee, Janet Carlson Powell & Leslie W. Trowbridge

9781292042039 • ©2013 352pp • Paperback eBook version available

**Course:** Science Methods for the Secondary School

Solidly grounded in current recommendations of the National Science Education Standards, this text offers teaching guidance and strategies for physical, biological and earth science courses for middle school, junior high and high school. The authors' extensive curriculum development experience imbues the text with a practical focus. Their collective knowledge of the field balances coverage of the theory and research behind the strategies they present. Also, inherent in the text is a description of the role of constructivism in science teaching and the connection between science and society, including how technological development is driven by societal needs.

## Early Childhood Education



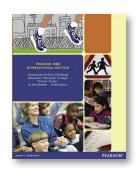
## Early Childhood Education Today, 13e

George S. Morrison 9781292019604 · ©2014 608pp • Paperback

eBook version available

**Course:** Introduction to Early Childhood Education

A leading text for Introduction to Early Childhood Education courses keeps students on the cutting edge of early childhood teaching practice and professionalism. George Morrison's newest edition presents current, research-based information on providing high-quality early education to all children so that they can be successful in school and in life.

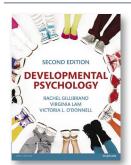


Introduction to Early Childhood Education: Preschool Through Primary Grades, 6e

Io Ann Brewer 9781292042015 · ©2013 588pp • Paperback eBook version available

Course: Introduction to Early Childhood Education

Using student-friendly, readable language, Jo Ann Brewer demonstrates how to integrate developmentally appropriate practice into the early childhood curriculum. The extensive coverage of curriculum, particularly early literacy and language, is a hallmark of this popular text. Unlike other texts in the market, there is a heavy focus on diversity, students with special needs and real-world experience from teachers currently in the classroom.



### Developmental Psychology, 2e

Rachel Gillibrand, Virginia Lam & Victoria L. O'Donnell

9781292003085 • ©2016 648pp • Paperback eBook version available

#### Course: Early Childhood Studies

Developmental Psychology provides a clear and lively coverage of the main topics and concepts required by the British Psychological Society (BPS). The book takes a broadly topical organization addressing the social and cognitive strands of development, providing an intuitive pathway through the core topics and a final section which focuses on the clinical and applied aspects of the subject. This Second Edition includes updated and expanded coverage of play, motor development, genetics and research methods.



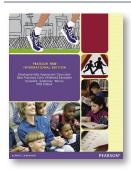
## Early Childhood Development: A Multicultural Perspective, 6e

Jeffrey Trawick-Smith 9781292041520 · ©2013 524pp • Paperback

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Course: Development in Early Childhood

Early Childhood Development: A Multicultural Perspective addresses both typical and atypical child development from birth through age eight. This text highlights the diversity of child development, preparing professionals to meet the unique needs of children from a wide variety of backgrounds.



## Developmentally Appropriate Curriculum: Best Practices in Early Childhood Education, 5e

Marjorie J. Kostelnik, Anne K. Soderman & Alice P. Whiren

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#### Course: Early Childhood Curriculum

This best-selling text addresses all aspects of classroom life, including the roles of children and adults, the physical and social environments and teaching and learning within multiple domains for children age three to eight. It provides a comprehensive, cohesive approach to curriculum development, which results in greater continuity for children and practitioners in group settings in childcare, preschool and the early elementary grades.



## Assessment in Early Childhood Education, 6e

Sue C. Wortham 9781292041070 · ©2013 328pp • Paperback eBook version available

Course: Assessment in Early Childhood

One of the most accessible and practical textbooks available on assessing young children from infancy through age eight. It provides the full range of types of assessment and how, when and why to use them. Revised and expanded information on children from diverse cultures and languages and children with disabilities has been added in this edition.



## Adapting Early Childhood Curricula for Children with Special Needs, 8e

Ruth E. Cook, M. Diane Klein & Deborah Chen

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Course: Special Education in Early Childhood

This comprehensive text on early childhood special education emphasizes a developmental focus over a disability focus. The authors believe that children are more alike than different in their developmental processes and avoids the negative impact of labeling children with disability categorical names. The authors have produced a book that offers educators a practical and effective guide to finding learning opportunities within daily curriculum activities and routine.

#### Foundation / General Education



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Brilliant Secondary School Teacher: What you need to know to be a truly outstanding teacher

David Torn & Peter Bennett

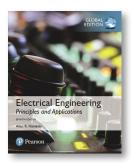
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#### **Course:** Introduction to Teaching

Cutting through theory to focus on the skills required for being a secondary school teacher in today's classrooms, this book uses anecdotes and case studies and draws on the 15 years experience of an award-winning London teacher to help you understand what being a brilliant teacher is all about – and lets you know that through good habits and effective planning, this is an achievable goal. Taking you on the journey through your first lessons with your classes, establishing a rapport with your students, planning engaging lessons and managing behavior, to meaningful assessment, the role of the form tutor and thinking about the next steps in your career, look no further for expert advice on becoming a brilliant teacher.

# Engineering

## **Electrical Engineering**



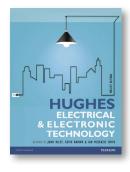
**Electrical Engineering:** Principles and Applications, 7e

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Electrical Engineering: Principles and Applications helps students learn electrical-engineering fundamentals with minimal frustration. Its goals are to present basic concepts in a general setting, to show students how the principles of electrical engineering apply to specific problems in their own fields and to enhance the overall learning process. Circuit analysis, digital systems, electronics and electromechanics are covered. This edition has been updated with many new practice tests and end-of-chapter problems.



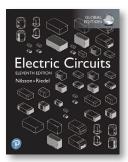
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Edward Hughes, John Hiley, Ian McKenzie-Smith & Keith Brown

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## Electronic Devices (Conventional Current Version), 10e

Thomas L. Floyd 9781292222998 • ©2019 928pp • Paperback eBook version available

**Pearson Horizon available** 

#### Course: Circuit Analysis

Electronic Devices provides a solid foundation in basic analog electronics and a thorough introduction to analog integrated circuits and programmable devices. The text identifies the circuits and components within a system, helping students see how the circuit relates to the overall system function. Full-color photos and illustrations and easy-to-follow worked examples support the text's strong emphasis on real-world application and troubleshooting. Updated throughout, the Tenth Edition features selected circuits keyed to Multisim V14 and LT Spice files so that students learn how to simulate, analyze and troubleshoot using the latest circuit simulation software.

Electron Flow version also available



#### Digital Fundamentals, 11e

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#### Digital Systems, 12e

Ronald Tocci, Neal Widmer & Greg Moss

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Written for all courses in digital electronics – from introductory to advanced, from high school to two and four-year college programs – this Twelfth Edition of Digital Systems thoroughly prepares students for the study of digital systems and computer and microcontroller hardware. The text begins with the basics of digital systems, including the AHDL hardware description language, then gradually progresses to increasingly challenging topics, including the more complex VHDL.



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Thomas L. Floyd & David Buchla

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This renowned text offers a comprehensive yet practical exploration of basic electrical and electronic concepts, hands-on applications and troubleshooting. Written in a clear and accessible narrative, the Seventh Edition focuses on fundamental principles and their applications to solving real circuit analysis problems and devotes six chapters to examining electronic devices.

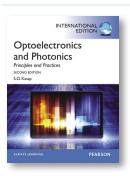
#### **ENGINEERING**



Digital Design, 6e M. Morris Mano & Michael D. Ciletti 9781292231167 • ©2019 720pp • Paperback eBook version available

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A modern update to a classic, authoritative text, Digital Design, Sixth Edition teaches the fundamental concepts of digital design in a clear, accessible manner. It presents the basic tools for the design of digital circuits and provides procedures suitable for a variety of digital applications. It supports a multimodal approach to learning, with a focus on digital design, regardless of language. Recognizing that three public-domain languages - Verilog, VHDL and SystemVerilog – all play a role in design flows for today's digital devices, the text now offers parallel tracks of presentation of multiple languages, but allows concentration on a single, chosen language.



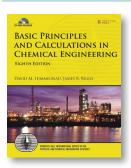
Optoelectronics & Photonics: Principles & Practices, 2e

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For one-semester, undergraduate-level courses in Optoelectronics and Photonics, in the departments of electrical engineering, engineering physics and materials science and engineering. This text takes a fresh look at the enormous developments in electro-optic devices and associated materials - such as Pockels (Lithium Niobate) modulators.

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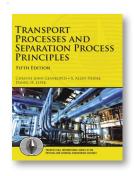


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In this book, two leading experts and long-time instructors thoroughly explain thermodynamics, taking the molecular perspective that working engineers require (and competitive books often avoid). This edition contains extensive coverage of today's fast-growing biochemical engineering applications, notably biomass conversion to fuels and chemicals.

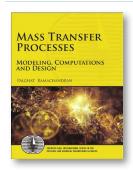


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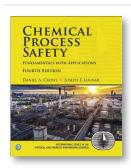
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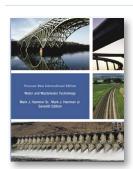


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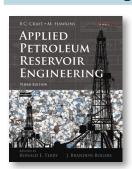
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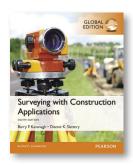
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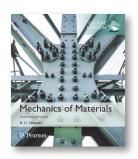
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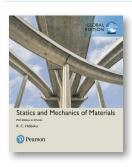
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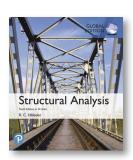


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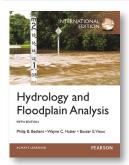


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#### Power and Machines



## Electrical Machines, Drives and Power Systems, 6e

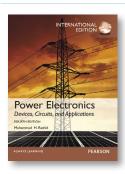
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#### Course: Electric Machines

This best-selling text employs a theoretical, practical, multidisciplinary approach to provide introductory students with a broad understanding of modern electric power. The scope of the book reflects the rapid changes that have occurred in power technology over the past few years - allowing the entrance of power electronics into every facet of industrial drives and expanding the field to open more career opportunities.



## Power Electronics: Devices, Circuits and Applications, 4e

Muhammad H. Rashid

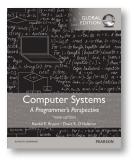
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#### Course: Power Electronics

This text covers the basics of emerging areas in power electronics and a broad range of topics such as power switching devices, conversion methods, analysis and techniques and applications. Its unique approach covers the characteristics of semiconductor devices first, then discusses the applications of these devices for power conversions. Four main applications are included: flexible ac transmissions (FACTs), static switches, power supplies, dc drives and ac drives.

#### Computer Engineering



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Randal E. Bryant & David R. O'Hallaron

9781292101767 • ©2015 1120pp • Paperback

**Available with Mastering Engineering** 

**Course:** Computer Architecture

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## Parallel Algorithms CP

Pranay Chaudhuri 9780133519822 • ©1992 300pp • Paperback

#### Course: Parallel Processing

This book covers a wealth of important material on parallel algorithms in depth for the solution of problems in a variety of application areas highlighting the importance of parallel graph algorithms. It covers all existing material and research on parallel graph algorithms as well as other important topics relating to parallel algorithms such as: parallel matrix and boolean matrix multiplication algorithms.



## 8051 Microcontroller and Embedded Systems, 2e

Muhammad Ali Mazidi, Janice G. Mazidi & Rolin D. McKinlay

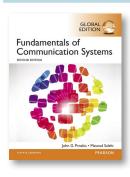
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Mazidi's 8051 Microcontroller text emphasizes the programming and interfacing of the 8051. A systematic, step-by-step approach is used to cover various aspects of 8051. C and Assembly language programming and interfacing. Many examples and sample programs are given to clarify the concepts and provide students with an opportunity to learn by doing.

## Networking and Communication



Fundamentals of Communication Systems, 2e

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**Course:** Communication Systems

This text introduces the basic techniques used in modern communication systems and provides fundamental tools and methodologies used in the analysis and design of these systems. The authors emphasize digital communication systems, including new generations of wireless communication systems, satellite communications and data transmission networks. A background in calculus, linear algebra, basic electronic circuits, linear system theory and probability and random variables is assumed.



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Andrew S. Tanenbaum & David I. Wetherall

9781292024226 · ©2013 808pp • Paperback

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#### **Course:** Computer Networks

Tanenbaum takes a structured approach to explaining how networks work from the inside out. He starts with an explanation of the physical layer of networking, computer hardware and transmission systems; then works his way up to network applications. Tanenbaum's in-depth application coverage includes email; the domain name system; the World Wide Web (both client- and server-side); and multimedia (including voice over IP, Internet radio video on demand, video conferencing and streaming media.



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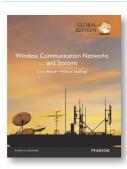


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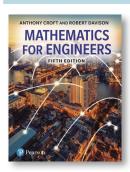


Signals and Systems, 2e Alan V. Oppenheim, Alan S. Willsky & S. Hamid 9781292025902 · ©2013 948pp • Paperback

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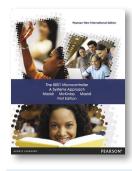


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Muhammad A. Mazidi, Rolin D. McKinlay & Janice G. Mazidi

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The 8051 Microprocessor: A Systems Approach emphasizes the programming and interfacing of the 8051. Using a systematic, step-by-step approach, the text covers various aspects of 8051, including C and Assembly language programming and interfacing. Throughout each chapter, examples, sample programs and sectional reviews clarify the concepts and offer students an opportunity to learn by doing.

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Chan S. Park

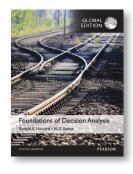
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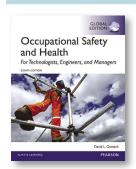
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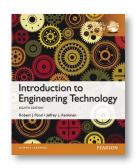


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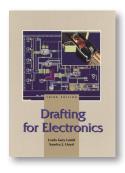
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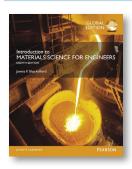
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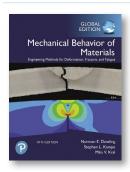
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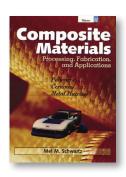
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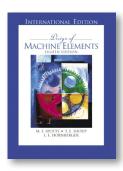
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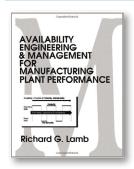
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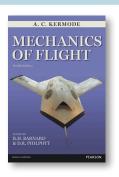
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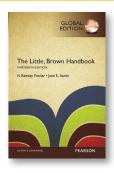


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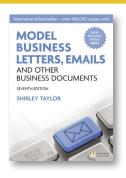
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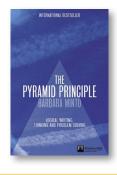
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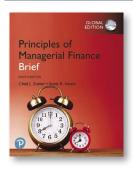
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#### **Course:** Advanced Corporate Finance

This classic textbook in the field, now completely revised and updated, provides a bridge between theory and practice. Appropriate for the second course in Finance for MBA students and the first course in Finance for doctoral students, the text prepares students for the complex world of modern financial scholarship and practice. It presents a unified treatment of finance combining theory, empirical evidence and applications.



### Financial Management: Core Concepts, 3e

Raymond Brooks 9781292101422 • ©2015 688pp • Paperback

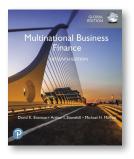
eBook version available

**Available with MyLab Finance** 

#### Course: Introduction to Finance

The ideal source material for non-finance majors seeking to learn the key elements of financial operations. The text focuses on the students' ability to understand complex financial concepts by centering its material around three major learning skills: using tools, making connections and studying for success. Students are encouraged to start by mastering the major concepts of finance and then to test their knowledge by forging connections between ideas and applying them to real world situations.

### International Finance



### Multinational Business Finance, 15e

David K. Eiteman, Arthur I. Stonehill & Michael H. Moffett

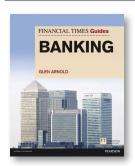
9781292270081 • ©2020 640pp • Paperback

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**Available with MyLab Finance** 

#### **Course:** International Finance

Renowned for its authoritative, comprehensive coverage of contemporary international finance, Multinational Business Finance trains the leaders of tomorrow's multinational enterprises to recognize and capitalise on the unique characteristics of global markets. The authors have embedded real-world mini-cases throughout to apply chapter concepts to the types of situations managers of multinational firms face. The 15th Edition attempts to capture the rapid evolution of our global marketplace, taking a closer look at the types of organizations that permeate the widespread arena, competition and opportunities in emerging markets and how financial leadership can integrate the strategic and financial challenges that global businesses face today.



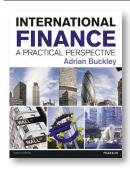
### Financial Times Guide to Banking

Glen Arnold

9780273791829 • ©2014 440pp • Paperback

#### Course: International Banking

The Financial Times Guide to Banking is a comprehensive introduction to how banks and banking works. Best-selling author Glen Arnold provides you with a foundation for understanding the wide variety of activities undertaken by banks. He shows you why these global institutions are so important to consumers and finance professionals alike and explains how their activities impact on everyday life.



### International Finance: A practical perspective

Adrian Buckley

9780273731863 • ©2012 672pp • Paperback

eBook version available

#### **Course:** International Financial Markets

International Finance is a complete and authoritative text on the theory and practice of finance in the international arena. The book offers a user-friendly, European orientated, approach to this sometimes complex topic and moves from the basics to the advanced with clarity and conciseness.



### Introduction to Islamic Banking & Finance: Principles and Practice

Kabir Hassan, Rasem Kayed & Umar Aimhanosi Oseni

9780273737315 • ©2013 456pp • Paperback

#### Course: Islamic Finance

Covering essential elements of Islamic banking and finance, as well as the latest views on topical debates surrounding the discipline, this text is essential reading for anyone seeking to understand this increasingly important sector of the finance industry. Written by Islamic scholars in the Arab world, this text gives new and pertinent insights into Islamic banking and finance and its global impact.

#### Investments



Fundamentals of Investing,

Scott B. Smart, Lawrence J. Gitman & Michael D. Joehnk

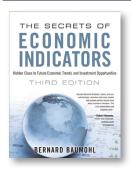
9781292316970 • ©2019 704pp • Paperback

eBook version available

**Available with MyLab Finance** 

**Course:** Undergraduate Investments

Fundamentals of Investing uses practical, hands-on applications and examples to introduce the topics and techniques used by both personal investors and money managers. The text focuses on both individual securities and portfolios, teaching students to consider the risk and return of different types of investments and how to use this knowledge to achieve financial goals. A consistent framework centered around learning objectives keeps readers focused in each chapter while a conversational tone makes the language, concepts and strategies accessible to students. With new topics and features, the text remains up-to-date and relevant, so students leave the course equipped to develop, implement and monitor a successful investment program.



The Secrets of Economic Indicators: Hidden Clues to Future Economic Trends and Investment Opportunities, 3e

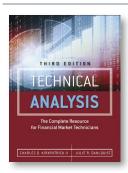
Bernard Baumohl 9780132932073 • ©2012

496pp • Paperback

**Course:** Graduate Investments

For years, investors, strategists and policymakers worldwide have turned to one book to help them translate economic data into knowledge for intelligent decision-making: The Secrets of Economic Indicators. It's no wonder The Wall Street Journal called this book "the real deal", saying it miraculously breathes life into economic indicators and statistics. Now, Bernie Baumohl has thoroughly updated this classic best-seller to reflect the latest US and foreign economic indicators and brand new insights into the meaning of today's leading indicators.

Title available on demand



Technical Analysis: The Complete Resource for Financial Market Technicians, 3e

Charles D. Kirkpatrick, II & Julie R. Dahlquist

9780134137049 · ©2016 736pp • Hardback

eBook version available

Course: Portfolio Analysis

Already the field's most comprehensive, reliable and objective guidebook, Technical Analysis, Third Edition has been thoroughly updated to reflect the field's latest advances. Selected by the Market Technicians Association as the official companion to its prestigious Chartered Market Technician (CMT) program, this book systematically explains the theory of technical analysis, presenting academic evidence both for and against it.

Title available on demand



Options, Futures and Other Derivatives, 9e

John C. Hull 9781292212890 • ©2017 896pp • Paperback

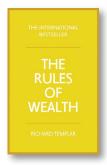
eBook version available

Pearson Horizon available

**Course:** Options and Futures

This edition has been revised and updated to cover the industry's hottest topics and the most up-to-date material on new regulations. Options, Futures and Other Derivatives bridges the gap between theory and practice by providing a current look at the industry, a careful balance of mathematical sophistication and an outstanding ancillary package that makes it accessible to a wide audience.

### Personal Finance



The Rules of Wealth: A personal code for prosperity and plenty, 4e

Richard Templar

9781292086439 · ©2015 272pp • Paperback

Course: Personal Finance

Some people seem to find money so easy. Easy to make, easy to hold on to and easy to grow. The rest of us just find it easy to spend. Here's a personal code for a life of prosperity and plenty.



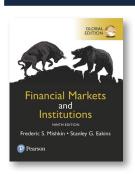
Financial Times Guide to Saving and Investing for Retirement: The definitive handbook to securing your financial future

Yoram Lustig 9781292129297 • ©2016 320pp • Paperback

**Course:** Professional Financial Planning

The Financial Times Guide to Saving and Investing for Retirement will lead you through a bewildering maze of financial tools and provide advice on crucial investment decisions. It provides everything you need to know about how to save and invest so that you can successfully plan for your retirement. It is packed with invaluable information on taxes, ISAs, pensions, investing across different assets and buying property.

### Financial Markets and Institutions



Financial Markets and Institutions, 9e

Frederic S. Mishkin & Stanley Eakins

9781292215006 • ©2018 696pp • Paperback

eBook version available

Pearson Horizon available

Course: Financial Markets and Institutions

Best-selling authors Frederic S. Mishkin and Stanley G. Eakins use core principles to introduce students to topics, then examine these models with realworld scenarios. Empirical applications of themes help students develop essential critical-thinking and problem-solving skills, preparing them for future careers in business and finance. This edition combines the latest, most relevant information and policies - including central banks - with the authors' hallmark pedagogy to give instructors a refined tool to improve the learning experience.



Foundations of Financial Markets and Institutions, 4e

Frank J. Fabozzi, Franco P. Modigliani & Frank J. Jones

9781292021775 • ©2013 704pp • Paperback

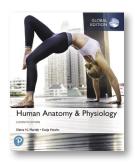
eBook version available

**Course:** Money and Capital Markets

Foundations of Financial Markets and Institutions offers a comprehensive exploration of the revolutionary developments occurring in the world's financial markets and institutions - i.e. innovation, globalization and deregulation – with a focus on the actual practices of financial institutions, investors and financial instruments.

# Health Professions & Nursing

### Science in Nursing



Human Anatomy & Physiology, 11e

Elaine N. Marieb & Katja N. Hoehn

9781292260853 • ©2019 1272pp • Paperback

eBook version available

Available with Mastering A&P

**Course:** Essentials of Anatomy and Physiology

Human Anatomy & Physiology, by best-selling authors Elaine Marieb and Katja Hoehn, motivates and supports learners at every level, from novice to expert, equipping them with 21st century skills to succeed in A&P and beyond. Its modular organization makes key concepts more readily apparent and understandable to students and videos help students see why the content matters in their course as well as their future careers.



Human Anatomy, 7e

Frederic H. Martini, Michael I. Timmons & Robert B. Tallitsch

9781292026442 • ©2013 928pp • Paperback

eBook version available

Course: Anatomy and Physiology for Health **Professions** 

Celebrated for its atlas-style format, appropriately detailed anatomical illustrations and exceptionally clear photographs of tissues and cadavers, Human Anatomy presents practical applications of anatomy and physiology in a highly visual format. Select Clinical Notes feature dynamic layouts that integrate text with visuals for easy reading. Clinical Cases relate clinical stories that integrate text with patient photos and diagnostic images for applied learning. Time-saving study tools, including end-of-chapter practice and review, help students arrive at a complete understanding of human anatomy.

### Fundamentals of Nursing



Kozier & Erb's Fundamentals of Nursing,

Audrey T. Berman, Charles Snyder & Geralyn Frandsen

9781292106106 • ©2015 1520pp • Paperback

eBook version available

Course: Fundamentals of Nursing (LPN)

Consistency and accessibility are essential to student success in the Fundamentals of Nursing course. With its clear, approachable, writing style, Kozier & Erb's Fundamentals of Nursing sets the foundation for nursing excellence. Coverage of the key concepts of contemporary nursing, as well as the latest nursing evidence, standards and competencies, helps prepare readers to become effective nurses.

### **HEALTH PROFESSIONS & NURSING**



### Medical Surgical Nursing Care, 3e

Karen M. Burke, Priscilla LeMone, Elaine Mohn-Brown & Linda Eby

9781292040851 • ©2013 1480pp • Paperback

eBook version available

**Course:** Fundamentals of Nursing (LPN)

Medical Surgical Nursing Care has an even stronger focus on the professional, practical nursing program and is a key component in the LPN/LVN series at Pearson. It has a clear and readable writing style, it provides a strong foundation for understanding common disorders that affect adults. Opening units of the book focus on concepts, issues and foundational knowledge. The units that follow focus on common diseases and disorders organized by body system.

Title available on demand

### Adult Branch



### Medical-Surgical Nursing: Critical Thinking in Patient Care, 5e

Priscilla LeMone, Karen M. Burke & Gerene Bauldoff

9781292023021 · ©2013 1860pp • Paperback

eBook version available

#### Course: Adult Health/Medical Surgical Nursing

Medical-Surgical Nursing: Critical Thinking in Patient Care was revised and updated to provide the knowledge and skills needed to care for adult patients to promote health, facilitate recovery from illness and injury and provide support when coping with disability or loss. The goal of the Fifth Edition is to provide the knowledge and resources that ensure a solid base for critical thinking and clinical judgment and that can be applied to provide safe, individualized and competent clinical nursing care.



### Wound Management: Principles and Practices, 3e

Betsy Myers

9781292027920 · ©2013 570pp • Paperback

eBook version available

#### Course: General Nursing

This is the most complete, up-to-date wound management learning resource for clinicians and students. It first reviews the basic science of wound care, including normal tissue anatomy, wound healing and factors that adversely affect healing. Next, it covers examinations and interventions for patients with open wounds, including holistic patient management. It then focuses on specific wound types, including arterial and venous insufficiency ulcers, pressure ulcers, neuropathic ulcers and burns.

#### Child and Maternal Branch



### Olds' Maternal-Newborn Nursing & Women's Health Across the Lifespan, 9e

Michele C. Davidson, Marcia L. London & Patricia W. Ladewig

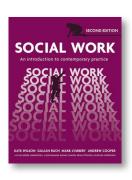
9781292023335 · ©2013 1256pp • Paperback

eBook version available

#### Course: Maternal/Child Nursing

This is a family-focused text that provides comprehensive coverage of maternal-newborn nursing and women's health with special attention to evidence-based practice, cultural competence, critical thinking, professionalism, patient education and home/community care. Accurate, readable, personal and engaging, it reflects a deep understanding of pregnancy and birth as normal life processes and of family members as partners in care. This edition includes a deeper discussion of childbirth at risk; four new nursing care plans; updated coverage of contraception, complementary/alternative therapies and much more.

### **HEALTH PROFESSIONS & NURSING**



### Social Work: An Introduction to Contemporary Practice, 2e

Kate Wilson, Gillian Ruch, Mark Lymbery & Andrew Cooper

9781408244708 · ©2011 760pp • Paperback

eBook version available

#### Course: Child Services

Social Work: An introduction to contemporary practice has quickly established itself as a leading and uniquely comprehensive introduction to the field. Essential knowledge and skills are examined with authority and depth and key debates approached in an accessible, informative and engaging way. Underpinned by research and advice to make close illustrative links with practice, it stimulates interest and actively engages the reader.

### Allied Health: Nurse / Medical Assisting



### Primary Preventive Dentistry, 8e

Norman O. Harris, Franklin Garcia-Godoy & Christine Nielsen Nathe

9781292040615 · ©2013 552pp • Paperback

eBook version available

9781292026626 · ©2013

288pp • Paperback

**Course:** Dental Nursing

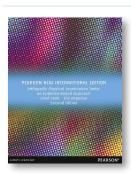
Organized for consistency, coherence and readability, this fully updated text covers all areas of prevention in dental care. It first describes dental diseases and conditions, helping students clearly understand the processes that can be prevented through the use of preventive modalities or ideas. Next, it presents detailed strategies to prevent these diseases and conditions.



### Physical Examination of the Spine and Extremities Stanley Hoppenfeld

**Course:** Introduction to Physical Therapy

This clear, concise manual fills the growing need for a text covering the process of physical examination of the spine and extremities. Serving students and clinicians as a functional guidebook, this text incorporates three important features: a tight consistent organization, an abundance of constructive illustrations and an effective teaching method.



Orthopedic Physical **Examination Tests:** An Evidence-Based Approach, 2e

Chad Cook & Eric Hegedus

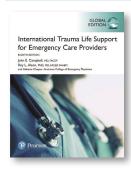
9781292027968 • ©2013 552pp • Paperback

eBook version available

**Course:** Orthopedics / Sports Physical Therapy

This is the field's most comprehensive evidencebased guide to clinical tests for orthopedic physical examination. It presents complete explanations and photography visualizing all commonly used physical exam tests for all body regions, including both neurological screening tools and conventional tests.

### Paramedic Care and Emergency Service



International Trauma Life Support for Emergency Care Providers, 8e

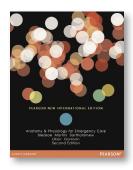
ITLS

9781292170848 · ©2017 432pp • Paperback

Course: Basic Trauma Life Support

For more than 30 years, International Trauma Life Support has been at the forefront of trauma education at all levels of emergency care worldwide. This complete reference is filled with practical, hands-on training that guides readers through the hows and whys behind all of the skills necessary for rapid assessment, resuscitation, stabilization and transportation of the trauma patient.

### **HEALTH PROFESSIONS & NURSING**



### Anatomy & Physiology for Emergency Care, 2e

Bryan E. Bledsoe, Frederic H. Martini, Edwin F. Bartholomew, William C. Ober & Claire W. Garrison

9781292042459 • ©2013 864pp • Paperback

eBook version available

#### Course: Paramedic

Based upon the popular college text Essentials of Anatomy and Physiology by Fredric H. Martini and Edwin F. Bartholomew, Dr. Bledsoe has taken this work and added clinical correlations and applications specific to emergency care. Anatomy & Physiology for Emergency Care presents material in a clear, concise format and places emphasis on essential fundamental concepts, applications and terminology.



### High-Acuity Nursing, 6e

Kathleen Dorman Wagner, Karen Johnson & Melanie G. Hardin-Pierce

9781292073408 · ©2014 976pp • Paperback

eBook version available

#### **Course:** Critical Care/Acute Care Nursing

This text brings together the knowledge needed to care for adult patients with complex conditions and unpredictable outcomes, across settings ranging from critical care to high-skill long-term facilities. It makes critical pathophysiological concepts clinically applicable to high-acuity patients; enhances students' clinical decision-making skills; provides extensive and immediate feedback; and supports self-paced learning.

# Hospitality & Tourism

### Hospitality and Hotel Management



Exploring the Hospitality Industry, 3e

John R. Walker 9781292102801 • ©2016 368pp • Paperback

eBook version available

Available with MyLab Hospitality or

**Course:** Introduction to the Hospitality Industry

This text helps students advance in their careers by giving them a broad foundation of hospitality industry knowledge presented in a lively, visually appealing manner using engaging features to facilitate the learning process. Less theoretical and more industry-relevant than most texts in the field, it emphasizes the people, companies and positions that make up the hospitality industry today. It covers all facets and segments of the industry, including new growth areas such as event management, meeting planning, cruising, theme parks and gaming entertainment.



### Foundations of Lodging Management, 2e

David K. Hayes, Jack D. Ninemeier & Allisha A. Miller

9781292026787 • ©2013 400pp • Paperback

eBook version available

**Course:** Introduction to Hotel and Motel Management

Written in an easy-to-read, easy-to-understand style, Foundations of Lodging Management explores how the lodging industry and the hotels in the industry operate. With coverage of both small and large hotels, it addresses each department, including the front office, sales and marketing, housekeeping, maintenance and more!



### Strategic Management in the Hospitality Industry, 3e

Michael D. Olsen, Joseph J. West & Eliza Ching Yick Tse

9781292027418 • ©2013 368pp • Paperback

eBook version available

**Course:** Hospitality Administration

Based on scientific research within the industry, this book outlines a strategic model that can be used to improve decision making and policy within the hospitality field. Combining quality research and experience, it discusses key topics such as: environmental scanning, competitive strategies, structure and implementation and performance.

### **HOSPITALITY & TOURISM**



### Check-in Check-Out: Managing Hotel Operations, 9e

Gary K. Vallen & Jerome J. Vallen 9781292021102 • ©2013 440pp • Paperback

#### **Course:** Front Desk Operations

This widely popular guide presents rich detail about best practices and future directions in the hotel industry, while offering the widest coverage of any book in the field. Readers gain an intuitive understanding based on the flow of the guest's experience, from reservation, arrival and registration, to service purchasing, departure, billing and recordkeeping. The entire rooms division is covered thoroughly and linked to other hospitality functions, related industries and the broader economy.



### Marketing for Hospitality and Tourism, 7e

Philip T. Kotler, John T. Bowen, James Makens & Seyhmus Baloglu

9781292156156 · ©2016 688 • Paperback

eBook version available

Available with Revel

#### **Course:** Hospitality Sales and Marketing

Taking an integrative approach, this book discusses hospitality marketing from a team perspective, examining each hospitality department and its role in the marketing mechanism. These best-selling authors are known as leading marketing educators and their book is the leading resource on hospitality and tourism marketing. This edition includes new and updated coverage of social media, destination tourism and other current industry trends, authentic industry cases and hands-on application activities.



### **Customer Service:** A Practical Approach, 6e

Elaine K. Harris

9781292040356 · ©2013 200pp • Paperback

eBook version available

#### Course: Customer Service

This market-leading book goes beyond providing reasons why customer service is important to defining proven methods for creating customer service excellence. Using a hands-on approach, it covers a wide range of knowledge and skills and offers an extensive collection of activities to enliven and invigorate any lecture.



### Organizational Behavior for the Hospitality Industry

Florence Berger & Judi Brownell 9781292040264 · ©2013 480pp • Paperback eBook version available

**Course:** Human Resource Management/Hospitality Advanced

The most recent organizational behavior text that focuses on the hospitality industry, delving into the concepts that are relevant to students who plan to enter the hospitality industry. Hospitality organizations today must achieve excellence in human relations and that success starts with quality organizational behavior. The text is organized into three sections: organizational behavioral essentials, the individual and the organization and key management tasks.



### Technology Strategies for the Hospitality Industry, 2e

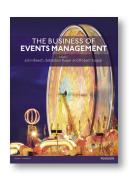
Peter D. Nyheim & Daniel J. Connolly 9781292027395 • ©2013 272pp • Paperback

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**Course:** Computers in the Hospitality Industry

This text examines technology strategies for the hospitality industry. Exceptionally practical in approach, this edition includes a new chapter on technology in the casino industry and a new chapter on technology for meetings and events. A separate chapter is devoted to planning and investment as students learn what technology exists and how to use it to succeed in the hospitality business.

### **HOSPITALITY & TOURISM**



### The Business of Events Management

John Beech, Sebastian Kaiser & Robert Kaspar

9780273758624 • ©2014 416pp • Paperback

eBook version available

**Course:** Conferences and Event Management

The Business of Events Management provides an accessible and lively introduction to the practice of managing an event, festival, conference or congress. Written by a team of international experts, the book incorporates the latest thinking in events management and highlights key theories, concepts and models by using a range of case studies and examples.



### Service Operations Management: Improving Service Delivery, 5e

Robert Johnston, Graham Clark & Michael Shulver

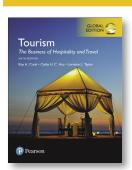
9781292064468 · ©2020 4640pp • Paperback

eBook version available

#### **Course:** Hospitality Management

Service Operations Management, 5th Edition, is a market-leading text on service operations management and provides a clear understanding of how service performance can be improved in organizations. This textbook applies underlying theories to the real world challenges faced by service operations managers on a daily basis, by providing a diverse range of examples and illustrations. Each chapter provides a range of tools, frameworks and techniques designed to help you better analyze existing operations and understand ways to deal with operational challenges.

### Tourism and Travel



### Tourism: The Business of Hospitality and Travel, 6e

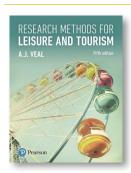
Roy A. Cook, Cathy H. C. Hsu & Lorraine L. Taylor

9781292221670 • ©2017 448pp • Paperback

eBook version available

Course: Introduction to Travel and Tourism

The engaging writing style and hundreds of updated industry examples make this the perfect textbook for students taking their first hospitality or tourism class. It views the industry from a holistic, global business perspective - examining the management, marketing and finance issues most important to industry members. Chapters reveal an integrated model of tourism and address consumer behavior, service quality and personal selling.



### Research Methods for Leisure and Tourism, 5e

A. J. Veal

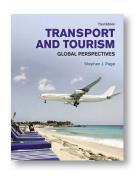
9781292115290 · ©2017 640pp • Paperback

eBook version available

Course: Research Methods for Tourism & Leisure

Now in its Fifth Edition, Research Methods for Leisure and Tourism has become the ultimate reference text for both students enrolled in undergraduate and postgraduate degrees and practising managers. This book combines comprehensive coverage of a wide variety of qualitative and quantitative research methods with step-by step guidance through research software including Excel, SPSS and NVivo.

### **HOSPITALITY & TOURISM**



### Transport and Tourism: Global Perspectives, 3e

Stephen Page 9780273719700 • ©2009 480pp • Paperback eBook version available

Course: Tourism Geography

Investigates the complex relationship between transport provision and tourism and adopts a global perspective throughout. This edition addresses all the key issues and new challenges that transport providers, decision-makers, managers and tourists face in the use, operation and management of tourist transport against the backdrop of rapid technological change in the 21st century. This book remains the leading, authoritative text in the field; topics covered in this latest edition include up-to-date and contemporary international case material and examples addressing key areas of current concern.

## IT/CIS

### Computer Concepts



### How Computers Work, 10e

Ron White & Timothy Edward Downs 9780789749840 • ©2014 384pp • Paperback

#### Course: Introduction to Computers

Having sold more than 2 million copies over its lifetime, How Computers Work is the definitive illustrated guide to the world of PCs and technology. In this new edition, you'll find detailed information not just about PCs, but about how changes in technology have evolved the giant, expensive computer dinosaurs of last century into the smaller but more powerful smartphones, tablets and wearable computing of today. Whether your interest is in business, gaming, digital photography, entertainment, communications, or security, you'll learn how computing is evolving the way you live.



### Computers Are Your Future: Complete, 12e

Catherine Laberta 9781292021058 · ©2013 688pp • Paperback eBook version available Available with MyLab IT

#### Course: Computer Concepts

Engages students with a refreshing and easy to learn from style, while maintaining an encyclopedic approach and popular magazine-style format. Today's students want a practical "what it is" and "how it works" approach to computers and computing, with less explanation of when and why. Computers Are Your Future serves as a valuable computer technology reference tool without being overwhelming or intimidating.



### Technology In Action: Complete, 16e

Alan Evans, Kendall Martin & Mary Anne Poatsy 9781292349626 • ©2020 624pp • Paperback

#### **Course:** Computer Concepts

Best-selling Technology in Action Complete uses practical content and hands-on projects to engage students in computing tasks and skills they can apply at work, in class or at home. Designed for today's technically savvy students, the text introduces difficult concepts at a basic level early on, then expands upon these skills as students build mastery. The 16th Edition brings innovative content updates, including new coverage of ethics, artificial intelligence and managing a digital lifestyle, as well as several new features encouraging critical thinking.

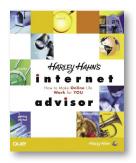


### Digital Planet: Tomorrow's Technology and You, Complete, 10e

George Beekman & Ben Beekman 9781292021065 • ©2013 632p • Paperback eBook version available

**Course:** Computer Concepts

Explores the promises and challenges of information technology, along with its effect on businesses, people, society and the future. Clearly explains what a computer is and what it can (and can't) do; it clearly explains the basics of information technology, from multimedia PCs to the Internet and beyond. Illustrates how computers and networks are - and will be - used as practical tools to solve a wide variety of problems. Puts technology in a human context, illustrating how digital devices and networks affect our lives, our world and our future.



### Harley Hahn's Internet Advisor

Harley Hahn 9780789726971 • ©2001 480pp Paperback

**Course:** Computer Concepts and the Internet

This book personally guides all users in how to do things and interact with the Internet through Harley's unique style and wit. It is uniquely organized by tasks that people want to accomplish on the Internet, arranged from the most common to the least common. It is easy to read and contains additional nuggets of information separated from the main text, such as Internet Resources and Hints.

Title available on demand

### **Applications Software**



### Microsoft Office 2019 Step by Step

Joan Lambert & Curtis Frye 9781509307685 • ©2019 560pp • Paperback eBook version available

**Course:** Applications Software

This is learning made easy. Get more done quickly with Office 2019. Jump in wherever you need answers – brisk lessons and screenshots show you exactly what to do, step by step. Covers Word, Excel, PowerPoint and Outlook.



### GO! with Microsoft Office 2010 Getting Started

Shelley Gaskin, Robert Ferrett, Alicia Vargas & Carolyn McLellan

9780135088654 · ©2010 336pp • Paperback

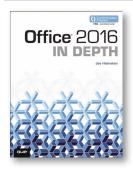
eBook version available

**Available with MyLab IT** 

**Course:** Applications Software

The primary goal of the GO! Series, aside from teaching computer applications, is ease of implementation. This approach is based on clearly defined projects for students and a one-of-a-kind supplements package for instructors.

Title available on demand



### Office 2016 In Depth

Joe Habraken 9780789755674 • ©2015 1008pp • Paperback

**Course:** Microsoft Office Professional for Windows

This book is packed with intensely useful knowledge, tips and shortcuts students just won't find anywhere else. It's the fastest, best way to master Office 2016's full power and the great new features built into Word, Excel, PowerPoint, Outlook, Publisher and OneNote. (Includes Content Update Program)



### **Exploring Microsoft Office** Excel 2010 Comprehensive

Robert T. Grauer, Mary Anne Poatsy, Keith Mulbery & Lynn Hogan

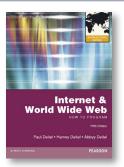
9781292027043 • ©2013 736pp • Paperback

eBook version available

Available with MyLab IT

Course: Excel/Windows 1 cr.

The goal of the Exploring series has been to move students beyond the point and click, helping them understand the why and how behind each skill. The Exploring series for Office 2010 also enables students to extend the learning beyond the classroom.



### Internet and World Wide Web How to Program, 5e

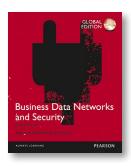
Harvey M. Deitel, Paul J. Deitel & Abbey Deitel

9780273764021 • ©2012 960pp • Paperback

eBook version available

#### Course: Internet/World Wide Web

This text introduces students with little or no programming experience to the exciting world of Web-Based applications. Teaching the fundamentals needed to program on the Internet, it provides in-depth coverage of introductory programming principles, various markup languages (XHTML, Dynamic HTML and XML), several scripting languages (JavaScript, PHP, Ruby/Ruby on Rails and Perl); AJAX, web services, Web Servers (IIS and Apache) and relational databases (MySQL/Apache Derby/Java DB).



### Business Data Networks and Security, 10e

Julia Panko & Raymond R. Panko 9781292075419 • ©2015 480pp • Paperback eBook version available

**Available with MyLab MIS** 

Course: Business Data Communication/Networking

This text guides readers through the details of networking, while helping them train for the workplace. It starts with the basics of security and network design and management; goes beyond the basic topology and switch operation covering topics like VLANs, link aggregation, switch purchasing considerations and more; and covers the latest in networking techniques, wireless networking, with an emphasis on security.



#### Computer Networks, 5e

Andrew S. Tanenbaum & David J. Wetherall

9781292024226 • ©2013 808pp • Paperback

eBook version available

Course: Business Data Communication/Networking

Tanenbaum takes a structured approach to explaining how networks work from the inside out. He starts with an explanation of the physical layer of networking, computer hardware and transmission systems; then works his way up to network applications. Tanenbaum's in-depth application coverage includes email; the domain name system; the World Wide Web (both client and server-side); and multimedia (including voice over IP, Internet radio video on demand, video conferencing and streaming media.

#### MIS



### Management Information Systems: Managing the Digital Firm, 17e

lane P. Laudon & Kenneth C. Laudon 9781292403281 • ©2021 (May) Paperback

**Available with MyLab MIS** 

eBook version available

### Course: MIS **Key features:**

- · Expanded coverage on artificial intelligence, big data, the Internet of Things and cloud computing.
- Covers the impact of COVID-19 on business uses of information systems.
- A Career Opportunities section helps students in job hunting and career building.



### Essentials of MIS, 14e

Jane P. Laudon & Kenneth C. Laudon 9781292342634 • ©2020 528pp • Paperback eBook version available **Available with MyLab MIS** 

#### Course: MIS

Essentials of MIS is an in-depth look at how today's businesses use information technologies and systems to achieve their corporate objectives. The 14th Edition consists of 12 chapters with handson projects that cover the most essential topics in MIS, all updated with new figures, tables and cases. In addition to the core text, this edition includes a Video Case Package consisting of 28 video case studies and 10 instructional videos to illustrate business uses of information systems, explain new technologies and explore concepts.



### Experiencing MIS, 8e

David M. Kroenke 9781292266985 • ©2020 752pp • Paperback eBook version available

**Available with MyLab MIS** 

#### Course: MIS

As technology continues to change the way organizations do business, knowledge of MIS is critical. Experiencing MIS illustrates for students how organizations use information systems to solve business problems every day. This modular text uses illustrative cases, exercises, projects and other aids to ensure students connect concepts to everyday life with an "in your face" attitude about MIS. Unique guides in each chapter highlight themes in ethics, security and other timely topics.



### Information Systems Today: Managing the Digital World, 8e

Joseph Valacich & Christoph Schneider

9781292215976 · ©2017 560pp • Paperback

eBook version available

Available with MyLab MIS

**Course:** Introduction to Information Systems

Information Systems Today: Managing in a Digital World opens each chapter with a case study so students can quickly understand how and why information systems are essential in today's evolving business landscape. The authors selected cases that highlight real-world companies, technologies and issues that illuminate the chapter topics.



**Business Information** Systems: Technology, Development and Management for the Modern Business, 6e

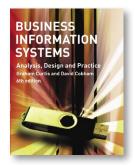
Paul Bocij, Andrew Greasley & Simon Hickie

9781292220970 • ©2019 664pp • Paperback

eBook version available

**Course:** Introduction to Information Systems

In business, today's manager needs to combine business skills with an understanding of information systems and the opportunities and benefits that they bring to an organization. Starting from basic concepts, this book provides a comprehensive and accessible guide to: understanding the technology of business information systems; choosing the right information system for an organization; developing and managing an efficient business information system; and employing information systems strategically to achieve organizational goals. Updated and expanded coverage of Big Data, analytics, Industry 4.0 and Internet of Things.



**Business Information** Systems: Analysis, Design and Practice, 6e

Graham Curtis & David Cobham 9780273713821 • ©2008 720pp • Paperback

**Course:** Introduction to Information Systems

This book aims to equip those in, or entering, business to assess the opportunities, limitations and major issues surrounding modern business information systems and to appreciate the way that information systems can aid the realization of business objectives.



### Enterprise Systems for Management, 2e

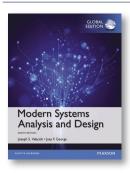
Luvai Motiwalla & Jeffrey Thompson

9781292023489 • ©2013 352pp • Paperback

eBook version available

**Course:** Enterprise Resource Planning (ERP)

An approach to understanding and implementing ERP systems for success in today's organizations. Motiwalla teaches students the components of an ERP system and the process of implementing ERP systems within a corporation to increase the overall success of the organization. This text also places major importance on the strategic role of ERP systems in providing a platform for improved business operations and productivity.



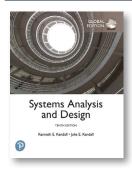
### Modern Systems Analysis and Design, 8e

Joseph S. Valacich & Joey F. George 9781292154145 • ©2016 544pp • Paperback

eBook version available

Course: Systems Analysis and Design

Using a professionally-oriented approach, *Modern* Systems Analysis and Design covers the concepts, skills and techniques essential for systems analysts to successfully develop information systems. It examines the role, responsibilities and mindset of systems analysts and project managers. It also looks at the methods and principles of systems development, including the systems development life cycle (SDLC) tool as a strong conceptual and systematic framework.



### Systems Analysis and Design, 10e

Kenneth Kendall & Julie Kendall 9781292281452 • ©2019 5762pp • Paperback eBook version available

Course: Systems Analysis and Design

Kendall and Kendall's Systems Analysis and Design, 10th Edition concisely presents the latest systems development methods, tools and techniques to students in an engaging and easy-to-understand manner. The 10th Edition reflects the rapidly changing face of the IS field, with new and advanced features integrated throughout – including additional coverage of security and privacy issues and innovative materials on new developments such as designing virtual reality and intelligent personal assistants.



### Project Management for Information Systems, 5e

James Cadle & Donald Yeates 9780132068581 • ©2007 464pp • Paperback

eBook version available

Course: Project Management

This comprehensive and practical book is an excellent starting point for any students of Project Management for Information Systems, whether they are from a computing or a business background, at undergraduate or masters level. The authors strike a good balance - covering both the mechanics of project management and the human factors involved and include plenty of case studies and exercises as well as good and bad examples from real life.



### Modern Database Management, 13e

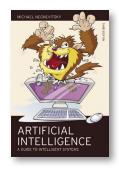
Jeff Hoffer, Ramesh Venkataraman & Heikki Topi

9781292263359 · ©2019 593pp • Paperback

eBook version available

**Course:** Introduction to Database Management

Focusing on what leading database practitioners say are the most important aspects to database development, Modern Database Management presents sound pedagogy and topics that are critical for the practical success of database professionals. The 13th Edition updates and expands materials in areas undergoing rapid change as a result of improved managerial practices, database design tools and methodologies and database technology such as application security, multi-user solutions and more.



### Artificial Intelligence: A Guide to Intelligent Systems, 3e

Michael Negnevitsky 9781408225745 · ©2011 504pp • Paperback eBook version available

Course: Artificial Intelligence / DSS

Negnevitsky shows students how to build intelligent systems drawing on techniques from knowledgebased systems, neural networks, fuzzy systems, evolutionary computation and now also intelligent agents. The principles behind these techniques are explained without resorting to complex mathematics, showing how the various techniques are implemented, when they are useful and when they are not. No particular programming language is assumed and the book does not tie itself to any of the software tools available.

# Management

### Principles of Management



### Management, 15e

Stephen P. Robbins & Mary A. Coulter

9781292340883 • ©2020 624pp • Paperback

eBook version available

Available with MyLab Management or **Pearson Horizon** 

#### Course: Principles of Management

With a renewed focus on job-relevant skills, the newest edition of this bestselling text helps management and non-management students alike better prepare to enter the workforce. This new edition vividly illustrates effective management theories by incorporating the perspectives of real-life managers. Through examples, cases and handson exercises, students will see and experience management in action – helping them develop the specific skills that employers are looking for and understand how the concepts they're learning about actually work in today's dynamic business world.



### **Fundamentals** of Management: Management Myths Debunked!, 11e

Stephen P. Robbins, David A. De Cenzo & Mary Coulter

9781292307329 · ©2019 552pp Paperback

eBook version available

**Available with MyLab Management** 

#### Course: Principles of Management

Fundamentals of Management covers the essential concepts of management by providing a solid foundation for understanding the key issues facing managers and organizations. The 11th Edition maintains a focus on learning and applying management theories, while now also highlighting opportunities to develop the skills in high demand by today's employers. The text offers an easy-tounderstand, straightforward and realistic approach to what works for managers and what doesn't - with the ultimate goal to help students be successful in their



### Management, 3e

Michael A. Hitt, Stewart Black & Lyman W. Porter

9781292020594 · ©2013 492pp • Paperback

eBook version available

**Available with MyLab Management** 

#### Course: Principles of Management

This text connects theory with practice, incorporating the latest research findings to make management relevant and exciting to aspiring managers.

### Management Skills



### **Developing Management** Skills, 9e

David A. Whetten & Kim S. Cameron 9781292097480 • ©2015 648pp • Paperback eBook version available

**Course:** Management Skills

In its Ninth Edition, Developing Management Skills has become the standard in hands-on management learning. Designed for students of all skill levels and learning styles, the text allows students to apply knowledge to real-world situations, connect concepts to their own lives and experience management theory in a tactile and engaging way.

### Organizational Behavior



### Organizational Behavior, 18e (Update)

Stephen P. Robbins & Timothy A. Judge

9781292259239 • ©2021 (June) Paperback

eBook version available

Available with MyLab Management or **Pearson Horizon** 

#### Course: Organizational Behavior

The world's most successful organizational behavior textbook provides the research you want, in the language your students understand. This text makes current, relevant research come alive for readers. This update to the 18th Edition includes the latest research, new cases and COVID-19 updates.



### Essentials of Organizational Behavior,

Stephen P. Robbins & Timothy A. Judge

9781292221410 · ©2017 400pp • Paperback

eBook version available

**Available with MyLab Management** 

#### Course: Organizational Behavior

Essentials of Organizational Behavior teaches students how to communicate and interact within organizations, through real-world scenarios. The text offers comprehensive coverage of key organizational behavior (OB) concepts, making each lesson engaging and easy to absorb. Students can use the book's concepts to apply what they've learned to their own education, future career plans and other organizational endeavors.



### Organizational Theory, Design and Change, 7e

Gareth R Jones

9780273765608 • ©2012 512pp • Paperback

eBook version available

#### Course: Organizational Behavior

*Organizational Theory, Design and Change* continues to provide students with the most up-to-date and contemporary treatment of the way managers attempt to increase organizational effectiveness. By making organizational change the centerpiece in a discussion of organizational theory and design, this text stands apart from other books on the market.



How to Get People to Do Stuff: Master the art and science of persuasion and motivation

Susan Weinschenk 9780321884503 · ©2013 224pp • Paperback eBook version available

#### Course: Motivation

We all want people to do stuff. Whether you want your customers to buy from you, vendors to give you a good deal, your employees to take more initiative, or your spouse to make dinner - a large amount of everyday is about getting the people around you to do stuff. Instead of using your usual tactics that sometimes work and sometimes don't, what if you could harness the power of psychology and brain science to motivate people to do the stuff you want them to do - even getting people to want to do the stuff you want them to do.

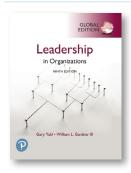


### Making the Team: A Guide for Managers, 5e

Leigh L. Thompson 9781292060781 • ©2015 480pp • Paperback eBook version available

#### **Course:** Groups and Teams

Gain insight to help team leaders and team members maximize their success in business. Making the Team: A Guide for Managers combines cuttingedge theory with the latest research and real-world applications in order to help team leaders and team members succeed in the business world. Every chapter of this edition contains new information, new research, updated examples and more.



### Leadership in Organizations, 9e

Gary Yukl 9781292314402 • ©2019 560pp • Paperback eBook version available

#### Course: Leadership

Leadership in Organizations provides a balance of theory and practice as it covers the major theories and research on leadership and managerial effectiveness in formal organizations. Rather than detailing an endless series of studies or prescribing exactly how leaders must operate, it sticks to the major findings and offers recommendations for improving managerial effectiveness. Using this approach, readers understand the implications of their decisions and can determine the best courses of action specific to the situation. With new examples, citations and guidelines for better clarity and presentation, the text is a relevant and useful tool for students who expect to become managers in the near future.



### The Art and Science of Leadership, 7e

Afsaneh Nahavandi 9781292060187 • ©2014 416pp • Paperback eBook version available

#### Course: Leadership

Nahavandi's text has an application emphasis with a cross cultural perspective on leadership.



### Conflict Management: A Practical Guide to **Developing Negotiation** Strategies

Barbara A. Budjac Corvette 9781292039992 • ©2013 336pp • Paperback eBook version available

#### Course: Negotiation

Becoming an effective negotiator is a universal skill that can benefit all. Unlike other books, Conflict Management explores how to develop this universal skill, using a very individual, personalized approach. Grounded in theory and research, it examines the psychological and sociological factors inherent in the negotiation process. It explores the complexities of negotiations, by looking at how conflict is related and how temperaments and personality traits impact the process.

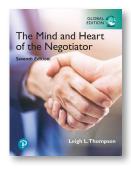


### Negotiation and Dispute Resolution

Beverly DeMarr & Suzanne C. de Janasz 9781292039725 • ©2013 408pp • Paperback eBook version available

#### Course: Negotiation

Complete and broad in coverage, this book addresses negotiations and dispute resolution in a wide variety of settings. Because skill development is an important part of becoming a masterful negotiator, concepts are augmented with numerous exercises, activities, role plays and self-assessments. By combining theoretical foundations with experiential exercises, the book helps students develop their ability to negotiate and resolve conflicts in both personal and professional settings.



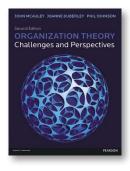
### The Mind and Heart of the Negotiator, 7e

Leigh Thompson 9781292399461 • ©2021 Paperback eBook version available

Course: Negotiation

#### **Key features:**

- · Inclusion of groundbreaking findings from over 175 new scientific articles.
- New chapters on negotiator personality and motivation and on managing emotions.



### Organization Theory: Challenges and Perspectives, 2e

John McAuley, Philip Johnson & Joanne Duberley

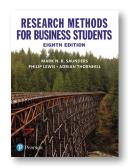
9780273724438 · ©2013 472pp • Paperback

eBook version available

#### Course: Organization Theory

This book addresses fundamental questions such as what is organization theory and why does it matter. It explores the historical development of organization theory from its origins right up to present-day debates. It asks what challenges it presents to contemporary organizations and explores the solutions it can provide. It brings a fresh approach to long-standing questions and is aimed at undergraduate and postgraduate students for whom the study of organizational theory or analysis is an integral part of their degree programme.

### Research Methods in Management



### Research Methods for Business Students, 8e

Mark D. Saunders, Philip Lewis & Adrian Thornhill

9781292208787 • ©2018 872pp • Paperback

eBook version available

**Available with Revel** 

#### Course: Research Methods

With over 400,000 copies sold, Research Methods for Business Students, is the definitive and market-leading textbook for Business and Management students conducting a research-led project or dissertation. The fully revised 8th Edition answers key questions such as: How do I choose my topic and design the research? Why is research philosophy relevant to my research? How do I collect and analyze my data? When and what do I need to write?

### Strategic Management



### Organizational Change, 6e

Barbara Senior & Stephen Swailes 9781292243436 · ©2020 456pp • Paperback eBook version available

#### Course: Change Management

Organizational Change by Senior, Swailes and Carnall reflects a rapidly evolving world and explores 'how change has changed'. The book is structured into three parts. The first part considers the causes and nature of change. Part two opens up the organization to expand on issues of structuring for change, the cultural and political contexts for change and how to lead change. Part three moves firmly into addressing the more practical considerations of designing, planning and implementing change.



### Managing Change in Organizations, 6e

Colin Carnall & Rune Todnem By

9780273736417 • ©2014 384pp • Paperback

eBook version available

#### Course: Change Management

Managing Change in Organizations provides a practical and thorough overview of how effective change can be achieved in organizations. The text is ideal for advanced undergraduates, MBA and postgraduate students on courses in managing change and organizational change.



Strategic Management and Business Policy: Globalization, Innovation and Sustainability, 15e

Thomas L. Wheelen, J. David Hunger, Alan N. Hoffman & Charles E. Bamford

9781292215488 • ©2017 848pp • Paperback

eBook version available

**Available with MyLab Management** 

Course: Strategic Management

The new edition of this popular textbook further sharpens and modernizes this classic text's approach to teaching strategy with an emphasis on globalization, innovation and sustainability. Throughout, the authors equip students with the strategic concepts they will need to know as they face the issues that all organizations must build upon to push their businesses forward. In this edition, Alan Hoffman and Chuck Bamford bring a fresh perspective to this extraordinarily well-researched and practically crafted lesson. Also included is a new chapter on Global Strategy, along with new vignettes and comprehensive, real-world case studies.



Strategic Management: A Competitive Advantage Approach, Concepts and Cases, 16e

Fred R. David & Forest R. David 9781292148496 · ©2016 688pp • Paperback

eBook version available

**Available with MyLab Management** 

Course: Strategic Management

In today's economy, gaining and sustaining a competitive advantage is harder than ever. Strategic *Management* captures the complexity of the current business environment and delivers the latest skills and concepts with unrivaled clarity, helping students develop their own cutting-edge strategy through skill-developing exercises. This edition has been thoroughly updated and revised with current research and concepts, plus 30 new cases and endof-chapter material.



Strategic Management and Competitive Advantage: Concepts and Cases, 6e

William Hesterly & Jay B. Barney 9781292258041 • ©2019

eBook version available

544pp • Paperback

**Available with MyLab Management** 

**Course:** Strategic Management

Just the essentials, Strategic Management and Competitive Advantage strips out excess by only presenting material that answers the question: does this concept help students analyze real business situations? This carefully crafted approach provides students with all the tools necessary for strategic analysis.

### Strategic Planning



Brilliant Strategy for Business: How to plan, implement and evaluate strategy at any level of management

Chris Dalton

9781292107844 • ©2016 296pp • Paperback

Course: Strategic Planning

In Business, strategy is king. Leadership and hard work are all very well and luck is mighty useful, but it is strategy that makes or breaks a business, organization or team. Of course, it is easier to talk a good strategic game than it is to execute one. This book will help you turn your words into effective and successful actions.



The Strategy Book: How to Think and Act Strategically to Deliver Outstanding Results, 3e

Max Mckeown

9781292264134 • ©2020 288pp • Paperback

Course: Strategic Planning

Strategy is about shaping the future. Thinking strategically is what separates good managers and great leaders. Learn the fundamentals about how to create winning strategy and lead your team to deliver it. From understanding what strategy can do for you, through to creating a strategy and engaging others with strategy, this book offers practical guidance and expert tips. It is peppered with punchy, memorable examples from real leaders winning (and losing) with real world strategies.

### Human Resource Management



### Human Resource Management, 11e

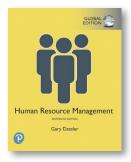
Derek Torrington, Laura Hall, Carol Atkinson & Stephen Taylor

9781292261645 • ©2020 752pp • Paperback

eBook version available

#### Course: Human Resource Management

Human Resource Management by Torrington, Hall, Taylor and Atkinson is praised for its comprehensive scope of topics, coverage of important HRM issues and succinctness. It is a great introduction to human resources for students pursuing undergraduate business and management courses, as well as those on CIPD accredited courses. The Eleventh Edition has been thoroughly updated with the economic, social and legal employment practice changes and is specifically designed to cover the issues and debates facing HRM today, backed up by academic research.



### Human Resource Management, 16e

Gary Dessler

9781292309125 · ©2019 728pp • Paperback

eBook version available

**Available with MyLab Management** 

#### Course: Human Resource Management

Human Resource Management provides students with an introduction to the daily tools and skills they'll need to function as successful managers - in both human resources and business in general. With a practical approach, the text explores the evolution of the field, highlighting the introduction of revolutionary new technologies and social media platforms. The 16th Edition focuses on the positive impacts technology has had on the HR field.



### Human Resource Management, 15e

R. Wayne Dean Mondy & Joseph J. Martocchio 9781292264332 · ©2019 464pp • Paperback

eBook version available

**Available with MyLab Management** 

#### **Course:** Human Resource Management

For students to succeed in a rapidly changing HR job market, knowledge of career options and skill development is key. This text provides students with examples of how HR management is practiced in the real world and the relationships between various HR topics are interwoven throughout the text, giving a thorough introduction to the field. This edition covers the latest trends in performance appraisals and has new small group activities.

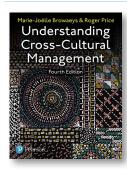


International Human Resource Management: Globalization, National Systems and Multinational Companies, 3e

Tony Edwards & Chris Rees 9781292004105 • ©2017 352pp • Paperback

#### Course: International HRM

This engaging textbook offers a readable introduction to International Human Resource Management. It explores the international dimensions of managing human resources, with a focus on comparative HRM and multinational organizations. It tackles the issues raised by crossnational differences in HRM styles and explores key themes.



### **Understanding Cross-**Cultural Management, 4e

Marie-Joelle Browaeys & Roger Price 9781292204970 • ©2019

512pp • Paperback

eBook version available

#### Course: International HRM

Understanding Cross-Cultural Management offers a selective but broad view of classic and contemporary thinking on cultural management. It encourages you to apply theories and ideas to practice – and to relate them to your own experience - through various examples and cases from the business world as well as through a range of practical activities.

# Marketing

#### Principles of Marketing



#### Principles of Marketing, 18e

Philip T. Kotler & Gary Armstrong 9781292341132 · ©2020 736pp • Paperback

eBook version available

Available with MyLab Marketing or **Pearson Horizon** 

**Course:** Principles of Marketing – Two-Year and Four-Year

Principles of Marketing helps students master today's key marketing challenge: to create vibrant, interactive communities of consumers who make products and brands an integral part of their daily lives. To help students understand how to create value and build customer relationships, Kotler and Armstrong present fundamental marketing information within an innovative customer-value framework. Thoroughly revised to reflect the major trends impacting contemporary marketing, the 18th Edition is packed with stories illustrating how companies use new digital technologies to maximize customer engagement and shape brand conversations, experiences and communities.



#### Marketing: An Introduction, 14e

Gary Armstrong, Philip Kotler & Marc Oliver Opresnik

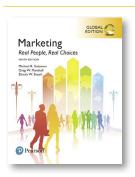
9781292294865 · ©2019 680pp • Paperback

eBook version available

Available with MyLab Marketing or **Pearson Horizon** 

Course: Principles of Marketing - Two-Year and Four-Year

Marketing: An Introduction shows students how customer value - creating it and capturing it drives effective marketing strategies. The 14th Edition reflects the major trends and shifting forces that impact marketing in this digital age of customer value, engagement and relationships, leaving students with a richer understanding of basic marketing concepts, strategies and practices. Through updated company cases, Marketing at Work highlights and revised end-of-chapter exercises, students are able to apply marketing concepts to real-world company scenarios.



#### Marketing: Real People, Real Choices, 9e

Michael R. Solomon, Greg W. Marshall & Elnora W. Stuart

9781292221083 • ©2018 600pp • Paperback

eBook version available

**Available with MyLab Marketing** 

Course: Principles of Marketing - Two-Year and Four-Year

The only text to introduce marketing from the perspective of real people, who make real marketing decisions, at leading companies every day. Timely, relevant and dynamic, this reader-friendly text shows students how marketing concepts are implemented and what they really mean in the marketplace. The Ninth Edition presents more information than ever on the core issues every marketer needs to know, including value, analytics and metrics and ethical and sustainable marketing.



#### Digital Marketing: Strategy, Implementation and Practice, 7e

Dave Chaffey & Fiona Ellis-Chadwick

9781292241579 · ©2019 576pp • Paperback

eBook version available

**Available with Revel** 

#### **Course:** Marketing on the Internet

Digital Marketing provides the most comprehensive guide to all aspects of using the Internet, digital media and marketing technology to achieve the goals of integrated multichannel marketing. This streamlined Seventh Edition provides comprehensive, practical guidance on how companies can get the most out of digital media and technology to meet their marketing goals. The text links marketing theory with practical business experience through case studies from cutting edge companies such as ASOS, Spotify, Zalando and Zappos, to help students understand digital marketing in the real world.



#### Outside-In Marketing: Using Big Data to Guide your Content Marketing

James Mathewson & Mike Moran 9780133375565 • ©2016 208pp • Paperback

#### **Course:** Marketing on the Internet

Marketing has always been about my brand, my product, my company. That's inside-out marketing. Today, customers hate it – and ignore it. What does work? Customized messages they already care about. Marketing that respects their time and gives them immediate value in exchange for their attention. Marketing that's outside-in. This book shows how to integrate content marketing with Big Data to create high-ROI, outside-in marketing. James Mathewson and Mike Moran share new practices, techniques, guidelines and metrics for engaging on your customers' terms, using their words, reflecting their motivations.



#### Basic Marketing Research, 4e

Naresh K. Malhotra 9781292020488 · ©2013 676pp • Paperback eBook version available

eBook version available

#### Course: Marketing Research

With a hands-on, do-it-yourself approach, Malhotra offers a contemporary focus on decision making, illustrating the interaction between marketing research decisions and marketing management decisions.

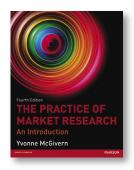


#### Marketing Research: An Applied Orientation, 7e

Naresh K. Malhotra 9781292265636 · ©2019 888pp • Paperback

#### Course: Marketing Research

With a do-it-yourself, hands-on approach, Marketing Research: An Applied Orientation illustrates the interaction between marketing research decisions and marketing management decisions. This text uses a practical six-step framework for conducting marketing research, utilizing a variety of marketing companies to highlight qualitative and quantitative research strategies. With detailed emphasis on how to run the SPSS and SAS programs, marketing research students obtain the most extensive help available on this industry.



#### The Practice of Market Research: An Introduction, 4e

Yvonne McGivern 9780273773115 • ©2013 608pp • Paperback eBook version available

#### **Course:** Marketing Research

This text offers a comprehensive and understandable account of the techniques and practical tasks involved in setting up and running marketing or social research projects. Linked to the professional body MRS (the Market Research Society) and with plenty of real-life examples from big-name companies such as McDonalds and Levis as well as governments and charities, the author's depth of insight and experience of the real world of market research is evident throughout this book.



#### Multivariate Data Analysis, 7e

Joseph F. Hair, William C. Black, Barry J. Babin & Rolph E. Anderson 9781292021904 • ©2013 740pp • Paperback

#### Course: Graduate Marketing Research

For over 30 years, this text has provided students with the information they need to understand and apply multivariate data analysis. Hair et. al provide an applications-oriented introduction to multivariate analysis for the non-statistician. By reducing heavy statistical research into fundamental concepts, the text explains to students how to understand and make use of the results of specific statistical techniques.



#### Consumer Behavior: Buying, Having and Being, 12e

Michael R. Solomon 9781292318103 • ©2019 640pp • Paperback eBook version available

eBook version available

Available with MyLab Marketing or

#### Course: Consumer Behavior

Solomon's Consumer Behavior: Buying, Having and Being covers what happens before, during and after the point of purchase. It investigates how having (or not having) certain products affects our lives; specifically, how these items influence how we feel about ourselves and each other, especially in the canon of social media and the digital age. Since we are all consumers, many of the topics have both professional and personal relevance to students. This makes it easy to apply the theory outside of the classroom and maintain an edge in the fluid and evolving field of consumer behavior.



#### **Customer Service:** A Practical Approach, 6e

Elaine K. Harris 9781292040356 • ©2013 200pp • Paperback

eBook version available

#### Course: Consumer Behavior

The market-leader, Customer Service: A Practical Approach goes beyond providing reasons why customer service is important to defining proven methods for creating customer service excellence. Using a hands-on approach, it covers a wide range of knowledge and skills and offers an extensive collection of activities to enliven and invigorate any lecture. This edition features a revised chapter on technology, new Ethics in Action exercises and coverage of the latest trends in the customer service field.

#### Marketing Management



#### Marketing Management, 15e

Philip Kotler & Kevin Lane Keller 9781292092621 · ©2015 832pp • Paperback eBook version available

Available with MyLab Marketing

Course: Marketing Management

Stay on the cutting-edge with the gold standard text that reflects the latest in marketing theory and practice. The world of marketing is changing everyday - and in order for students to have a competitive advantage, they need a textbook that reflects the best of today's marketing theory and practices. Marketing Management is the gold standard marketing text because its content and organization consistently reflect the latest changes in today's marketing theory and practice.



#### A Framework for Marketing Management, 6e

Philip Kotler & Kevin Lane Keller 9781292093147 • ©2015 352pp • Paperback eBook version available

**Course:** Marketing Management

A Framework for Marketing Management is a concise, streamlined version of Kotler and Keller's Marketing Management, Fifteenth Edition, a comprehensive look at marketing strategy. The book's efficient coverage of current marketing management practices makes for a short yet thorough text that provides the perfect supplement for incorporated simulations, projects and cases.



#### Marketing Management, 4e

Russ Winer & Ravi Dhar 9781292023410 · ©2013 496pp • Paperback eBook version available

Course: Advanced Marketing Management

Go beyond the basic concepts with a strategic focus and integration of IT and global perspectives. Marketing Management reflects the dynamic environment inhabited by today's marketers, helping readers understand this increasingly global marketplace and the impact of technology on making strategic marketing decisions. Its modern, strategy-based approach covers critical, fundamental topics required for professional success.



#### Strategic Brand Management, 5e

Kevin Keller and Vanitha Swaminathan

9781292314969 • ©2019 624pp • Paperback

eBook version available

#### Course: Brand Management, Brand Strategy

Strategic Brand Management: Building, Measuring and Managing Brand Equity looks at branding from the perspective of the consumer and provides a framework that identifies, defines and measures brand equity. Using insight from both academics and industry practitioners, the text draws on illustrative examples and case studies of brands marketed in the US and all over the world. New co-author and award-winning scholar Vanitha Swaminathan, joins Kevin Lane Keller on this exciting, new 5th Edition. This edition also features a greater focus on digital branding, so students are aware of the exciting new opportunities and daunting challenges brands must face in connecting with today's consumers.

#### Global / International Marketing



#### Global Marketing, 10e

Warren J. Keegan & Mark C. Green 9781292150765 • ©2020 632pp • Paperback

Available with MyLab Marketing

eBook version available

#### **Course:** International Marketing

Global Marketing's environmental and strategic approach outlines the major dimensions of the global business environment for students. The 10th Edition brings global marketing out of the classroom and into the real world with up-to-date examples of questions, concerns and crises facing global markets. New cases have been added while others have been revised as the text considers recent geopolitical developments and technological changes affecting global marketing. The text offers authoritative content as well as conceptual and analytical tools that will prepare students to successfully pursue careers in global marketing or related areas.



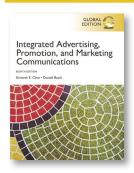
#### Marketing Across Cultures, 6e

Iean-Claude Usunier & Julie Anne Lee 9780273757733 • ©2012 496pp • Paperback eBook version available

#### **Course:** International Marketing

In an increasingly interconnected global business environment, it is crucial that marketers recognize how a better understanding of cultural differences can help improve performance. Marketing Across Cultures examines how multinational companies can appreciate and adapt to international diversity.

#### Marketing Communications



Integrated Advertising, Promotion and Marketing Communications, 8e

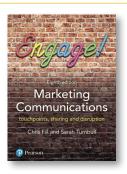
Kenneth F. Clow & Donald F. Baack 9781292222691 • ©2018 512pp • Paperback

eBook version available

Available with MyLab Marketing

**Course:** Integrated Marketing Communications

This book speaks to an evolved definition of integrated marketing and teaches students how to effectively communicate in the business world. It champions the importance of integrating all marketing communications and helps students understand how communications are produced and transmitted. It covers advertising and promotions, the role of social media, blogs, mobile messaging and other marketing tactics. To help students retain ideas, each chapter includes tools that allow them to apply concepts to real-life situations. The Eighth Edition includes extensive analysis of social media, Internet blogs and mobile, helping students understand the vital links marketers use to connect with consumers.



Marketing Communications: discovery, creation and conversations, 8e

Chris Fill & Sarah Turnbull 9781292234977 • ©2019 816pp • Paperback eBook version available

**Available with Revel** 

**Course:** Integrated Marketing Communications

The new edition of *Marketing Communications* delivers a rich blend of theory with examples of contemporary marketing practice. Providing a critical insight into how brands engage audiences, Fill and Turnbull continues to be the definitive marketing communications text for undergraduate and postgraduate students in marketing and related fields.

#### New Product Management



Innovation Management and New Product Development, 7e

Paul Trott

9781292251523 • 2020 **Paperback** 

eBook version available

**Course:** Marketing Strategy

This text takes evidence-based approach and covers various fields: manufacturing, services, private and public sectors. 'Innovation in action' boxes illustrate how real companies are managing innovation today. The 7th Edition has a new chapter on 'Public Sector Innovation' and new case studies such as for 3M.



Marketing of High-Technology Products and Innovations, 3e

Jakki J. Mohr, Sanjit Sengupta & Stanley Slater

9781292040332 · ©2013 552pp • Paperback

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**Course:** New Product Design and Marketing

This is the only text on the market that focuses on the unique marketing challenges that surround hightech products and service. The Third Edition retains all the same concepts and materials of previous editions and includes comprehensive coverage of the latest academic research and leading-edge business practices.

#### Sales



Negotiating with Backbone: Eight Sales Strategies to Defend Your Price and Value, 2e

Reed K. Holden

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Course: Sales Promotion

Sales professionals now confront an unprecedented threat to their success. Regardless of their size, industry, country, customer type, nature of their relationships, or the value they provide, they're finding purchasing decisions increasingly constrained by procurement organizations. Where traditional purchasing managers negotiated, procurement officials seek to dictate unprecedented discounts and concessions. As a sales professional, you must level the playing field - and that means developing some powerful new strategies and tactics of your own. You'll find them in Negotiating with Backbone.



Selling Today: Partnering to Create Value, 13e

Gerald L. Manning, Michael Ahearne & Barry Reece

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**Course:** Introduction to Selling

This text helps students understand the value of developing their personal selling skills by exposing them to a careful integration of personal selling academic theory and real-world applications. And with the largest number of "learn by doing" materials available in any personal selling text, Manning/ Ahearne/Reece offers instructors a variety of teaching tools to strengthen the learning process. As the developed nations of the world transition from a production focus to a sales-and-service focus, this cutting-edge new edition prepares students to succeed as members of a new generation of business people.



#### Sales Management

Jeff Tanner, Earl D. Honeycutt & Robert C. Erffmeyer

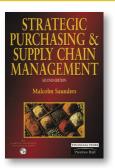
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eBook version available

**Course:** Sales Management

Sales Management is the only book on the market that prepares students to become effective sales managers in today's hyper-competitive, global economy - by integrating current technology, research and strategic thinking activities.

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Strategic Purchasing & Supply Chain Management, 2e

Malcolm Saunders 9780273623823 • ©1997 368pp • Paperback

Course: Purchasing

This text provides students with a clear understanding of the scope and potential of purchasing and supply chain management strategy in a variety of international organizations. It takes an integrated approach to the strategic management of the supply chain and sees this as a central component of the management function. It demonstrates the links between developments in the field of purchasing and changes in business strategy and functional areas such as marketing strategy and manufacturing strategy.

#### Pricing



Mastering Services Pricing: Designing pricing that works for you and for your clients

Kevin Doolan

9781292063362 • ©2015 320pp • Paperback

Course: Introduction to Pricing

As traditional manufacturing companies move to service provision, what pricing model should they develop and what buyer behavior model should they nurture? What happens if you get your services offering right, but your pricing model wrong? Mastering Services Pricing shows you how to create pricing that allows you to deliver maximum profit and high client satisfaction.

#### **Direct Marketing**



Principles of Direct, Database and Digital Marketing, 5e

Alan Tapp, Ian Whitten & Matthew Housden

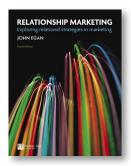
9780273756507 • ©2013 576pp • Paperback

eBook version available

**Course:** Direct Marketing

Alan Tapp's successful text has long been a leading authority on direct marketing and for this Fifth Edition he is joined by Ian Whitten and Matthew Housden for the most up-to-date book yet. The authors all bring great expertise across direct, database and digital marketing to provide comprehensive, compelling coverage of the key theory and debates of the fields.

#### Relationship Marketing



Relationship Marketing: **Exploring Relational** Strategies in Marketing, 4e

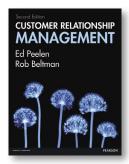
John Egan

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**Course:** Relationship Marketing

Relationship Marketing comprehensively examines relationships in marketing and how these influence modern marketing strategy and practice, by critically reviewing and analyzing what has been described as 'marketing's new paradigm'. Established as the key text in the area, the Fourth Edition continues to offer an accessible and authoritative introduction to this increasingly important subject. It retains its informed coverage of the most recent and important literature, as well as clearly organizing and structuring the book around its core themes.



Customer Relationship Management, 2e

Ed Peelen & Rob Beltman

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eBook version available

**Course:** Customer Relationship Management

Customer Relationship Management gives a wellbalanced coverage of strategy and organization, marketing aspects, analytical CRM, operational CRM, CRM systems and their implementation. It is the only comprehensive academic text to cover the entire scope of CRM from a marketing management angle.

#### Advertising



Advertising & IMC: Principles and Practice,

Sandra Moriarty, Nancy D. Mitchell & William D. Wells

9781292262062 · ©2018 664pp • Paperback

eBook version available

Available with MyLab Marketing

Course: Advertising Principles

Advertising & IMC: Principles and Practice presents the strategic use of communications to engage different types of consumers. Covering advertising, public relations, direct marketing, promotion and more, Advertising & IMC uses examples of awardwinning brand campaigns, contributions from experts and enduring principles and practices to provide students with a practical guide to executing integrated marketing communications. With a new author joining the team, the 11th Edition features a significant reorganization and revision of the material. Now, readers will understand not only the types of marketing communication possible, but also their application of strategy and planning and how these areas work together.

#### **Public Relations**



Public Relations: Strategies and Tactics, 11e

Dennis L. Wilcox, Glen T. Cameron & Bryan H. Reber

9781292056586 · ©2014 624pp • Paperback

eBook version available

Course: Introduction to Public Relations

Public Relations: Strategies and Tactics uses realworld case studies and examples to explain the basic concepts and theory behind modern public relations practice. This comprehensive text is grounded in scholarship and includes references to landmark studies and time-honored public relations techniques. The writing is geared to undergraduates and many colorful charts and photos are used to enhance major concepts.

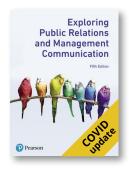


#### The Practice of Public Relations, 13e

Fraser P. Seitel 9781292160054 • ©2016 456pp • Paperback eBook version available

**Course:** Introduction to Public Relations

Featuring an intensely practical approach that favors reasoning, justification and applications that work, The Practice of Public Relations prepares students for contemporary public relations work in the changing landscape of the 21st century. This Thirteenth Edition has been thoroughly updated to include recent public relations cases with a continued emphasis on ethics, using examples that span several fields and countries.



#### **Exploring Public Relations** and Management Communication, 5e

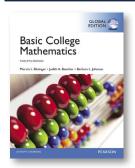
Ralph Tench & Liz Yeomans 9781292321745 • ©2020 672pp • Paperback eBook version available

Course: Public Relations Management

**Exploring Public Relations and Management** Communication by Tench and Waddington is the definitive text on public relations. Blending theory with real-life applications. this book offers critical analysis with updated case studies, exercises and discussion questions that provide you with a holistic subject understanding. It also engages you with the thought processes behind some of the latest PR campaigns. This fundamental yet very practical text recognizes the strategic importance of public relations to organizations, growing conversation about professionalism in practice and professional ethics. Includes comprehensive coverage of the COVID-19 pandemic.

# Mathematics & Statistics

#### Precalculus / Precollege Mathematics



Basic College Mathematics, 12e

Marvin L. Bittinger & Judith A. Penna

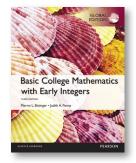
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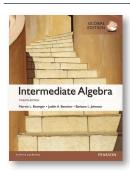
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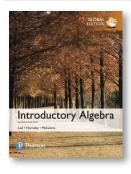
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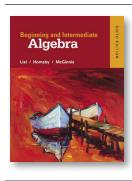
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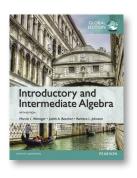
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#### Introductory and Intermediate Algebra, 5e

Marvin L. Bittinger & Judith A. Beecher

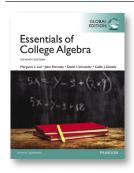
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#### Essentials of College Algebra, 11e

Margaret Lial, John Hornsby, David Schneider & Callie Daniels

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Essentials of College Algebra develops both the conceptual understanding and the analytical skills necessary for success in mathematics. With the Eleventh Edition, the authors have adapted and updated the program for the evolving student, New co-author Callie Daniels brings her experience with traditional, hybrid and online courses, to create a suite of resources to support today's learners.



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Michael Sullivan

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Mike Sullivan's time-tested approach focuses students on the fundamental skills they need for the course: preparing for class, practicing with homework and reviewing the concepts. In the Ninth Edition, College Algebra has evolved to meet today's course needs, building on these hallmarks by integrating projects and other interactive learning tools for use in the classroom or online.



#### College Algebra, 6e

Robert F. Blitzer

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Bob Blitzer has inspired thousands of students with his engaging approach to mathematics, making this beloved series the #1 in the market. Blitzer draws on his unique background in mathematics and behavioral science to present the full scope of mathematics with vivid applications in real-life situations. Students stay engaged because Blitzer often uses pop-culture and up-to-date references to connect math to students' lives, showing that their world is profoundly mathematical.



### Algebra and Trigonometry,

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### Algebra and Trigonometry,

Judith A. Beecher, Judith A. Penna & Marvin L. Bittinger

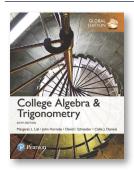
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Available with MyLab Math

Course: Algebra and Trigonometry

Beecher, Penna and Bittinger's Algebra and Trigonometry is known for enabling students to see the math through its focus on visualization and early introduction to functions. With the Fourth Edition, the authors continue to innovate by incorporating more ongoing review to help students develop their understanding and study effectively.



#### College Algebra and Trigonometry, 6e

Margaret L. Lial, John Hornsby, David I. Schneider & Callie Daniels

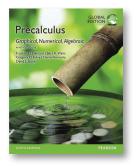
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#### Precalculus: Graphical, Numerical, Algebraic, 9e

Franklin Demana, Bert K. Waits, Gregory D. Foley, Daniel Kennedy & Dave Bock

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#### **Course:** Precalculus Mathematics

Precalculus: Graphical, Numerical, Algebraic - by the nationally recognized author team of Demana, Waits, Foley, Kennedy and Bock - is the leading choice for graphing-intense courses. Now in its Ninth Edition, this bestseller offers extremely accessible writing and exercises, a balanced approach to problem solving, the most appropriate use of technology and an easier and more consistent transition from Precalculus to Calculus.



#### Precalculus: Functions and Graphs, 4e

Mark Dugopolski 9781292039848 • ©2013

888pp • Paperback

eBook version available Available with MyLab Math

#### Course: Precalculus Mathematics

Dugopolski's *Precalculus: Functions and Graphs* gives students the essential strategies they need to make the transition to calculus. The author's emphasis on problem solving and critical thinking is enhanced by the addition of 900 exercises including new vocabulary and cumulative review problems. Students will find carefully placed learning aids and review tools to help them learn the math without getting distracted. Along the way, students see how the algebra connects to their future calculus courses, with tools like Foreshadowing Calculus and Concepts of Calculus.



#### Precalculus, 5e Robert F Blitzer

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Bob Blitzer has inspired thousands of students with his engaging approach to mathematics, making this beloved series the #1 in the market. Blitzer draws on his unique background in mathematics and behavioral science to present the full scope of mathematics with vivid applications in real-life situations. Students stay engaged because Blitzer often uses pop-culture and up-to-date references to connect math to students' lives, showing that their world is profoundly mathematical.



#### Trigonometry, 3e

Mark Dugopolski 9781292027746 • ©2013 412pp • Paperback

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**Available with MyLab Math** 

Course: Plane Trigonometry

Dugopolski's Trigonometry gives students the essential strategies to help them develop the comprehension and confidence they need to be successful in this course. Students will find enough carefully placed learning aids and review tools to help them do the math without getting distracted from their objectives. Regardless of their goals beyond the course, all students will benefit from Dugopolski's emphasis on problem solving and critical thinking, which is enhanced by the addition of nearly 1,000 exercises in this edition.



#### Trigonometry, 10e

Margaret Lial, John Hornsby, David I. Schneider & Callie Daniels

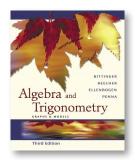
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eBook version available

Available with MyLab Math

**Course:** Plane Trigonometry

Trigonometry by Lial, Hornsby, Schneider and Daniels, engages and supports students in the learning process by developing both the conceptual understanding and the analytical skills necessary for success in mathematics. With the Tenth Edition, the authors recognize that students are learning in new ways and that the classroom is evolving. The Lial team is now offering a new suite of resources to support today's instructors and students.



#### Algebra and Trigonometry: Graphs and Models, 3e

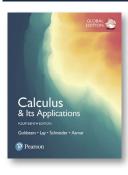
Marvin L. Bittinger, Judith A. Beecher, David J. Ellenbogen & Judith A. Penna

9780321279118 • ©2005 1056pp • Hardback

Course: Algebra / Trig with Graphing Calculators

With a visual, graphical approach that emphasizes connections among concepts, this text helps students make the most of their study time. The authors show how different mathematical ideas are tied together through their zeros, solutions and x-intercepts theme; side-by-side algebraic and graphical solutions; calculator screens; and examples and exercises. By continually reinforcing the connections among various mathematical concepts as well as different solution methods, the authors lead students to the ultimate goal of mastery and success in class.

#### Applied Mathematics



### Calculus & Its Applications,

Larry J. Goldstein, David Lay, Nakhle I Asmar & David I. Schneider

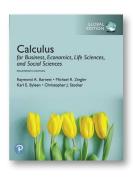
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eBook version available

**Available with MyLab Math** 

#### Course: Applied Calculus

Calculus & Its Applications builds intuition with key concepts of calculus before the analytical material. For example, the authors explain the derivative geometrically before they present limits and they introduce the definite integral intuitively via the notion of net change before they discuss Riemann sums. The strategic organization of topics makes it easy to adjust the level of theoretical material covered. The significant applications introduced early in the course serve to motivate students and make the mathematics more accessible. Another unique aspect of the text is its intuitive use of differential equations to model a variety of phenomena in Chapter 5, which addresses applications of exponential and logarithmic functions.



#### Calculus for Business, Economics, Life Sciences and Social Sciences, 14e

Raymond A. Barnett, Michael R. Ziegler & Karl E. Byleen

9781292266152 · ©2014 792pp • Paperback

eBook version available

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#### **Course:** Applied Calculus

Calculus for Business, Economics, Life Sciences and Social Sciences, 14th Edition offers more built-in guidance than any other text in its field - with special emphasis on applications and prerequisite skills – and a host of student-friendly features to help students catch up or learn on their own. The text's emphasis on helping students "get the idea" is enhanced in the new edition by a design refresh and updated data and applications.



#### Basic Technical Mathematics with Calculus, 10e

Allyn J. Washington 9781292022123 · ©2014 1056pp • Paperback

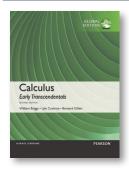
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#### **Course:** Technical Mathematics

This tried-and-true text from Allyn Washington preserves the author's highly regarded approach to technical math, while enhancing the integration of technology. Appropriate for a one- to twosemester course, Basic Technicals Mathematics with Calculus shows how algebra and trigonometry are used on the job. It addresses a vast number of technologies including aeronautics, construction, energy, environmental, electronics, computer design, automotive, fire science and more!

#### Mathematics for Scientists and Engineers



#### Calculus: Early Transcendentals, 2e

William L. Briggs, Lyle Cochran & Bernard Gillett

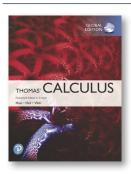
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#### Course: Calculus

This much anticipated Second Edition of the most successful new calculus text published in the last two decades retains the best of the first edition while introducing important advances and refinements. Authors Briggs, Cochran and Gillett build from a foundation of meticulously crafted exercise sets, then draw students into the narrative through writing that reflects the voice of the instructor, examples that are stepped out and thoughtfully annotated and figures that are designed to teach rather than simply supplement the narrative.



#### Thomas' Calculus in SI Units, 14e

George B. Thomas, Maurice D. Weir & Joel R. Hass

9781292253220 · ©2019 1200pp • Paperback

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#### Course: Calculus

Thomas' Calculus helps students reach the level of mathematical proficiency and maturity you require, but with support for students who need it through its balance of clear and intuitive explanations, current applications and generalized concepts. In this edition, new co-author Christopher Heil (Georgia Institute of Technology) partners with author Joel Hass to preserve what is best about Thomas' timetested text while reconsidering every word and every piece of art with today's students in mind. The result is a text that goes beyond memorizing formulas and routine procedures to help students generalize key concepts and develop deeper understanding.



#### Differential Equations and Linear Algebra, 3e

C. Henry Edwards & David E. Penney

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Course: Differential Equations and Linear Algebra

Acclaimed authors Edwards and Penney combine core topics in elementary differential equations with those concepts and methods of elementary linear algebra needed for a contemporary combined introduction to differential equations and linear algebra. Known for its real-world applications and its blend of algebraic and geometric approaches, this text discusses mathematical modeling of realworld phenomena, with a fresh new computational and qualitative flavor evident throughout in figures, examples, problems and applications.



#### Differential Equations and Linear Algebra, 3e

Stephen W. Goode & Scott A. Annin

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**Course:** Differential Equations and Linear Algebra

This complete introduction to both differential equations and linear algebra presents a carefully balanced and sound integration of the two topics. It promotes in-depth understanding rather than rote memorization, enabling students to fully comprehend abstract concepts and leave the course with a solid foundation in linear algebra. Flexible in format, it explains concepts clearly and logically with an abundance of examples and illustrations, without sacrificing level or rigor.



#### Linear Algebra with Applications, 5e

Otto Bretscher

9781292022147 • ©2013 464pp • Paperback

eBook version available

Course: Introductory Linear Algebra

Offering the most geometric presentation available, Linear Algebra with Applications emphasizes linear transformations as a unifying theme. This elegant textbook combines a user-friendly presentation with straightforward, lucid language to clarify and organize the techniques and applications of linear algebra. Exercises and examples make up the heart of the text, with abstract exposition kept to a minimum.



#### Linear Algebra and Its Applications, 5e

David C. Lay, Steven R. Lay & Judi J. McDonald

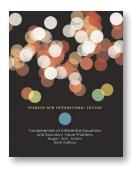
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#### Course: Introductory Linear Algebra

Instructors seem to agree that certain concepts (such as linear independence, spanning, subspace, vector space and linear transformations) are not easily understood and require time to assimilate. These concepts are fundamental to the study of linear algebra, so students' understanding of them is vital to mastering the subject. This text makes these concepts more accessible by introducing them early in a familiar, concrete R<sup>n</sup> setting, developing them gradually and returning to them throughout the text so that when they are discussed in the abstract, students are readily able to understand.



#### Fundamentals of Differential Equations and Boundary Value Problems, 6e

R. Kent Nagle, Edward Saff & David Snider

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eBook version available

**Course:** Differential Equations

Fundamentals of Differential Equations presents the basic theory of differential equations and offers a variety of modern applications in science and engineering. Available in two versions, these flexible texts offer the instructor many choices in syllabus design, course emphasis (theory, methodology, applications and numerical methods) and in using commercially available computer software.



#### Elementary Differential Equations, 8e

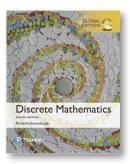
Earl D. Rainville, Phillip E. Bedient & Richard E. Bedient

9781292042695 • ©2013 544pp • Paperback

eBook version available

Course: Differential Equations

This clear, concise fairly easy classic text is particularly well-suited to courses that emphasize finding solutions to differential equations where applications play an important role. Many illustrative examples in each chapter help the student to understand the subject. Computer applications new to this edition.



#### Discrete Mathematics, 8e Richard Johnsonbaugh 9781292233703 · ©2018 768pp • Paperback

**Course:** Discrete Mathematics

An accessible introduction to the topics of discrete math, this best-selling text also works to expand students' mathematical maturity. With nearly 4,500 exercises, Discrete Mathematics provides ample opportunities for students to practice, apply and demonstrate conceptual understanding. Exercise sets feature a large number of applications, especially applications to computer science. The almost 650 worked examples provide ready reference for students as they work. A strong emphasis on the interplay among the various topics serves to reinforce understanding. The text models various problem-solving techniques in detail, then provides opportunity to practice these techniques. The text also builds mathematical maturity by emphasizing how to read and write proofs.



#### Numerical Analysis, 2e

Timothy Sauer

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Course: Numerical Analysis

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Applied Partial Differential **Equations with Fourier** Series and Boundary Value Problems, 5e

Richard Haberman

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**Course:** Partial Differential Equations

This text emphasizes the physical interpretation of mathematical solutions and introduces applied mathematics while presenting differential equations. Coverage includes Fourier series, orthogonal functions, boundary value problems, Green's functions and transform methods.



Fundamentals of Complex Analysis with Applications to Engineering, Science and Mathematics, 3e

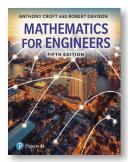
Edward B. Saff & Arthur David Snider

9781292023755 • ©2013 520pp • Paperback

eBook version available

Course: Complex Analysis

This is the best seller in this market. It provides a comprehensive introduction to complex variable theory and its applications to current engineering problems. It is designed to make the fundamentals of the subject more easily accessible to students who have little inclination to wade through the rigors of the axiomatic approach. Modelled after standard calculus books - both in level of exposition and layout - it incorporates physical applications throughout the presentation, so that the mathematical methodology appears less sterile to engineering students.



#### Mathematics for Engineers, 5e

Tony Croft & Robert Davison 9781292253640 · ©2019 1288pp • Paperback eBook version available

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**Course:** Engineering Mathematics

Understanding key mathematical concepts and applying them successfully to solve problems are vital skills that all engineering students must acquire. *Mathematics for Engineers* teaches, develops and nurtures those skills. Practical, informal and accessible, it begins with the foundations and gradually builds upon this knowledge as it introduces more complex concepts to cover all requirements for a first year engineering maths course, together with introductory material for even more advanced topics.



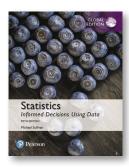
#### Linear Algebra, 4e

Stephen H. Friedberg, Arnold I. Insel & Lawrence E. Spence 9781292026503 · ©2013 536pp • Paperback eBook version available

Course: Advanced Linear Algebra

This top-selling, theorem-proof text presents a careful treatment of the principle topics of linear algebra and illustrates the power of the subject through a variety of applications. It emphasizes the symbiotic relationship between linear transformations and matrices, but states theorems in the more general infinite-dimensional case where appropriate.

#### Statistics



Statistics: Informed Decisions Using Data, 5e

Michael Sullivan 9781292157115 · ©2017 976pp • Paperback

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**Available with MyLab Statistics** 

Course: Introductory Statistics – Algebra Based

Statistics: Informed Decisions Using Data gives students the tools to see a bigger picture and make informed choices. As a current introductory statistics instructor, Mike Sullivan III presents a text that is filled with ideas and strategies that work in today's classroom. His practical emphasis resonates with students and helps them see that statistics is connected, not only to individual concepts, but also with the world at large.



**Elementary Statistics:** Picturing the World, 7e

Ron Larson & Elizabeth Farber

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Available with MyLab Statistics

Course: Introductory Statistics - Algebra Based

Elementary Statistics: Picturing the World makes statistics approachable with stepped-out instruction, extensive real-life examples and exercises and a design that fits content to each page to make the material more digestible. The text's combination of theory, pedagogy and design helps students understand concepts and use statistics to describe and think about the world. The Seventh Edition incorporates a thorough update of key features, examples and exercises.



#### Stats: Data and Models, 4e

Richard D. De Veaux. Paul Velleman & David E. Bock

9781292101637 · ©2015 996pp • Paperback

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**Available with MyLab Statistics** 

Course: Introductory Statistics - Algebra Based

Richard De Veaux, Paul Velleman and David Bock wrote Stats: Data and Models with the goal that students and instructors have as much fun reading it as they did writing it. Maintaining a conversational, humorous and informal writing style, this new edition engages students from the first page. The authors focus on statistical thinking throughout the text and rely on technology for calculations. As a result, students can focus on developing their conceptual understanding.

#### New edition coming 2021



### Probability and Statistics,

Morris H. DeGroot & Mark J. Schervish

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**Course:** Introductory Statistics – Calculus Based

The revision of this well-respected text presents a balanced approach of the classical and Bayesian methods and now includes a chapter on simulation (including Markov chain Monte Carlo and the Bootstrap), coverage of residual analysis in linear models and many examples using real data.



#### Introduction to Mathematical Statistics and Its Applications, 5e

Richard J. Larsen & Morris L. Marx 9781292023557 • ©2013

744pp • Paperback

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Course: Introductory Statistics - Calculus Based

Noted for its integration of real-world data and case studies, this text offers sound coverage of the theoretical aspects of mathematical statistics. The authors demonstrate how and when to use statistical methods, while reinforcing the calculus that students have mastered in previous courses. Throughout the Fifth Edition, the authors have added and updated examples and case studies, while also refining existing features that show a clear path from theory to practice.



#### Introduction to Mathematical Statistics, 7e

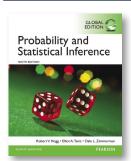
Robert V. Hogg, Joeseph McKean & Allen T. Craig

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Course: Mathematical Statistics

Introduction to Mathematical Statistics provides students with a comprehensive introduction to mathematical statistics. Continuing its proven approach, the Seventh Edition has been updated with new examples, exercises and content for an even stronger presentation of the material.

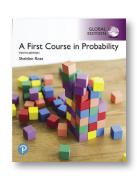


#### Probability and Statistical Inference, 9e

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Course: Mathematical Statistics

Written by three veteran statisticians, this applied introduction to probability and statistics emphasizes the existence of variation in almost every process and how the study of probability and statistics helps us understand this variation. Designed for students with a background in calculus, this book continues to reinforce basic mathematical concepts with numerous real-world examples and applications to illustrate the relevance of key concepts.



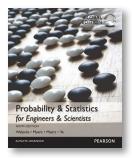
#### A First Course in Probability, 10e

Sheldon Ross

9781292269207 • ©2019 528pp • Paperback eBook version available

**Course:** Probability

A First Course in Probability offers an elementary introduction to the theory of probability for students in mathematics, statistics, engineering and the sciences. Through clear and intuitive explanations, it attempts to present not only the mathematics of probability theory, but also the many diverse possible applications of this subject through numerous examples. The 10th Edition includes many new and updated problems, exercises and text material chosen both for inherent interest and for use in building student intuition about probability.



#### Probability & Statistics for Engineers & Scientists, 9e

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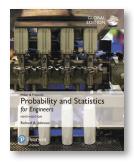
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Course: Probability & Statistics - Engineers & Scientists

This classic text provides a rigorous introduction to basic probability theory and statistical inference, with a unique balance between theory and methodology. Interesting, relevant applications use real data from actual studies, showing how the concepts and methods can be used to solve problems in the field. This revision focuses on improved clarity and deeper understanding.



#### Miller & Freund's Probability and Statistics for Engineers, 9e

Richard A. Johnson, Irwin Miller & John Freund

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Course: Probability & Statistics - Engineers & Scientists

This text is rich in exercises and examples and explores both elementary probability and basic statistics, with an emphasis on engineering and science applications. Much of the data has been collected from the author's own consulting experience and from discussions with scientists and engineers about the use of statistics in their fields. In later chapters, the text emphasizes designed experiments, especially two-level factorial design.



#### Statistics for the Life Sciences, 5e

Myra L. Samuels, Jeffrey A. Witmer & Andrew Schaffner

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**Course:** Biostatistics

This text uses authentic examples and exercises from a wide variety of life science domains to give statistical concepts personal relevance, enabling students to connect concepts with situations they will encounter outside the classroom. The emphasis on understanding ideas rather than memorizing formulas makes the text ideal for students studying a variety of scientific fields: animal science, agronomy, biology, forestry, health, medicine, nutrition, pharmacy, physical education, zoology and more.

# Operations Management



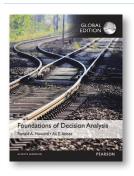
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Course: Project Management

Project Management: Achieving Competitive Advantage takes a contemporary, decisive and businessoriented approach to teaching and learning project management. To promote a comprehensive, multiindustry understanding of the text, the author addresses project management theory within the context of a variety of successful organizations, whether they be publicly held, private, or nonprofit. Comprehensive case analysis and detailed exercises, including brand-new, contemporary case studies for the 5th Edition, give students the tools to assess projects in real time, while also leveraging the latest project management technology.

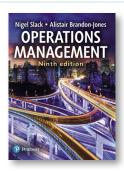


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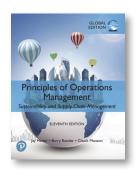
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Course: Production and Operations Management

Operations management is important, exciting, challenging and everywhere you look!

- Important, because it enables organizations to provide services and products that we all need
- Exciting, because it is central to constant changes in customer preference, networks of supply and demand and developments in technology
- · Challenging, because solutions must be financially sound, resource-efficient, as well as environmentally and socially responsible
- And everywhere, because in our daily lives, whether at work or at home, we all experience and manage processes and operations.

#### OPERATIONS MANAGEMENT



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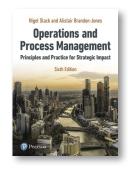
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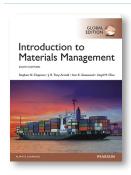
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Clearly written and exceptionally user-friendly, this text covers all the essentials of modern supply chain management, manufacturing planning and control systems, purchasing and physical distribution. Content, examples, questions and problems lead students step-by-step to mastery. Widely adopted by colleges and universities worldwide, this is the only APICS-listed reference text for the Basics of Supply Chain Management (BSCM) CPIM certification examination.

#### **OPERATIONS MANAGEMENT**

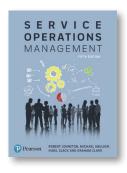


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#### Service Operations Management: Improving Service Delivery, 5e

Robert Johnston, Graham Clark & Michael Shulver

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#### **Course:** Service Operations

*Service Operations Management, 5th Edition*, by Robert Johnston et al. is a market-leading text on service operations management and provides a clear understanding of how service performance can be improved in organizations. This textbook applies underlying theories to the real-world challenges faced by service operations managers on a daily basis, by providing a diverse range of examples and illustrations. Each chapter provides a range of tools, frameworks and techniques designed to help you better analyze existing operations and understand ways to deal with operational challenges.



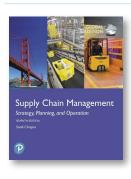
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Supply Chain Management: Strategy, Planning and Operation, 7e

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#### **OPERATIONS MANAGEMENT**



#### Cases in Operations Management, 3e

Robert Johnston, Stuart Chambers, Nigel Slack, Alan Harrison & Christine Harland

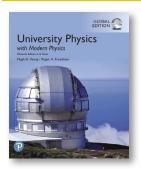
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**Course:** Global Operations Management

The Third Edition of this highly successful case book has been expanded and updated to reflect the increasing reliance upon comprehensive case material in the teaching of operations management. The text begins with an introduction to analyzing operations management cases. Each of the subsequent parts deals with a key area of operations management and begins with an expanded introduction, allowing the book to serve as a stand alone text for introductory operations management courses.

# Physics

#### Calculus-Based Physics



University Physics with Modern Physics, 15e

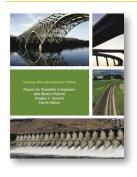
Hugh D. Young & Roger A. Freedman 9781292314730 · ©2019

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**Available with Mastering Physics** 

**Course:** Calculus-Based Physics

The 15th Edition of *University Physics with Modern* Physics, now in SI Units, draws on insights from several users to help students see patterns and make connections between problem types. Students learn to recognize when to use similar steps in solving the same problem type and develop an understanding for problem solving approaches, rather than simply plugging values into an equation. Includes new features designed to address students' tendency to focus on the objects and situations posed in a problem, rather than recognizing the underlying principle or the problem type.



Physics for Scientists & Engineers with Modern Physics, 4e

Douglas C. Giancoli 9781292020761 · ©2013 1440pp • Paperback

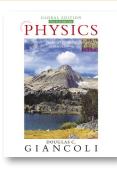
eBook version available

**Available with Mastering Physics** 

**Course:** Calculus-Based Physics

Physics for Scientists & Engineers combines outstanding pedagogy with a clear and direct narrative and applications that draw the student into the physics. The new edition also features an unrivaled suite of media and on-line resources that enhance the understanding of physics. This extensive revision maintains Giancoli's reputation for creating carefully crafted, highly accurate and precise physics texts.

#### Algebra-Based Physics



Physics: Principles with Applications, 7e

Douglas C. Giancoli 9781292057125 • ©2015

1080pp • Paperback eBook version available

**Available with Mastering Physics** 

Course: Algebra-Based Physics

Giancoli's text is a trusted classic, known for its elegant writing, clear presentation and quality of content. Using concrete observations and experiences students can relate to, the text features an approach that reflects how science is actually practiced: it starts with the specifics, then moves to the great generalizations and the more formal aspects of a topic to show students why we believe what we believe.



#### College Physics, 10e

Hugh D. Young, Philip W. Adams & Raymond Joseph Chastain

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Course: Algebra-Based Physics

For more than five decades, College Physics has provided the most reliable foundation of physics education for students around the world. New coauthors Phil Adams and Ray Chastain thoroughly revised the Tenth Edition by incorporating the latest methods from educational research. New features help students develop greater confidence in solving problems, deepen conceptual understanding and strengthen quantitative-reasoning skills, while helping them connect what they learn with their other courses and the changing world around them.

#### **Basic Physics**



#### Conceptual Integrated Science, 2e

Paul G. Hewitt, Suzanne A. Lyons, John A. Suchocki & Jennifer Yeh

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eBook version available

#### Course: Physical Science

This best-selling introduction to the physical and life sciences emphasizes concepts over computation and treats equations as a guide to thinking so the reader can connect ideas. It is ideal for courses in Physical Science for non-science students.

#### Advanced Physics - Mechanics and Thermodynamics



#### Classical Mechanics, 3e

Herbert Goldstein, Charles P. Poole & John L. Safko

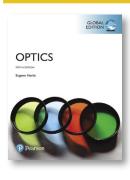
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#### Course: Mechanics

For thirty years this has been the acknowledged standard in advanced classical mechanics courses. This classic text enables students to make connections between classical and modern physics - an indispensable part of a physicist's education. In this edition, Beams Medal winner Charles Poole and John Safko updated the text to include the latest topics, applications and notation, to reflect today's physics curriculum.

#### Advanced Physics - Optics



#### Optics, 5e

Eugene Hecht

9781292096933 · ©2016 728pp • Paperback

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#### Course: Optics

A contemporary approach to optics with practical applications and new focused pedagogy. Hecht's Optics balances theory and instrumentation and provides students with the necessary classical background through a lively and clear narrative. The new edition has up-to-date content in line with the ever-evolving technological advances in the optics field; a modern approach to studies on photons, phasors and theory; and over one hundred new worked examples.

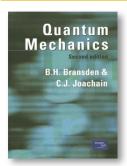
#### Advanced Physics - Modern Physics



Modern Physics, 2e Randy Harris 9781292023267 • ©2013 640pp • Paperback eBook version available

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Modern Physics provides a clear, precise and contemporary introduction to the theory, experiment and applications of modern physics. Ideal for both physics majors and engineers. Pedagogical features throughout the text focus the reader on the core concepts and theories while offering optional, more advanced sections, examples and cutting-edge applications to suit a variety of students and courses. Critically acclaimed for his lucid style, in the Second Edition, Randy Harris applies the same insights into recent developments in physics, engineering and technology.



Quantum Mechanics, 2e B. H. Bransden & C. J. Joachain 9780582356917 • ©2000 824pp • Paperback

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#### Mathematical / Computational Physics



Fundamentals of Complex Analysis with Applications to Engineering, Science and Mathematics, 3e

Edward B. Saff & Arthur David Snider

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#### Course: Mathematical Physics

This is the best seller for this course. It provides a comprehensive introduction to complex variable theory and its applications to current engineering problems. It is designed to make the fundamentals of the subject more easily accessible to students who have little inclination to wade through the rigors of the axiomatic approach. Modeled after standard calculus books - both in level of exposition and layout - it incorporates physical applications throughout the presentation, so that the mathematical methodology appears less sterile to engineering students.

# Psychology

#### Introductory Psychology



Psychology, 6e

Saundra Ciccarelli & J. Noland White

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Available with MyLab Psychology or

Course: Introductory Psychology: Comprehensive

Throughout Psychology, Saundra Ciccarelli and J. Noland White employ a learner-centred, assessment-driven approach that maximizes student engagement and helps educators keep students on track. The authors draw readers into the discipline by showing how psychology relates to students' own lives. Clear learning objectives, based on the recommended APA undergraduate learning outcomes, guide learners through the material. And assessment tied to these learning objectives lets students check their understanding, while allowing instructors to monitor class progress and intervene when necessary to bolster student performance.



Psychology: Core Concepts, 7e

Philip G. Zimbardo, Robert L. Johnson & Vivian McCann

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Course: Introductory Psychology: Comprehensive

At just fourteen chapters, Psychology: Core Concepts provides rich coverage of the foundational topics taught in most introductory courses. It focuses on a manageable number of core concepts (usually three to five) in each chapter, allowing students to attain a deeper level of understanding of the material. Learning is reinforced through focused application and critical thinking activities and connections between concepts are drawn across chapters to help students see the big picture of psychology as a whole. The Seventh Edition features an enhanced critical thinking emphasis, with new chapter-opening problems and new end-of-chapter critical thinking applications that promote active learning.

#### Developmental Psychology



Child Development: Theory and Practice 0-11, 2e

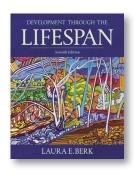
Jonathan Doherty & Malcolm Hughes

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Course: Child Development (Topical Approach)

This edition of *Child Development: Theory and Practice* 0-11 has been fully revised and updated while retaining the authoritative, accessible and well structured writing style that proved popular in the first edition. The text is infused with the authors' passion and enthusiasm for the subject and their anecdotes provide engaging real-life examples of child development in practice.



#### Development Through the Lifespan, 7e

Laura E. Berk

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Course: Lifespan Development (Chronological Approach)

With its seamless integration of up-to-date research, strong multicultural and cross-cultural focus and clear, engaging narrative, Development Through the Lifespan has established itself as the market's leading text. The dramatically revised Seventh Edition presents the newest, most relevant research and applications in the field of human development today. Featuring compelling topics, rich examples and author Laura Berk's signature storytelling style, this new edition is the most current and engaging text available.



#### Life Span Development: A Topical Approach, 2e

Robert S. Feldman

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**Course:** Life Span Development (Topical Approach)

Updated in its Second Edition, Life Span Development: A Topical Approach maintains the student friendliness that has been the hallmark of Feldman's development texts. Rich in examples, it illustrates the applications that can be derived from the research and theory of lifespan developmentalists. The text takes a modular approach providing both readers and instructors with maximum flexibility.



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Kim Gale Dolgin 9781292042374 · ©2013 488pp • Paperback

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**Course:** Adolescent Development

The Adolescent: Development, Relationships and Culture offers an eclectic, interdisciplinary approach to the study of adolescence, presenting both psychological and sociological viewpoints as well as educational, demographic and economic data. This text discusses not just one theory on the subject, but many and outlines the contributions, strengths and weaknesses of each. The authors also take into consideration current and important topics such as ethnic identity formation, gender issues, the Internet, effects of single-parent families, etc.

# Social Work

#### Social Work/Social Welfare



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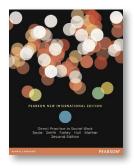
Karla Krogsrud Miley, Michael W. O'Melia & Brenda L. DuBois

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Course: Introduction to Social Work

Generalist Social Work Practice fully integrates core social work themes of collaboration, the strengths perspective, values and ethics, social justice and human rights, evidence-based practice, cultural competence and policy practice. This text offers a progressive practice approach grounded in social work research, reflective of social work values, sensitive to client diversity and applicable to work with any level of client system including individuals, families, groups, organizations and communities.



#### Direct Practice in Social Work, 2e

Scott W. Boyle, Larry L. Smith, O. William Farley, Grafton H. Hull & Jannah Hurn

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Course: Social Work

Developed specifically to address the issues facing students as they prepare for direct practice in today's world, Direct Practice in Social Work interweaves diversity and social justice throughout the chapters and teaches students how to make the connections between major theories and real-world situations. Written in an engaging style by experienced authors, this text encourages the development of students' critical thinking skills while demonstrating the practical applications of theory.



Social Work Skills for Beginning Direct Practice: Text, Workbook and Interactive Web Based Case Studies, 3e

Linda K. Cummins, Judith A. Sevel & Laura Pedrick

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Available with MyLab Social Work

Course: Communicative Skills in Social Work

Social Work Skills for Beginning Direct Practice guides students through all stages of the helping process and assists them in developing time-tested social work skills. By using the text/workbook PLUS the webbased, interactive case studies in MyLab Social Work, students will gain a greater understanding of how to use social work skills in the context of each of the stages of the helping process – from intake through termination. In addition, individual chapters are devoted to values and ethics; theory directed practice; cultural context of practice; basic skills for direct practice; and advanced skills for direct practice.

# Sociology

#### Introductory Sociology

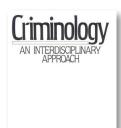


Sociology, 16e John J. Macionis 9781292161471 • ©2017 744pp • Paperback eBook version available

**Course:** Introductory Sociology

Sociology empowers students to see the world around them through a sociological lens, helping them better understand their own lives and the world we all share. Author, John Macionis, takes students step by step through the theories and research that make up the discipline, helping them to find and use the science of social behavior in everyday life. In addition to extensively updated data, the Sixteenth Edition offers engaging discussions of hot-button contemporary topics such as the increased proliferation of social media as well as expanded coverage of race, class and gender.

#### Criminology



Criminology: An Interdisciplinary Approach

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#### **Course:** Introduction to Criminology

An examination of criminology as both a behavioral science and an interdisciplinary science. Argues for a criminology based on a synthesis of biology, sociology, psychology and other behavioral sciences. Suggests prevention and treatment as an alternative to the current retribution and deterrence theories of crime and criminal justice. Emphasizes crime prevention through environmental design and bioenvironmental theories. Discusses modern genetics, brain sciences and psychology as critical aspects of behavior. Debates legal vs. scientific approaches to criminal behavior.

#### Methods / Statistics



Exploring Research, 9e

Neil J. Salkind 9781292156293 · ©2017 288pp • Paperback eBook version available

Course: Research Methods in Sociology

Exploring Research makes research methods accessible for students - describing how to collect and analyze data and providing thorough instruction on how to prepare and write a research proposal and manuscript. Author Neil Salkind covers the research process, problem selection, sampling and generalizability and the measurement process. He also incorporates the most common types of research models used in the social and behavioral sciences, including qualitative methods. The Ninth Edition explores the use of electronic sources (the Internet) as a means to enhance research skills, includes discussions about scientific methods and places a strong emphasis on ethics.

# Trades & Technology

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I-NFT+ Certification Training Guide Package (Text and Lab Manual)

Randy L. Ratliff 9780130334527 • ©2002 352pp • Paperback

Course: 1 Net+ Certification

This Marcraft/Prentice Hall text maintains the features that have made the A+ text so successful - the lab guide, hundreds of practice questions and effective pedagogy. This is a complete training program that provides not only comprehensive content information, but also the review and testing opportunities necessary to successfully pass the exam. Learning objectives and domains examined include I-Net basics, I-Net clients, development, networking and infrastructure, I-Net security and business concepts. The text and lab manual package contains a CD with 300 FREE sample test questions.



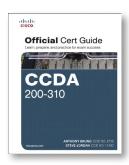
#### CCNP Routing and Switching v2.0 Official Cert Guide Library

Kevin Wallace, David Hucaby, Cristian Matei & Wendell Odom

9781587206634 • ©2015 2050pp • Hardback

Course: CCNP (Cisco Certified Network Professional)

The new edition of bestselling CCNP Routing and Switching Official Cert Library is a comprehensive review and practice package for the latest CCNP Routing and Switching exams. The three books contained in this package, CCNP ROUTE Official Cert Guide (9781587205590), CCNP SWITCH Official Cert Guide (9781587205606) and CCNP TSHOOT Official Cert Guide (9781587205613), present complete reviews and a more challenging and realistic preparation experience. The books will be fully updated to cover the latest CCNP exam topics.



#### CCDA 200-310 Official Cert Guide

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**Course:** CCDP (Cisco Certified Design Associate)

CCDA Official Cert Guide is a comprehensive selfstudy tool for preparing for the new DESGN exam. Complete coverage of all exam topics as posted on the exam topic blueprint ensures students will arrive at a thorough understanding of what they need to master to succeed in the exam.



Designing for Cisco **Network Service** Architectures (ARCH) Foundation Learning Guide: CCDP ARCH 300-320

Marwan Al-shawi & Andre Laurent

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**Course:** CCDP (Cisco Certified Design Professional)

As a Foundation Learning Guide, this book fully reflects the content of the newest Cisco CCDP ARCH course. Real-world scenarios illustrate key concepts; chapter learning objectives and summaries help focus study; and review questions help readers assess their knowledge.



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David Hucaby

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**Course:** CCNA 1 Exploration Network Fundamentals (Cisco Networking Academy Program)

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#### Routing and Switching Essentials v6 Companion Guide

Cisco Networking Academy

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**Course:** CCDA (Cisco Certified Design Associate)

Routing and Switching Essentials v6 Companion Guide is the official supplemental textbook for the Routing and Switching Essentials course in the Cisco Networking Academy CCNA Routing and Switching curriculum. This course describes the architecture, components and operations of routers and switches in a small network.



#### Scaling Networks v6 Companion Guide

Marwan Al-shawi & Andre Laurent

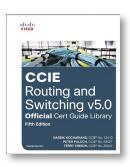
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Scaling Networks Companion Guide is the official supplemental textbook for the Scaling Networks course in the Cisco® CCNA® Academy®. This course describes the architecture, components and operations of routers and switches in a large and complex network. You will learn how to configure routers and switches for advanced functionality. By the end of this course, you will be able to configure and troubleshoot routers and switches and resolve common issues with OSPF, EIGRP, STP and VTP in both IPv4 and IPv6 networks. You will also develop the knowledge and skills needed to implement DHCP and DNS operations in a network.

#### TRADES & TECHNOLOGY



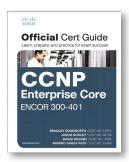
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David Hucaby

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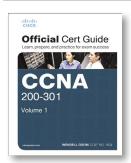
#### CCNP and CCIE Enterprise Core ENCOR 350-401 Official Cert Guide

Brad Edgeworth, Kevin Wallace, Jason Gooley, David Hucaby & Ramiro Garza Rios

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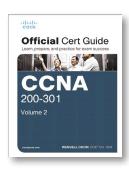
#### CCNA 200-301 Official Cert Guide, Volume 1

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Trust the best-selling Official Cert Guide series from Cisco Press to help you learn, prepare and practice for exam success. They are built with the objective of providing assessment, review and practice to help ensure you are fully prepared for your certification exam. This book, combined with the CCNA 200-301 Official Cert Guide Volume 2, cover all of exam topics on the CCNA 200-301 exam.



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#### Cisco Certified DevNet Associate DEVASC 200-901 Official Cert Guide

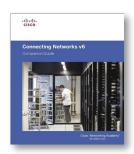
Chris Jackson, Jason Gooley, Adrian Iliesiu & Ashutosh Malegaonkar

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#### Connecting Networks v6 Companion Guide

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This is Cisco's official, comprehensive self-study resource for preparing for the ENARSI 300-410 exam, covering implementing and troubleshooting advanced routing technologies and services including Layer 3, VPN services, infrastructure security, infrastructure services and infrastructure automation. Cisco technology experts Raymond Lacoste and Brad Edgeworth cover every objective concisely and logically, with extensive teaching features designed to promote retention and understanding.

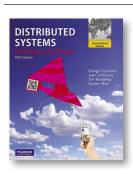


#### CCNP and CCIE Security Core SCOR 350-701 Official Cert Guide

Omar Santos 9780135971970 • ©2020 784pp • Hardback

Course: CCNA 3 Discovery: Introduction to Routing and Switching in the Enterprise

The CCNP Security Core SCOR 350-701 Official Cert Guide serves as comprehensive guide for individuals who are pursuing the Cisco CCNP Security certification. This book helps any students that want to learn the skills required to develop a security infrastructure, recognize threats and vulnerabilities to networks and mitigate security threats. Complete and easy to understand, it explains key concepts and techniques through real-life examples. This book will be valuable to any individual wanting to learn about modern cybersecurity concepts and frameworks.



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George Coulouris, Jean Dollimore, Tim Kindberg & Gordon Blair

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#### TRADES & TECHNOLOGY



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Priscilla Oppenheimer

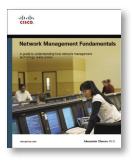
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Alexander Clemm

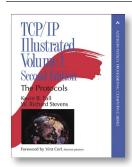
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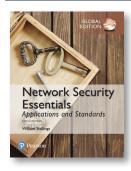
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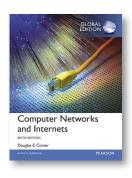
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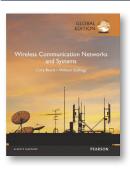


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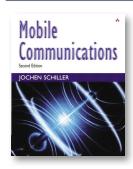


#### Wireless Communication Networks and Systems

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**Course:** Wireless Communications and Networking

Wireless Communication Networks and Systems covers all types of wireless communications, from satellite and cellular to local and personal area networks. Organized into four easily comprehensible, readerfriendly parts, it presents a clear and comprehensive overview of the field of wireless communications. For those who are new to the topic, the book explains basic principles and fundamental topics concerning the technology and architecture of the field.



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